

# **Orion Food Vina: Product Information**

- 2021, Global Business Team -

# **Corporate History**

## **Established in 1956 in South Korea**



Orion group has been promoting globalization of confectionary business since the mid-1990s and the Overseas Business department led by Orion Corp. has made some remarkable accomplishments.

Currently we are exporting various products, Including Orion Choco-pie to over 73 countries worldwide and are operating our factories in China, Vietnam, Russia and Etc various overseas offices to execute production, sales, and marketing survey.

Based on stable sales in Korea domestic market and rapid growth of Overseas market in China, Vietnam, Russia etc.

ORION looks forward to working with you as we continue on our quest to provide the world with great things to eat!

# **Various Category**

#### **63 years history since Y1956**

Pie / Cake

**Biscuit** 

Snack

**Candy/ Jelly/ Gum** 

**Chocolate** 

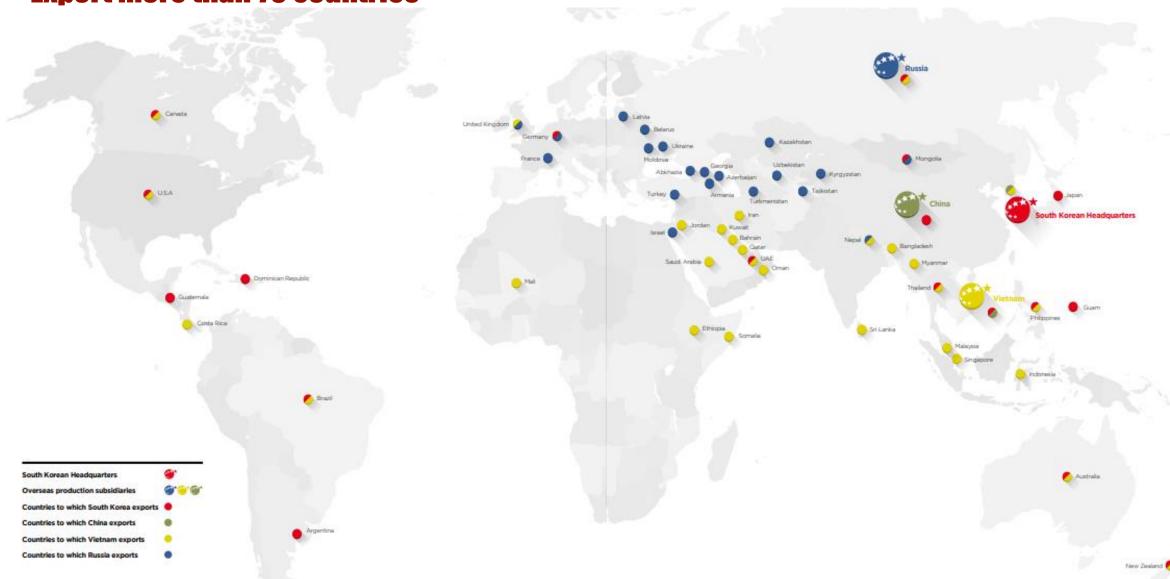


# **Management Philosophy**

"We make our customers' lives happier By providing them with healthy and nutritious food choices"

# **Management Philosophy**

# **Export more than 70 countries**



### **Global Business**



# H The Korea Herald

# Orion ranked 13th in global top 100 confectionery companies

According to the company, newly launched snacks such as Kkobuk Chip led to a rise in sales in the domestic market last year, while overseas sales of signature snack Choco Pie in Vietnam and Russia have contributed to an overall sales increase. The company said it sold more than 500 million Choco Pies in Vietnam last year, an unprecedented number underscoring its popularity abroad.

Meanwhile, sales in China decreased 33.2 percent year-on-year, Orion said, amid a diplomatic row between South Korea and China over Seoul's decision to deploy an US anti-missile system.

Orion said it aims to steadily grow this year by strengthening its leadership in chocolate and savory snacks, which are its strongest categories in the overseas market including China, and also expanding distribution channels in Vietnam and Russia.

