

## **OVERVIEW**

Establish in 1997

1 headquarter and 2 offices

#### **HEADQUARTER**

#### **LUONG QUOI COCONUT CO., LTD**

Headquarters: Lot A36 – A37, An Hiep IP, Thuan Dien Hamlet, An Hiep Commune,

Chau Thanh District, Ben Tre Province, Vietnam. Email: info@luongquoi.vn/ luongquoi@luongquoi.vn/

E-commerce: www.vietcoco.vn

#### **LUONG QUOI COCONUT - HO CHI MINH BRANCH**

Address: 121, 24A Street, Binh Tri Dong B Ward, Binh Tan District, Vietnam.

Email: <a href="mailto:chinhanhhcm@luongquoi.vn">chinhanhhcm@luongquoi.vn</a>
E-commerce: <a href="mailto:www.vietcoco.vn">www.vietcoco.vn</a>

#### **LUONG QUOI COCONUT USA - LQC, INC.**

Address: 916 Pleasant Street, Suite 22, Norwood, MA 02062, USA.

Email: <u>info@cocogoodsco.com</u>
Website: <u>www.cocogoodsco.com</u>





# Board of Director



Luong Quoi Coconut Co "Ltd is owned and personally managed by a professionally qualified and profoundly knowledgeable Board of Directors which counts many years of experience in coconut industry.



**Mr. Thanh, Cu Van**President of Luong Quoi Coconut Co.,Ltd

# **OUTSTANDING NUMBER**



**20** years Experience in Coconut

50 countries Exported

50 millions USD Revenue

**4,800** ha Organic plantation

60,000 m<sup>2</sup>
Factory Area



# VISION

- ❖ Among the top of 20 largest coconut manufacturers in Asia Pacific.
- ❖ To become the leader of Vietnamese company providing high quality products to the community and internationally.
- \* To become No.1 enterprise in Vietnam building business interests in association with farmers and employees for sustainable development.



# **MISSION**

- Increasing the value of coconut trees by creating a variety of products with high economic benefits and healthcare nutrients for consumers.
- ➤ Build community ecosystems of farmers producers workers customer.
- Own brand "Vietcoco" becomes top of mind Top quality Top choice.

#### **Our Motto**

"Safety, Quality, Responsibility for Sustainable Development"



# LUONG QUOI COCONUT CO.,LTD

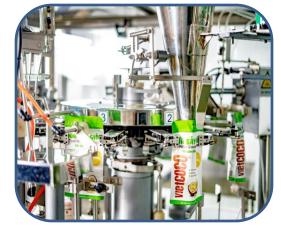


Ben Tre is at the end of the Mekong Delta, known as "coconut capital," the largest coconut area in Vietnam. We exploit, process coconuts based on available raw materials, and continuously nurture the coconut plantation in Vietnam for sustainable development. Our products are processed and packaged on a modern utterly self-contained production line to keep the best intact coconuts' nutrients. We are committed to providing customers all coconut products of high quality, good for health, and certified organic to many countries around the world. This resonant chain value is an achievement that company's employees always cherish and nurture to make the best coconut products for life.

# **OUR FACILITIES**













# **ORGANIC COCONUT PLANTATION**

- Don't use chemical fertilizers
  - Don't use chemical pesticides
- Don't graze livestock and poultry on farm







# Distribution Over 50 countries around the wo

Over 50 countries around the world

We offer a wide range of additional services such as packing private label as well as in bulk, making opportunities for growth of our partners.























global clients



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# MR THANH STORY

My journey bring Vietnamese coconut products to consumers from the childhood memories with coconut tree in front of house. My dad spend hours on the coconut farm and collect crude nuts. Traders buy nuts with low price. People lifestyle couldn't improved and developed.

Inspired by our family 's vision, in 1997, we founded Luong Quoi Coconut Co.,Ltd in Ben Tre province. Name of company is the first location factory. Since then, we start a journey to increase the value of Vietnamese coconut. Browse through to discover the little things that make our coconut range so special.

We do business that values sustainable development and community.



- Desiccated coconut
- ♣ Toasted coconut chips
- **↓** Coconut Milk
- Coconut Butter
- ♣ Coconut Flour
- ♣ Coconut Water
- ♣ Coconut Milk Beverage
- ♣ Pure premium virgin coconut oil
- ♣ Extra virgin coconut oil
- ♣ Refined coconut oil





# **DESICCATED COCONUT**

100% fresh coconut meat and gently dried to retain the natural flavor and aroma of coconut

#### Range:

- High fat desiccated coconut has a minimum oil content of 63% (± 3%) with 5 sizes: fine, medium, shredded, flakes, and chips.
- Low fat fine grade desiccated coconut has oil content ≤ 30%, maximum moisture 4.5%.

#### **Specialty**

- From coconut mature 11-12 months
- Good source of fiber
- No sugar

Pack sizes: 25 lbs, 50 lbs, 12.5 kg, 25 kg and 50 kg bags.









## **TOASTED COCONUT CHIPS**

Toasted coconut chips made from fresh, sliced coconut meat harvested from mature Vietnam coconut

#### Range:

- Original, Green Onion, Chili & Garlic, Chocolate
- Ingredients are Non GMO, 100% plant based and vegan.
- Free of preservatives, Gluten free, Dairy free.

#### **Specialty**

- From coconut mature 11-12 months
- Good source of fiber

Pack sizes: 25 lbs, 77.16 lbs, 22.04 kg, 35 kg and 10kg bags.









