



PRODUCTS  
FOR HEALTHY LIFE

**LONG AN FOOD PROCESSING EXPORT JOINT STOCK COMPANY (LAFOOCO)**

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**LAFOOCO®**  
— SINCE 1985 —



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The PAN Group**

# 01

## About us

Founded in 1985, LAFOOCO – a member of The PAN Group – is a pioneering healthy nut and dried fruit trading and processing company based in Long An province, Vietnam.

As a top producer and exporter of nuts and dried fruits in Vietnam, we deliver our products globally to the US, Europe, China, Australia, Japan and the Middle East, and are proud of being the only nut company to be listed on the Vietnamese Stock Market. With substantial growth, we have expanded our portfolio with other healthy nuts and dried fruits.





# Our History

Our memorable milestones throughout the years:

1995

We were one of the **1<sup>st</sup>** four companies to be transformed from a state-owned company to a joint-stock company.

2000

We were the **5<sup>th</sup>** joint-stock company to be listed on the Stock Exchange Market.

1985

LAFOOCO was established and has since been a pioneering company in Vietnam's cashew industry.

2015

We officially became a proud member of The PAN Group.

2019

We are among the top companies to trade and process healthy nut and dried fruit products in Vietnam.







# 02

## Brand story

LAFOOCO has a life-long heritage of crafting products with love thanks to our deep understanding of nuts and fruits, together with the state-of-the-art technology.

With our dependable and transparent services, LAFOOCO is proud of being among Vietnam's famous brands to supply premium quality nuts and dried fruits worldwide through meaningful partnerships in various high-end markets.

We are committed to bringing the highest quality products that meet the strictest standards by devoting our whole heart to our customers and farmers. Our wholehearted approach is illustrated with the heart-shaped cashew on our logo. This symbol is a homage to our legacy as a cashew company in a journey to bring customers a diverse line of products.







# 03

## Our values

### Our vision

Our vision is to be the best Vietnamese trading and processing company to supply premium quality nuts and dried fruits globally through dedicated and innovating services.





# Our accomplishments

01

According to VINACAS in 2015, LAFOOCO is among the top 5 companies in Vietnam to export sterilized natural and roasted cashews.

02

We were featured in the Forbes's Top 200 best medium and small companies of Asia in 2013.

03

We produce and supply healthy nuts under AFI, USDA Standards (Lab Tests for pesticides, Proper Grading, Sizing and Defining nuts).

04

Our products are BRC Food Certificated.

05

We have passed Social Responsibility Audit of Costco's suppliers.





## Our mission

LAFOOCO's mission is to deliver high-quality nuts and dried fruits to Vietnamese customers and high-end markets worldwide. We strive to provide a transparent and dependable service through continuously innovating our business practices in both social and corporate aspects.



## Our commitments

- 1 Innovating day-to-day business practices.
- 2 Motivating our employees to contribute and develop themselves.
- 3 Ensuring the best conditions and benefits for farmers.
- 4 Improving our working ethics and manufacturing processes.
- 5 Minimizing our environmental footprint to enhance our corporate social responsibility.

## Our mission on organic products

LAFOOCO is motivated to meet our consumers' demand for organic products through technological innovations and organic certification. Our commitment has led us to develop our organic cashew project, in which we control all processes from start to finish.

We have expanded our organic cashew farm to catch up with the growing demand under strict control in using organic fertilizers, training farmers how to take care of plants, avoiding using chemicals during growing periods. Thank to our closed circuit control, our organic cashews are EU and USDA organic certified.





## Healthy nuts and dried fruits at its best

With the profound experience in the market, LAFOOCO has maintained its reputation as a trustworthy entity with a deep understanding of nuts and fruits.

Nuts and dried fruits are well-known for their rich content of antioxidants,

so adding them to your diet is a great way to improve your antioxidants intake. When giving your family nuts and dried fruits as a snack, you are helping them to improve their health.

Also, they are full of potassium, calcium, iron, and magnesium and a great source of vitamin A, B1, B2, Omega 3, plus Iron, Phosphorus, Niacin Calcium, Zinc and Amino Acids. Potassium is essential for muscle growth and health as well as the central nervous system to function. Calcium and iron are vital for bone growth and health.

For these reasons, we have researched and developed products to support good health and wellness, which have been widely distributed in retail channels and supermarkets nationally and globally.



