



SAIGON AQUATIC PRODUCTS TRADING JOINT STOCK COMPANY

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No: /OFFER-APT JSC.

HOCHIMINH CITY, Feb 16th, 2021

OFFER

To: YOUR COMPANY

Dear: Sir/Madam

We are pleased to give you the picture for some products with following detail:

(Note: I. Seafood; II. Fish sauge; III. Dried product; IV: Aricultural product; V: Dim sum)

	COMMODITIES	PACKING	NET WEIGHT	Price FOB HCM USD/kg	SAMPLE IMAGE
I. SEAFOOD					
	FROZEN CLOWN KNIFEFISH PASTE	500g/pa; 10kg/ctn vacuumed	100%		
	FROZEN PANGASIUS STEAK (IQF) Size 500 gr – up (Pangasius hypophthalmus)	1kg/PA, 4kg/CTN. Glazing 20%	80%		
	FROZEN PANGASIUS (IQF) Size 600gr – 800gr (whole cleaned) (Pangasius hypophthalmus)	1kg/PA, 4kg/CTN. Glazing 20% vacuumed	80%		
	FROZEN PANGASIUS BUTTERFLY (IQF) Size 1kg – 1.2kg (whole cleaned) (Pangasius hypophthalmus)	Bulk, 10kg/CTN. vacuumed	100%		

	FROZEN RED TILAPIA size 500g -800g (whole cleaned)	1pc/pa; 04kg/CTN; vacuumed	80%		
	FROZEN WALKING CATFISH, (whole cleaned)	1kg/pa; 5kg/ctn vacuumed	85%		
	FROZEN WALKING CATFISH, (whole cleaned)	1pc/pe; 4kg/ctn	80%		
	FROZEN RED TILAPIA size 200-500g (whole cleaned)	900g/pa; 9kg/CTN	100%		
	FROZEN RED TILAPIA STEAK	450g/pa ;9kg/CTN vacuumed	100%		
	FROZEN RED TILAPIA LEMON GRASS & CHILLI	900g /pa; 9kg/CTN vacuumed	100%		
	FROZEN PANGASIUS FILLET (IQF) (200 gr -300 gr/pieces) (<i>Pangasius hypophthalmus</i>)	Bulk 10kg/CTN. Glazing 20%	80%		

	FROZEN PANGASIOUS FILLET (IQF) (300 gr -500 gr/pieces) (<i>Pangasius hypophthalmus</i>)	Bulk 10kg/CTN. Glazing 20%	80%		
	FROZEN SQUID	450g/pa ;9kg/CTN vacuumed	100%		
	FROZEN (IQF) BLACK TILAPIA (Size 100 gr – 400 gr)	Bull 10kg/CTN. Net weight: 10kg Gross wight: 11kg	100%		
	FROZEN RED TILAPIA size 800g-up (whole cleaned)	1pc/pa; 10kg/CTN; vacuumed	85%		
	FROZEN RED TILAPIA LEMON GRASS & CHILLI	900g /pa; 9kg/CTN vacuumed	100%		
	FROZEN SNAKEHEAD FISH STEAK	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN WHOLE CLEANED SNAKEHEAD FISH	1pc/pa; 10kg/CTN vacuumed	90%		

	FROZEN CLIMBING PERCH (whole cleaned)	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN STALED HEADLESS GOURAMI FISH	400g/tray; 10 kg/ctn vacuumed	90%		
	FROZEN SNAKESKIN GOURAMI (whole cleaned)	450g/tray; 9kg/ctn vacuumed	100%		
	FROZEN ASIATIC CLAM	400g/tray; 10 kg/ctn vacuumed	90%		
	FROZEN PANGASIUS STEAK, (including the head cut in a half)	630g/pa; 12.6kg/ctn	100%		
	FROZEN PANGASIUS STEAK	450g/tray; 09kg/ctn vacuumed	100%		
	FROZEN SPINY EEL	450g/tray; 09kg/ctn vacuumed	100%		
	FROZEN WALKING CATFISH, (whole cleaned)	700g/pa; 14kg/ctn vacuumed	100%		

	FROZEN CAT FISH CUT	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN SHEATFISH	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN WHOLE CLEANED FROG	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN FROG LEG	450g/pa; 9kg/ctn vacuumed	100%		
	FROZEN EEL STEAK (whole cleaned)	450g/tray; 9kg/ctn vacuumed	100%		
	FROZEN BUTTERFLY FILLET EEL	900g/tray, 9kg/ctn vacuumed	100%		
	FROZEN SNAIL MEAT	450g/pa; 9kg/ctn vacuumed	100%		
	RIVER CRAB WHOLE	900g/Tray, 9kg/ctn vacuumed	100%		

	FROZEN MINCED CRAB MEAT	400g/tray; 12 kg/ctn vacuumed	100%		
	FROZEN RIVER SHRIMP	450g/tray; 9kg/ctn vacuumed	100%		
	FROZEN GOBY FISH	450g/tray; 9kg/ctn vacuumed	100%		
	FROZEN GIANT RIVER PRAWN	900g/box; 9kg/ctn	100%		
	FROZEN BULLET TUNA (whole cleaned)	900g/pa; 9kg/ctn vacuumed	100%		
	FROZEN ROUND SCAD, (whole cleaned)	1kg/pa; 10kg/ctn; vacuumed	100%		
	FROZEN INDIAN MACKEREL (whole cleaned)	450g/pa; 9kg/ctn vacuumed	100%		

