

# SAOMAI

The Professional Uniform Processing Factory

# Company Profile

- ❖ Established in 1995 for Trading Business
- ❖ Started Garment Processing Business in 2006
- ❖ Comprises of 35 Production Lines & 1,450 Employees in total
  - Saomai 1: 5 Lines since 2016 (150 Employees)
  - Saomai 2: 9 Lines since 2012 (350 Employees)
  - Saomai 3: 15 Lines since 2017 (650 Employees )
  - Saomai 5: 2 lines since 2018 ( 100 Employees )
  - Saomai 6: 2 Lines since 2018 ( 100 Employees )
  - Saomai 8: 2 Lines since 2018 (100 Employees)
- ❖ 20 Subcontractors in North area for 8 years

# Company Profile

## ❖ **Have worked with 10 Exported Customers:**

- Caitac Corp (Japan) since 2008 :Workwear
- Chori/Kurodaruma (Japan) since 2010: Workwear
- Mitsui/Tatsuno (Japan) since 2014: Workwear, Japanese Medical Uniform
- Itochu/Unico (Japan) since 2017 : Workwear, Japanese Medical Uniform
- Okacho ( Japan ) since 2018: Workwear
- Sunrich ( Japan ) since 2019 : Workwear
- Fujimoto ( Japan ) since 2019 : Workwear
- CID/Carlswave (USA) since 2015: Medical Uniform
- IMAR ( USA ) since 2017 : Workwear, Medical Uniform
- Maevn ( USA ) since 2019 : Medical Uniform
- White Cross ( Canada ) since 2019 : Medical Uniform
- And more than 50 customers in Domestic since 2019 such as :Canon, Samsung, LG, Panasonic, Foxconn, Bridgestone, Denso, YKK, Honda, Kyocera, UIL, ....

## ❖ **Shipped in total 8 Million pieces in 2018**

- 5 Million pieces processed by Saomai
- 3 Million pieces processed by Subcontractors

# Company Profile

## ❖ Market share

- Japan: 60%
- USA: 30%
- Canada: 5%
- Domestic: 5%

## ❖ Main products

- Workwear
- Medical Uniform ( scrubs )
- Pajama
- Apron, Hat
- ....

# Company Profile

## ❖ Working conditions

- Average salary: \$350 / month
- Working time: 8,5 hours / day, 6 days/week
- Social insurance : 100%

## ❖ Production facilities

- Certificate: WRAP certificate
- Equipment brands: Juki, Brother, Hashima
- Equipment in good working condition

# Production area

## ❖ Land ( SQM ):

- Saomai 1: 1,000
- Saomai 2: 10,000
- Saomai 3: 30,500
- Saomai 5: 1,000
- Saomai 6: 1,000
- Saomai 8: 1,000

