



MINH KHAI TRADING JSC

A reliable supplier for quality foods,
drinks and consumer commodity

JUNE 2021

ABOUT MINH KHAI JSC

MAIN BUSINESS ACTIVITIES:



CULTIVATE AGRICULTURAL PRODUCTS ACCORDING TO VIETGAP STANDARD:

Tomato, potato, carrot, seasonal vegetables...



DISTRIBUTE AND RETAIL:

Foods and consuming products at Minh Khai supermarket and department store in Minh Khai trading center of the company.



EXPORT, DISTRIBUTE, RETAIL:

Rice, broken rice for human, for animal feed, and being production input of beer and alcohol products...



OTHER TRADING AND SERVICES:

Business activities including restaurant services, warehouse and plant area for rent, offices for rent...

OUR MISSIONS:



Preserve the natural value of agricultural products



Cultivate, supply the natural agricultural product for healthy life.



Always willing to share and support, donate rice, foods to needed people.



Ensure to provide high quality and safe commodities and food services to all customers.

**WE ALWAYS DO THE BEST
TO CONSERVE
THE NATURAL VALUE**

IN VIETNAMESE AGRICULTURAL PRODUCTS





MINH KHAI – DEVELOPMENT HISTORY



2017

MINH KHAI TRADING CENTER PROJECT

Hai Phong city council approved construction projects “Minh Khai Trade Center buildings” bringing the new development opportunity for business operations of the company.



2016

7 –STOREY OFFICE BUILDING

7-storey office building was opening with the main services for office leasing, business premises.



2004

EQUITIZATION

The company was equitized and renamed to “Minh Khai Trading Joint Stock Company”, expanding its new business line of restaurant and hotel services. Investing to build An Hong Depot for export goods



1997

OPENING MINH KHAI SUPERMARKET

Minh Khai Supermarket is the first supermarket in Hai Phong city, marking the development of retail trade industry of consumer goods in Hai Phong.



1977

ESTABLISHMENT

Minh Khai General Merchandise was established providing life necessities for Hai Phong people



STABLE SALES REVENUE



Business activities that bring stable revenue for the company currently and in the future including:



**RETAIL,
DISTRIBUTION**
Stable market
shares and revenue



OFFICE LEASING
80% spaces
covered, stable
revenue



WAREHOUSE
70% spaces
covered, stable
revenue

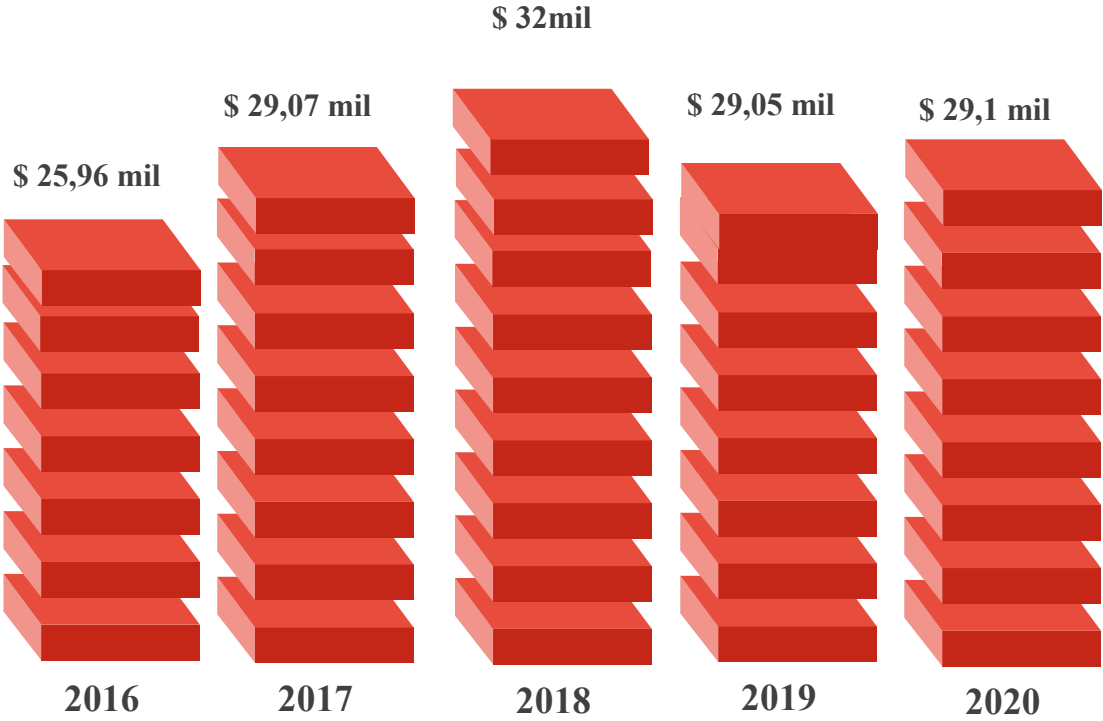
REVENUE DEVELOPMENT

Minh Khai is one of the few commercial companies which was state-owned transferring to joint stock, has been growing and doing business effectively in Hai Phong



10%

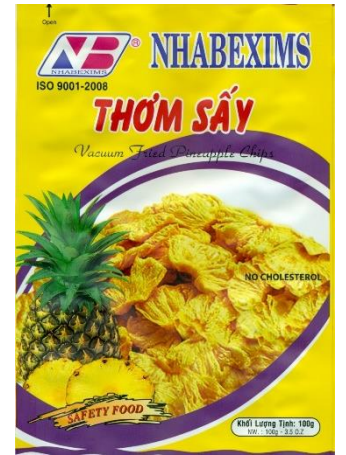
Average growth rate annually





EXPORT PRODUCTS PORTFOLIO

WE ARE TRADER PARTNER OF NHABEXIMS WHO EXPORT
THEIR PRODUCTS TO JAPAN AND OTHER COUNTRIES





EXPORT PRODUCTS PORTFOLIO

WE ARE TRADER PARTNER OF YENNHUNG CANDY TO EXPORT
THEIR PRODUCTS TO JAPAN AND OTHER COUNTRIES





THANK YOU!



Contact us

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