# Our ingredients

The unique characteristic of LAFOOCO cashew products comes from the Vietnamese red soil, a nutritional ground for cashew nut trees to flourish.

As for value-added cashew products, we are committed to using 100% cashew kernels from Vietnam as they are sweeter, better shaped and have higher-good fat content than those from other countries. Our raw cashews are collected from local companies and directly from farmers in Binh Phuoc, Vung Tau, Dak Lak, Dong Nai.

As for other nuts and fruits such as almonds, walnuts, pistachios, hazelnuts, pecans, raisins, blueberries and cranberries, we import them directly from the biggest farms in the US and Turkey. With their best quality,

we integrate them into our premium products as Single Nuts, Mixed Nuts, Trailmix and Daily Nuts for customers around the world.

Moreover, we have our range of dried fruit chips such as Banana, Sweet potato, Purple sweet potato, Jackfruit, and Taro. Our fresh fruits are sourced from farmers in Vietnam with the best quality. We strive to produce delicious dried fruit chips with natural flavour while retain their nutrition, natural sugars and fibre.

Our ingredients are strictly controlled from harvesting to processing to ensure the quality of finished products.

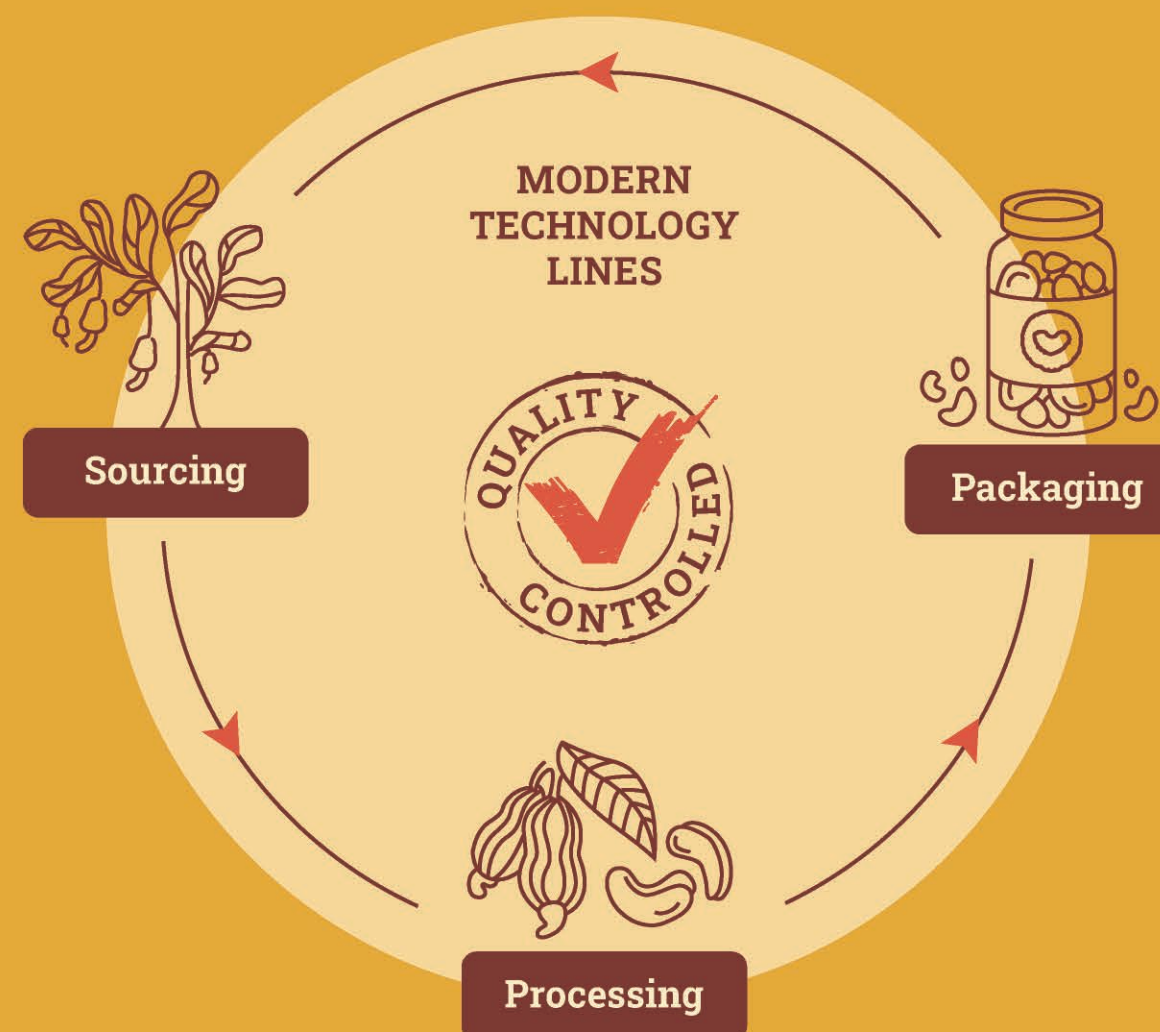




## Our value chain

LAFOOCO continuously innovates production lines with state-of-the-art technology from sourcing, processing to packaging.

Our production process is controlled under global standards such as ISO 9001:2015, HACCP, BRC Food, HALAL, SMETA-SEDEX.







# 04

## OEM services

Alongside our line of nuts and dried fruits, we provide original equipment manufacturer (OEM) services tailored to specific client requests. Our OEM services offer clients the opportunity to expand their brands in their target markets. Our services have been trusted by supermarket chains around the world in Canada, HongKong, Japan and China.

### Advantages of OEM Services

BRC certificate

HALAL certificate

Diverse packaging options

Custom packaging and labelling

Competitive pricing



# 05

## Products

### STERILIZED NATURAL CASHEWS

Cashew  
Kernels

Organic  
Cashews

### VALUE-ADDED PRODUCTS

Cashews

Single Nuts  
& Mixed Nuts

Dried Fruit  
Chips