"We will continue to solidify our base for sustained growth through new market development and the launches of differentiated new products, as well as make a new leap as a global food company," Orion said in a statement.

	Ranking	Company	Origin				
	1	Mars Wrigley	USA				
	2	Ferrero Group	Italy				
	3	Mondelez	USA				
	13	ORION	Korea				
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	100	Doumak	USA				

#### **Global Standard**

### **Food Quality & Safety**







TO VERIFY AUTHENTICITY OF THIS RECOGNITION, CALL AIB INTERNATIONAL AT 1-800-633-5137

#### AIB

Recognition of High Achievement **SUPERIOR** 

#### 915/1000

Orion Snack International Chungchogbuk-do, Korea

Was inspected by a qualified AIB International Inspector on

May 11 - 12, 2011

and at that time was found to have fulfilled the requirements of the AIB International Consolidated Standards for Prerequisites and Food Safety Programs.





Dariet P. Bali Chairman of the Board Maureen C. Olewnik VP. Audit Technical Serv

#### **RECOGNITION OF ACHIEVEMENT**



**Announced** 

Orion Snack International Chungchogbuk-do, Korea

Was inspected by a qualified AIB International Inspector on

October 25 - 26, 2010

and at that time was found to have fulfilled the requirements of the AIB International Consolidated Standards for Prerequisites and Food Safety Programs.



SUPERIOR





#### Certification Awarded to

ORION FOOD VINA CO.,LTD

NAS STREET, MY PHUOC INDUSTRIAL PARK, BEN CAT, BINH DUONS, VIETNAM

Bureau Veritas Certification declares that the food safety system has been evaluated and found to be in accordance with the

STANDARD

Requirements for a HACCP based Food Safety System, June 2006, Option A: Management System Certification

SCOPE OF SUPPLY

Manufacturing of chocopie, custand, chewing gum and snacks.

the antiferer's relational: 27 July 2013

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# **Halal Cert.**

#### HALAL CERTIFICATION AGENCY

1298 Tran Dang Ninh, Cau Giay, Hanoi, Vietnam Tel: +842462693741 I mail: contact@halal.vn | www.halal.vn



#### HALAL CERTIFICATE

GCC Certification Scheme

Cert ID: HCA 090/GCC This is to Certify that the products of the

#### ORION FOOD VINA CO., LTD

Address: Lot E-13-CN, NA3 Road, My Phuoc II Industrial Park, Ben Cat Town, Binh Duong Province, Vietnam

Has been assessed and found to be in accordance with Islamic Law and UAE.5.GSO 2055-1:2015. The verification and certification process have been undertaken in full compliance with ISO 17065 & UAE.S.GSO 2055-2: 2016.

This certificate is valid in GCC Countries with the following products:

#### Category of Product: E

Product Name:

No	Category of Product		Name of Product	
1	E	Orion ChocoPie S	nce 1974	
2	E	- Orion ChocoPie O	riginal 1974	
3	E	- Tomorian Chacol	le Since 1974	
4		- Orion Custard Pre	mium	
5		- Tomorion Custare		
6	E	- Orion ChocoPie D	ouble Choco	
7	E	- Orion Orion Ple D	ouble Choco	
В	£	- Orion Orion Pie S	ince 1974	
9	E	- Tomorion Chocol	lie Dark	
10	ŧ	- Orion Custard Ch	ese Berry Premium	
Initial	Registration Date:	June 06 <sup>th</sup> , 2020	Date of issue :	June 06 <sup>th</sup> , 2020

Initial Registration Date: June 06th, 2020 1" Surveillance on or Before: June 06th, 2021 June 05th, 2023 Valid Date :

2\*d Surveillance on or Before: June 05th, 2022

From second year of the certification cycle, the certificate is only valid if it is attached with the confirmation letter of HCA







a Recognized by: JAKIM a MUI a MUIS a CICOT a Member of WHFC - World Halal Food Council a

## **OFV – Direct Countries**

#### **Product**

# **Direct**



























# **Global Business**

## **Orion Power brands**





# **Power Brand – Choco Pie**

No.1 original Chocolate Pie in Korea since 1974
Beloved product of millions over 73 countries



#### "3 in 1 Harmonization "



Chocopie is a chocolate covered soft biscuits with marshmallow filling inside. Our patented production technology and individual packaging keeps Orion Chocopie soft and fresh for a long time.



