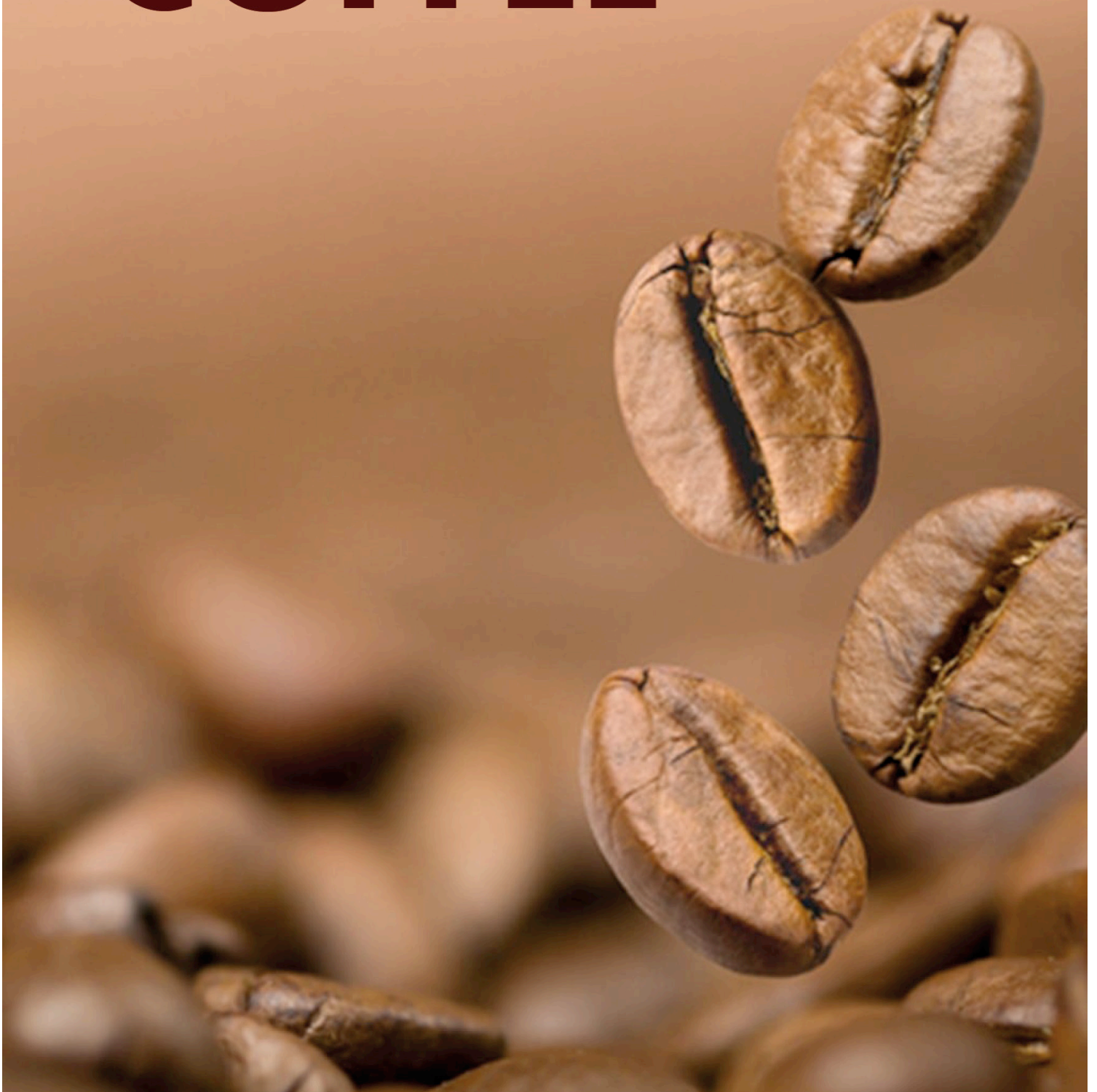


EU-VIET NAM FREE TRADE AGREEMENT Opportunities for Scandinavian Importers

VIETNAMESE COFFEE



Vietnamese Coffee OVERVIEW

VIET NAM IS THE WORLD'S SECOND LARGEST EXPORTER OF COFFEE BEANS AND THE LARGEST ROBUSTA EXPORTER

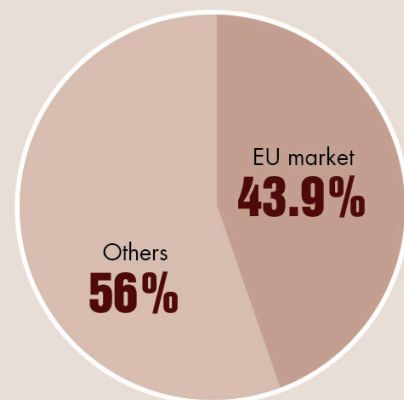
3 largest exporting countries in 2019



Source: ICO

Total export value in 2019

TO THE WORLD



EU



SCANDINAVIA



Source: General Statistics of Viet Nam

EU-Viet Nam Free Trade Agreement BENEFITS

After EVFTA takes effect

100% tariff lines

being slashed to **0%**



Buôn Ma Thuột Coffee, which is one of Viet Nam's geographic indications, is protected in the EU.