	FROZEN STEAM INDIAN MACKEREL	250g/pa; 5kg/ctn vacuumed	100%		
	FROZEN STEAM INDIAN MACKEREL (whole cleaned)	240g/tray; 9kg/ctn vacuumed	100%		
	FROZEN HEADLESS ANCHOVY (whole cleaned)	450g/tray; 9kg/ctn vacuumed	100%		
	FROZEN JAPANESE CROAKER (whole cleaned)	900g/pa; 9kg/ctn;	100%		
	FROZEN SWEETLIP EMPEROR STEAK	900g/pe; 9kg/ctn	100%		
	FROZEN SNAPPER WHOLE CLEANED	1-2con/PA; 9kg/ctn vacuumed	100%		
	FROZEN SAILFISH STEAK	1kg/pa ;10kg/ctn vacuumed	100%		
	FROZEN STEAM CRAB MEAT	225g/tray; vacuumed	100%		

	FROZEN CRAB CLAW MEAT	400g/tray; 12kg/ctn vacuumed	100%		
	FROZEN CRAB MEAT	400g/box; 12kg/ctn vacuumed	100%		
	FROZEN OCTOPUS (whole cleaned)	450g/tray, 9kg/ctn vacuumed	100%		
II. FISH SAUCE					
	25°N ANCHOVY FISH SAUCE	520ml; 15bottle/ctn	100%		
	35°N ANCHOVY FISH SAUCE	520ml; 15bottle/ctn	100%		
	38°N ANCHOVY FISH SAUCE	650ml; 12bottle/ctn	100%		

III. DRIED PRODUCT

	DRIED PANGASIUS	500g/pa; 9kg/ctn vacuumed	100%		
	DRIED SNAKEHEAD FISH	300g/pa; 9kg/ctn vacuumed	100%		
	DRIED CAT FISH	300g/pa; 9kg/ctn vacuumed	100%		
	DRIED RED TILAPIA FISH	300g/pa; 9kg/ctn vacuumed	100%		

	DRIED TILAPIA FISH	300g/pa; 9kg/ctn vacuumed	100%		
	DRIED LIZARD FISH	300g/pa; 9kg/ctn vacuumed	100%		
	DRIED SNAKESKIN GOURAMI FISH	300g/pa; 9kg/ctn vacuumed	100%		
IV. AGRICULTURAL PRODUCT					
	FRIED SHALLOT	250g/pa; 6kg/ctn vacuumed	100%		
	FRIED SHALLOT	100g/box; 8kg/ctn	100%		
	FROZEN LONGAN	500g/bag; 10 kg/ctn	100%		

	FROZEN JACKFRUIT	300g/tray; 9 kg/ctn vacuumed	100%		
	FROZEN RED CHILLI	500g/pe; 12 kg/ctn	100%		
	FROZEN YAM	500g/pe; 10 kg/ctn	100%		
	FROZEN SHREDDED YAM	500g/pe; 10 kg/ctn	100%		
	FROZEN MINCED LEMONGRASS	500g/pe; 12 kg/ctn	100%		
	FROZEN CASSAVA	1Kg/pe; 10 kg/ctn	100%		
	FROZEN SHREDDED CASSAVA	1Kg/pe; 10 kg/ctn	100%		

	FROZEN GALANGA	500g/pe; 10 kg/ctn	100%		
	FROZEN MINCED GALANGA	500g/pe; 10 kg/ctn	100%		
	FROZEN GINGER	500g/pe; 10 kg/ctn	100%		
	FROZEN TARO	800g/pe; 8 kg/ctn	100%		
	FROZEN GAC FRUIT	200g/pA; 10kg/ctn	100%		
V. DIM SUM					
	FROZEN SHRIMP PASTE ON THE SUGAR CANE	250g/tray;/9kg/ctn vacuumed	100%		
	FROZEN FISH BALL	500g/pa; 10kg/ctn vacuumed	100%		

	FROZEN SHRIMP PASTE WRAPPED CRAB CLAWS	250g/tray/;9kg/ctn vacuumed	100%		
	FROZEN SRING ROLL WITH SHRIMP & SQUID	500g/tray/;10kg/ctn vacuumed	100%		
	FROZEN TOPICA DUMPLING	250g/tray/;9kg/ctn vacuumed	100%		
	FROZEN BITTER MELON STUFFED WITH PANGASIUS FISH PASTE	300g/tray/;9kg/ctn vacuumed	100%		
	FROZEN HAKAO WITH SHRIMP PASTE	300g/tray/;9kg/ctn vacuumed	100%		

- Packaging/label design will be agreed by all parties before printing.

- Minimum order quantity: 200 ctn each item

- **Payment term:** 50% deposit in advance after signed contract, 50% by TTR before delivery of shipment (or 50% Irrevocable LC at sight, guaranteed by HSBC Bank). The seller's bank account number 025.137.000816.5 at JOINT STOCK COMMERCIAL BANK FOR FOREIGN TRADE OF VIETNAM, BINH TAY BRANCH (Swift code: BFTVNVX025).

- This offer in only for reference. The exactly price belong to delivery term, delivery time and fishing season.

- According to quality standards exported to Europe and other countries.

Best Regards,

Contact us:

Sai Gon Aquatic Products Trading Joint Stock Company.

Nguyen Bao Son (Mr); Tran Minh Tan (Mr), Le Tan Thinh (Mr)

Sale Department

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VICE GENERAL DIRECTOR

Nguyen Thanh Vinh