"If you line up all the chocopies sold so far, it would span around the globe 25 times, 80,000km"

## Choco Pie – in the world



#### Choco pie in Korea

It is a major product of Orion, as well as everyone's favorite in Korea. It is awarded with a prize, 'The World's Top 100 Brands 'by the Korea government.



#### Choco pie in China

In China, Chocopie has been loved as a brand, '好麗友' (meaning 'a good friend'). It is a leading product in pie market with a market-share of 35%.

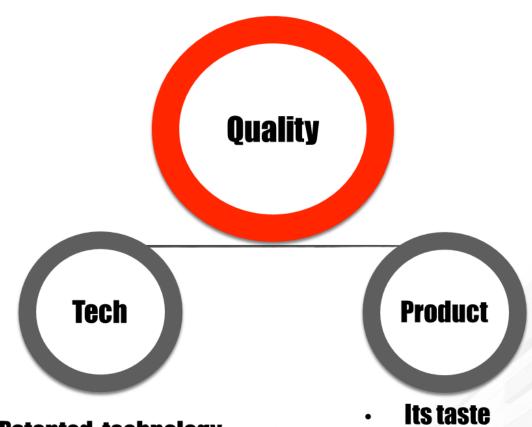
#### **Choco pie in Vietnam**

In Vietnam, Choco Pie is not merely a delicious snack, but is a cultural product that has deeply settled into the daily lives of people. It is truly the best confectionary product in Vietnam with a market-share of 40%.

#### Choco pie in Russia

Since 1993, Chocopie is being loved for over 20 years in Russia. It is not only attracted the appetites of Russians but being approved as one of the best brands with a quality and localized business strategy.

# **Choco Pie – What is special?**



Patented technology

Maintains Softness & Freshness for a long time

3 in 1 Harmonization

- No Preservatives
- No Artificial Color

# **Power Brand – Custard**

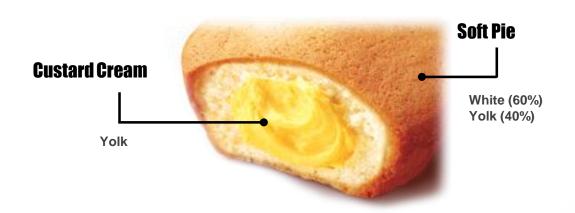
## **Nutritious soft pie**

#### **Tastes like homemade**



# **Custard** – What is special?

#### **Nutritious Soft Pie**



#### "Nutritious Cream"



Nutritious Ingredients "Fresh Milk and Fresh Egg"

Contains 30% of Egg

Contains 7% of Protein

#### "Soft Pie"



# **Specification of product**

Category	Brand Name	lmage	SKU	N/W (Gr)	Pieces/Case	Cases/Box	Total (Gr)	N/W ( <b>K</b> g)	Shelf Life (Months)	Halal
		Choope Choope	1P	30	12	8	2,880	2.88	12	HCA
		Choco-Pie	2P	30	2	48	2,880	2.88	12	HCA
	Choco Pie	Choco Pie	6P	30	6	16	2,880	2.88	12	HCA
Pie		Choco-Pie	12P	30	12	8	2,880	2.88	12	HCA
rig		Choco-Pie	20P	30	20	10	6,000	6.00	12	HCA
		Cusard Custard	1P	23	9	8	1,656	1.66	12	НСА
	Custard	Custard	6P	23	6	16	2,208	2.21	12	HCA
		Custard	12P	23	12	8	2,208	2.21	12	HCA

# **Custard Milk**

Nutritious soft pie
Tastes like homemade
Filling with milk cream inside pie



# **Specification of product**

Category	Brand Name	lmage	SKU	N/W (Gr)	Pieces/Case	Cases/Box	Total (Gr)	N/W (Kg)	Shelf Life (Months)
Dio		Custard	6P	23	6	16	2,208	2.21	12
Pie	Custard Milk	Custand	12P	23	12	8	2,208	2.21	12