COMPARISON OF IMPORT TARIFF RATE

 Brazil  China

 Viet Nam

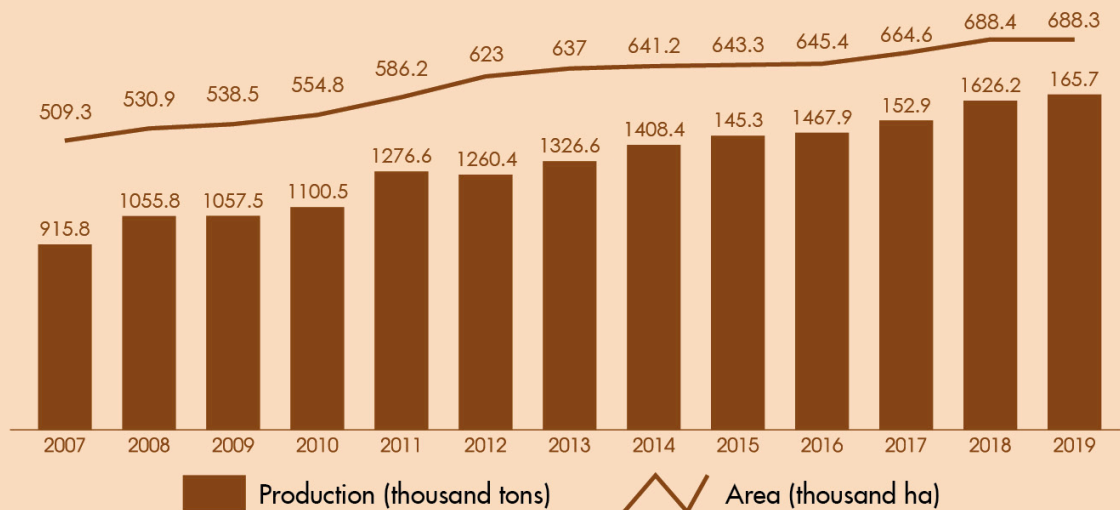
090111	0%
090112	8.3%
090121	7.5%
090122	9%

0%

DUTY WITH THE EVFTA

Vietnamese Coffee PRODUCTION

Total area and production



Source: General Statistics of Viet Nam

Viet Nam's coffee production is considerably the highest in the world

Average



Viet Nam ranks the third for certified sustainable coffee area after Brazil and Colombia



CONNECTING & SUPPORTING BUSINESS

MINISTRY OF INDUSTRY AND TRADE OF VIET NAM

VIET NAM TRADE OFFICE IN SWEDEN

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