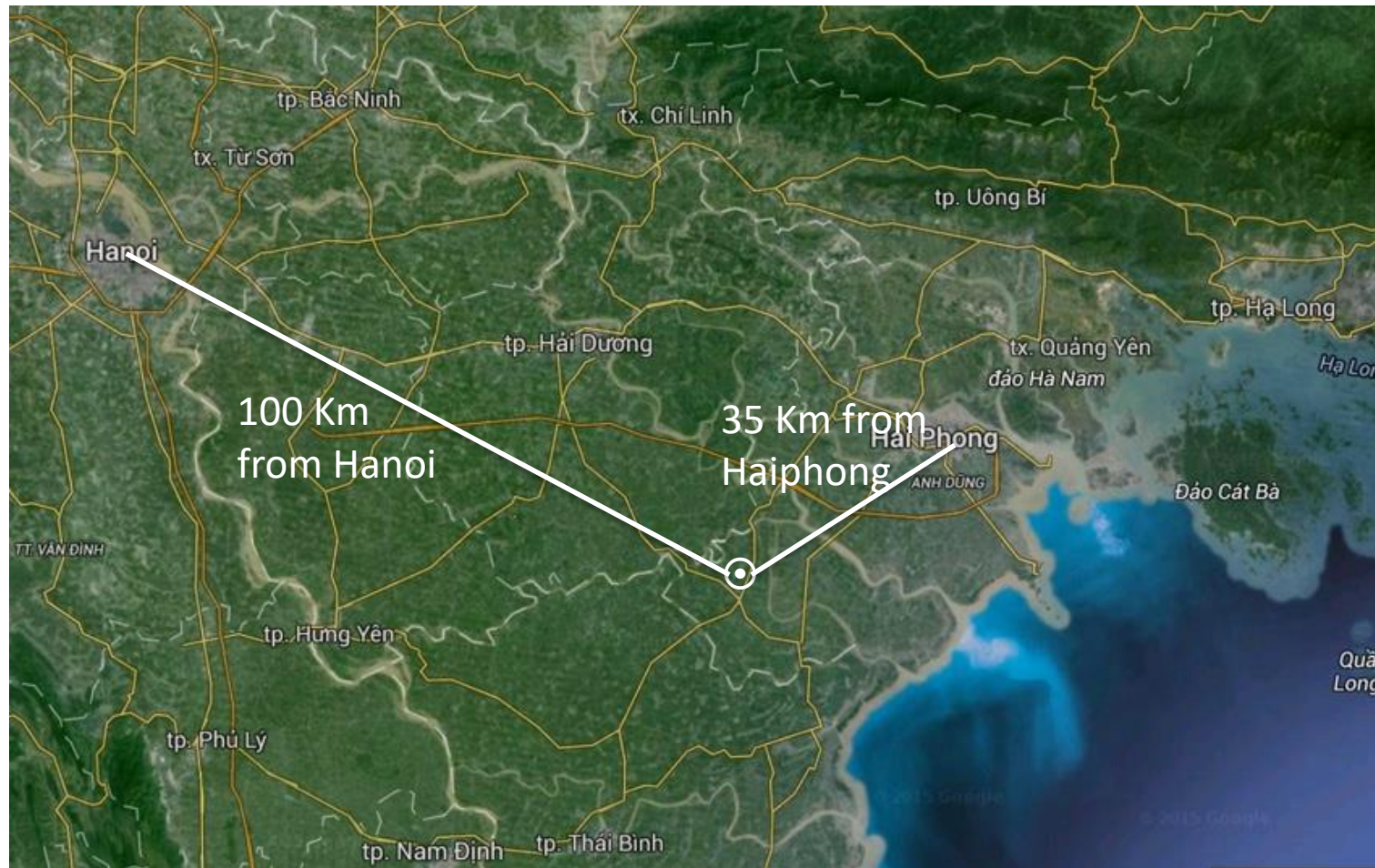
## ❖ Buildings ( SQM )

- Saomai 1: 800 ( Sewing 500, warehouse 300 and others )
- Saomai 2: 3,000 ( Sewing 1,700, warehouse 1,000 and others )
- Saomai 3: 12,000 ( Sewing 5,000, warehouse 3,500 and others )
- Saomai 5: 500 ( Sewing 300, warehouse 200 and others )
- Saomai 6: 500 ( Sewing 300, warehouse 200 and others )
- Saomai 8: 500 ( Sewing 300, warehouse 200 and others )