Daily Nuts  
& Trailmix

Crunchy  
Peanuts



# Cashew Kernels

W240



W320



W450



LBW320



SW



DW



WB



WS



LP





# Organic Cashews

Since 2020, LAFOOCO has continuously expanded our organic cashew farm in Binh Phuoc Province. This farm plays an important role in

our journey to bring organic cashews processed under USDA and EU Organic Certificate to our global consumers.







# Cashews

With 100% of ingredients from local farms in Binh Phuoc and Dong Nai, we control the whole process from raw materials to finished products. Thus, we can ensure our high standards and offer products with premium flavours to customers around the world.

- Salted/Unsalted Roasted Cashew
- Honey Roasted Cashew
- Garlic Roasted Cashew
- Pepper Roasted Cashew
- Chili Roasted Cashew
- Coconut Coated Cashew
- Wasabi Coated Cashew
- Unpeeled Cashew
- Tom Yum Cashew
- Salted Egg Cashew





# Single Nuts & Mixed Nuts

Our premium quality nuts are imported directly from the US and Turkey at the highest quality, then processed with our modern technology, and complied with BRC, HACCP standards, etc.





# Dried Fruit Chips

Our 100% naturally dried fruits come from fresh fruits harvested from provinces in Southeast and Mekong Delta of Vietnam such as Dong Nai, Dong Thap, An Giang,

then processed without chemicals. The rich alluvium of these areas is ideal for fruit trees to thrive, so their fruits have a flavourful taste.





# Daily Nuts and Trailmix

Our Daily Nuts and Trailmix are a combination of cashews, almonds, walnuts, hazelnuts, blueberries and cranberries. Our cashews originate from Vietnam while all other ingredients are sourced from the highest quality farms in the USA and Turkey. These products aim at promoting a balanced diet and a good source of nutrition for your health.





# Crunchy Peanuts

Our raw peanuts are selected from strictly controlled sources to ensure the best quality with different sizing options as customer's request. Raw ingredients are then processed in LAFOOCO's closed circuit lines to ensure food safety and

premium standards on finished products. With effortless research and development, we integrate the ingredients accordingly without any preservatives to bring customers a unique savory and health-friendly snack.