# **ORION New Product**



## **New SKU – Choco Pie Dark**

#### Same features as ChocoPie Original

**Less Sweet / Richer in Chocolate taste** 

#### **ME version**

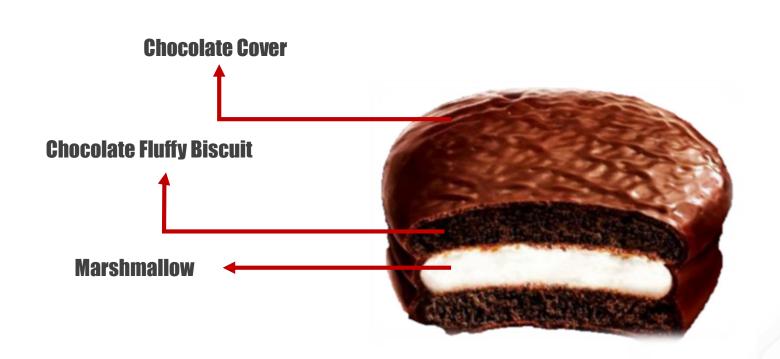


#### **ASIA version**



# **Choco Pie Dark** – What is special?

#### "Richer Chocolate taste but less sweet"





"70% Richer Chocolate taste"

- ✓ More Cacao
- ✓ Less Sweet
- ✓ Less Calorie

# **New SKU – Custard Cheese Berry**

**Nutritious soft pie** 

2 flavors inside

(Cheese & Berry's cream to harmonization)



# **Custard Cheese Berry – What is special?**



# "Cheese and Berry cream's harmonization"

Nutritious Ingredients "Nutritious cheese cream meets berry jam"



Contains 22% of Fresh Egg



Contains 30% of Cheese



Contains 10% of Berry Jam

# "Soft Pie" Moisture inside 5~8%

Orion Custard Cheese Berry

Others

# **Specification of product**

Category	Brand Name	lmage	SKU	N/W (Gr)	Pieces/Case	Cases/Box	Total (Gr)	N/W (Kg)	Shelf Life (Months)	Halal
		ORIGIN PIE	1P	30	12	8	2,880	2.88	12	HCA
	Choco Pie Dark	Choco-Pie	6P	30	6	16	2,880	2.88	88 12	HCA
Pie		Choco-Pie	12P	30	12	8	2,880	2.88	12	HCA
	Custard Cheese Berry	Custard	6P	23.5	6	16	2,256	2.26	12	HCA
		Custard	12P	23.5	12	8	2,256	2.26	12	HCA

# **New SKU – O'RICE**

**Healthy & Safe Baked product with** 

**Light Crispy** 

2 flavors:

**Natural Snow & Seaweed** 



# **Specification of product**







**2** Pieces



**\* 12 Pillows** 



**3 Pieces** 

Category	Brand Name / Flavor	lmage	SKU	N/W (Gr)	Pillows/Pack	Packs/Box	Total (Gr)	N/W (Kg)	Shelf Life (Months)
Rice Cracker	O'RICE Natural Snow	O'RICE	12P	10.8	12	10	1,296	1.30	10
ince of acres	O'RICE Seaweed	ORICE	12P	7.95	12	10	954	0.95	10

# 5Stickgum – Iran / Africa

#### 3 flavors:

Banana, Strawberry, Cinnamon



# **Product Information**







	Category	Brand Name	lmage	Flavor	N/W (Gr)	5Stick/Pack	Pack/Innercase	Innercase/Box	N/W (Gr)	N/W (Kg)	Shelf Life (Months)
			# Bariana	Banana	2.5	5	20	50	12,500	12.50	24
	Gum	5Stickgum	Standary:	Strawberry	2.5	5	20	50	12,500	12.50	24
			CONFRACON CONFRA	Cinnamon	2.5	5	20	50	12,500	12.50	24

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