# Specialized Equipment

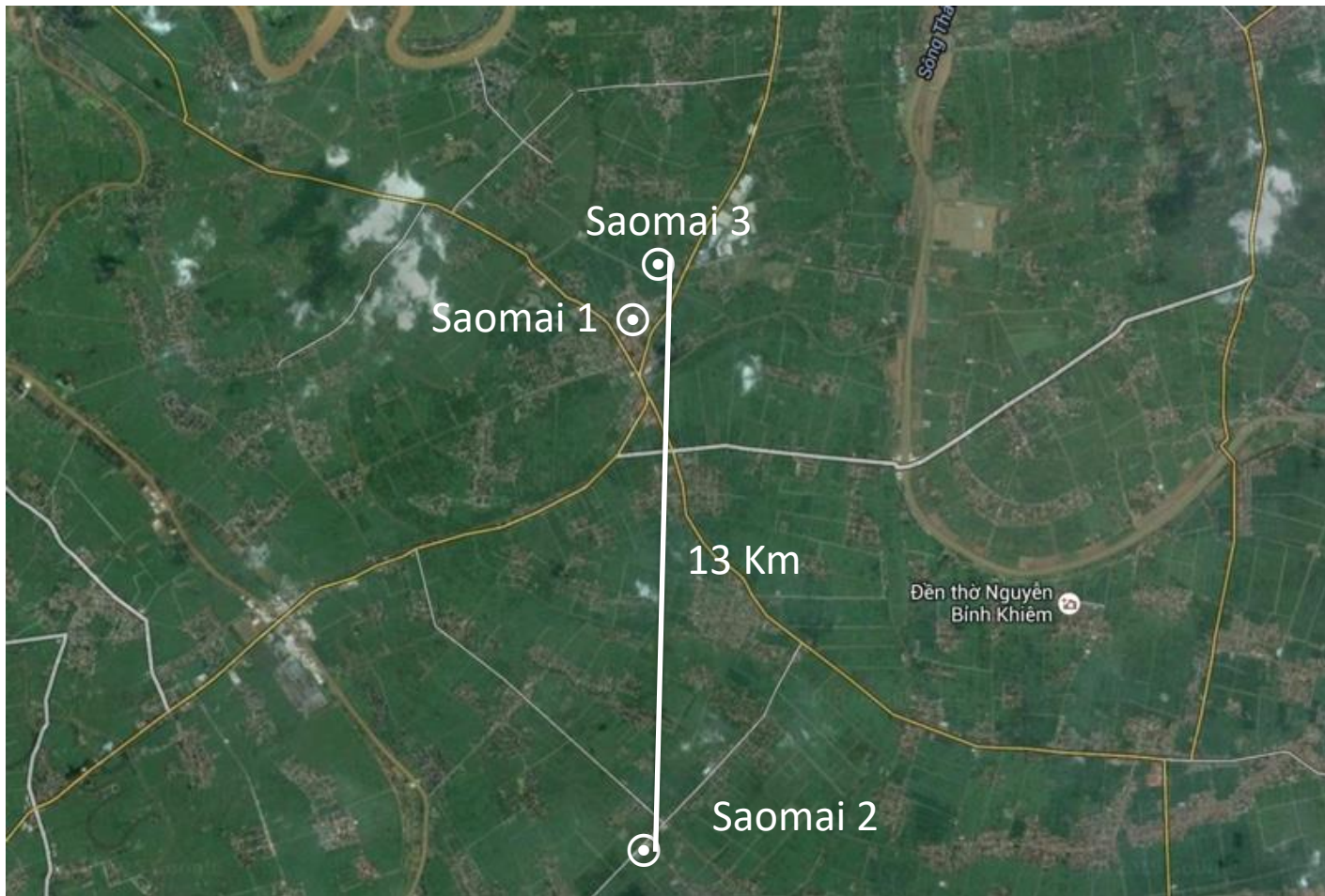
- Electronic buttonhole machines : 20 pcs
- Electronic round buttonhole machine : 6 pcs
- Electronic double machine : 100 pcs
- Four needle machine : 30 pcs
- Feed off the arm : 40 pcs
- Electronic buttoning machine : 25 pcs
- Electronic bartack machines : 15 pcs
- Heat transfer machines : 15 pcs
- Program sewing machine : 18 pcs
- Pocket machines : 8 pcs
- Lazer cutting machines : 1 pcs
- Needle inspection machines : 2 pcs

# Company location





# Location of different company's plants



# Some pictures at Saomai 2



# Some pictures at Saomai 3



THANK YOU

Saomai - the Professional Uniform Processing Factory