- Peanut with chili
- Peanut with BBQ flavor
- Peanut with coconut milk
- Peanut with seaweed
- Peanut with cheese





# Cashews



PRODUCT NAME	CASHEWS			VALIDITY			15 months	CONTAINER INFO.	
	Plastic Jar	Carton (tray)/pallet	Unit/carton (tray)	CARTON BOX SIZE			Gross Weight (Kg/carton)		
				Width (cm)	Length (cm)	Height (cm)		Full 20FT Cont. Loading (carton or tray)	Full 40FT Cont. Loading (carton or tray)
	1000	110	6	40	29	18.5	7.06	1100	2200
	800	88	8	49.5	24.5	20	7.78	880	1760
	450	120	15	45.5	27.5	15.8	8.02	1200	2400
	270	144	20	34	27.5	17.5	6.76	1440	2880
	250	168	20	36.5	27.5	13.5	6.36	1680	3360
	200	160	15	45.5	27.5	9.5	3.85	1600	3200
	100	108	24	34	28.5	16	2.95	1080	2160
FLAVORS	Unsalted/Salted, Honey, Coconut, Pepper, Chili, Garlic, Wasabi, Unpeeled								



# Single Nuts & Mixed Nuts



PRODUCT NAME	SINGLE NUTS & MIXED NUTS			VALIDITY			15 months	CONTAINER INFO.	
	Plastic Jar	Carton (tray)/pallet	Unit/carton (tray)	CARTON BOX SIZE			Gross Weight (Kg/carton)		
				Width (cm)	Length (cm)	Height (cm)		Full 20FT Cont. Loading (carton or tray)	Full 40FT Cont. Loading (carton or tray)
	1000	110	6	40	29	18.5	7.06	1100	2200
	800	88	8	49.5	24.5	20	7.78	880	1760
	450	120	15	45.5	27.5	15.8	8.02	1200	2400
	270	144	20	34	27.5	17.5	6.76	1440	2880
	250	168	20	36.5	27.5	13.5	6.36	1680	3360
	200	160	15	45.5	27.5	9.5	3.85	1600	3200
100	108	24	34	28.5	16	2.95	1080	2160	
TYPES	Almonds, Walnuts, Pistachios, Pecans, Hazelnuts, Mixed Nuts								



# Dried Fruit Chips

PRODUCT NAME	DRIED FRUIT CHIPS	VALIDITY	12 months
BRAND	LAFOOCO	NET WEIGHT	100 gr
CARTON BOX SIZE	Width	Length	Height
	50 cm	31 cm	26 cm
CONTAINER INFO.	Contents	Quantity	Gross Weight (kg)
	1 Carton (TRAY)	24 PCs	3.4
	20FT Container	480 CTS (TRAY)	1632
	40FT Container	960 CTS (TRAY)	4760
TYPES	Sweet potato, Purple sweet potato, Jackfruit, Banana, Taro Chips. Mixed Fruit Chips		





# Daily Nuts

PRODUCT NAME	DAILY NUTS 175GR (7 SMALL BAGS X 25GR)	VALIDITY	12 months
BRAND	LAFOOCO	NET WEIGHT	175 gr
CARTON BOX SIZE	Width	Length	Height
	49 cm	33.5 cm	26 cm
CONTAINER INFO.	Contents	Quantity	Gross Weight (kg)
	1 Carton (TRAY)	24 PCs	5.2
	20FT Container	480 CTS (TRAY)	2496
	40FT Container	960 CTS (TRAY)	4992

# Trailmix

PRODUCT NAME	TRAILMIX	VALIDITY	12 months
BRAND	LAFOOCO	NET WEIGHT	200 gr
CARTON BOX SIZE	Width	Length	Height
	45.5 cm	27.5 cm	9.5 cm
CONTAINER INFO.	Contents	Quantity	Gross Weight (kg)
	1 Carton (TRAY)	15 PCs	3.85
	20FT Container	1600 CTS (TRAY)	6160
	40FT Container	3200 CTS (TRAY)	12320





# 06

## A member of The PAN Group

LAFOOCO is a proud member of The PAN Group and other famous domestic and foreign associations such as AFI, CENTRA, VINACAS, etc. As a member of The PAN Group – a pioneer in agricultural advancement with breakthrough solutions - we are endorsed on the sustainable food strategy, financial management and marketing support.

Other 10 subsidiaries of the Group specilising in various fields include:

### FARM

#### PAN Farm

Agricultural value chain

#### PAN Hulic

Premium flower and vegetable production

#### Vinaseed

Agricultural research, breeding, seed distribution

#### VFC

Fumigation service and agro-chemicals trading

### FOOD

#### PAN Food

Packed food

#### Aquatex Ben Tre

Pangasius and clams

#### Pan CG

Pan Group's agricultural and food products distribution

#### Bibica

Candy and cake

#### Fimex VN

Shrimp farm

#### 584 Nha Trang

Fish sauce



**LAFOOCO**<sup>®</sup>  
— SINCE 1985 —

Let's make the world  
healthier