## **COCONUT MILK**

Smooth and creamy free flowing milk/cream, made from freshly pressed coconut. Coconut milk is a creamy tropical taste that is utilized mostly to make pastries, additive flavors to your favorite food, dessert, soup, and other South Asia dishes.

#### Range:

• Fat content from 5-22% fat

#### **Specialty**

- Dairy and lactose free
- No preservatives and no added sugar
- Suitable for Vegans

- Tin can 400 ml (13.5 fl oz); 12 or 24 pcs/ carton
- Tin can 2900 ml (98 fl oz); 6 pcs/ carton











Coconut butter is a delicious vegan butter made with just shredded coconut. Since it doesn't contain any added sugars or preservatives, homemade coconut butter is healthy and nutritious and does not have cholesterol at all.

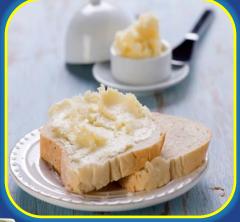
#### Range:

• Unsweetened, Sweet, Chocolate

#### Specialty

- No Dairy, No Preservatives
- Source of fiber
- Suitable for Vegans

Pack sizes: 200 grams – Glass jar Packing 24 x 200 gr









Milled from 100% pure coconut meat, dried at low temperature (below 60°C), defatted and finely ground. The flour has a rich texture with natural sweetness.

#### **Specialty**

- High Fiber
- Source of protein
- Gluten free

Pack sizes: 25 lbs, 50 lbs, 12.5 kg, 25 kg and 50 kg bags.





## **COCONUT WATER**

Made from 100% coconut water and processed on high technology with direct UHT to keep the flavor and aroma. With Tetra pak packaging allows you to enjoy the goodness of coconut water in the go – in a lunch box, a picnic, at the gym.

#### Range:

Coconut water, Coconut water with watermelon, Coconut water with salted lemon.

#### **Specialty**

- Never from concentrate
- From nut to pack within 8 hours
- 100% coconut water with five electrolytes, including as much potassium as a small banana in one bottle

Tetra pak packaging:

- Box 330ml (11.2 fl oz); 12 pcs/carton
- Box 500ml (16.9 fl oz); 12 pcs/carton
- Box 1000ml (33.8 fl oz); 12 pcs/carton









## **COCONUT WATER**

Crisp and refreshing with the natural of coconut water. This is deliciously drink, made from freshly coconut. Drinking coconut water can contribute to your daily hydration needs which promote circulation and radiant skin.

#### Range:

Coconut water, coconut water with pulp, coconut water with watermelon, Coconut water with salted lemon.

#### Specialty

- Never from concentrate
- Easy open lid.
- Contain natural electrolytes as potassium, sodium and manganese.

#### Packaging:

- Aluminum can 240ml (11.2 fl oz); 12 pcs/carton











Made from blended coconut milk and coconut water from the best quality coconut. This product contain low calories, healthy saturated fatty acid and no trans – fat.

#### Range:

· Coconut milk beverage, Chocolate, Banana.

#### **Specialty**

- Dairy free
- No Preservatives
- High nutritous
- Delicous taste and good flavor

Tetra pak packaging:

- Box 330ml (11.2 fl oz); 12 pcs/carton
- Box 500ml (16.9 fl oz); 12 pcs/carton
- Box 1000ml (33.8 fl oz); 12 pcs/carton





## EXTRA VIRGIN COCONUT OIL

By cold press technology, extra virgin coconut oil is expressed from the filtration process of high fat desiccated coconut. It doesn't contain trans fat, cholesterol, non additives, deodorizing, bleaching and has many medium chains fatty acids, especially acid lauric.



- Coconut strong flavor
- 100% from fresh coconut
- Over 45% lauric acid
- Non GMO

- PET bottle: retail pack
   15ml, 250ml, 1 liter, 2 liters.
- Glass jar or PET jar: 250ml, 500ml.
- Drum 190 kgs or jerry cal
- IBC tote: 900kg













## PURE PREMIUM VIRGIN COCONUT OIL

Vietcoo Homeland Treasure

Extracted by centrifugation method and goes through multiple microfiltration processes method for additional purity. It has a fresh pure coconut aroma and flavor. Pure premium virgin coconut oil is suitable for all people, used for food processing to help strengthen the immune system, good for bones, especially to keep the heart-healthy; and used as cosmetics (skincare and hair care).

#### **Specialty**

- 100% pure and nature
- Never hydrogenated
- Source of healthy fat

- PET bottle: retail pack 15ml, 250ml, 1 liter, 2 liters.
- Glass jar or PET jar: 250ml, 500ml.
- Drum 190 kgs or jerry cal
- IBC tote: 900kg







# **RBD COCONUT OIL**

Vietcoo Homeland Treasure

Refined coconut oil is the finished product of the refining process of crude coconut oil. Its production includes neutralization, color bleaching, and deodorization to remove impurities to reach quality requirements in the food industry.

#### **Specialty**

- The best choice for cooking
- No preservative
- Source of healthy fats

- PET bottle: retail pack 15ml, 250ml, 1 liter, 2 liters.
- Glass jar or PET jar: 250ml, 500ml.
- Drum 190 kgs or jerry cal
- IBC tote: 900kg











# **THANK YOU**

#### **LUONG QUOI COCONUT CO., LTD**

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- **६** (84 27) 5362 6319 **♣** (84 27) 5362 6315 **■** support@luongquoi.vn