

VOLCAFE

COFFEE DIVISION OF ED&F MAN

DOWNSTREAM COFFEE



PROVIDING
THE BEST COFFEE

Volcafe

Making coffee
business better,
together

- ☕ Specialists in worldwide procurement.
- ☕ One of the top three coffee merchants sourcing 12% of the world's export market.
- ☕ Providing beans for 80 billion cups of coffee a year.

At



We work hard at being the partner of choice. With 167 years of experience, we know what it takes to keep our *customers and suppliers happy* ☕☕

Our history – Over 230 years of successful global trade



Company Founded

James Man sets up business as a barrel maker and sugar broker.

Company Changes Name

Man's grandsons, Edward Desborough & Frederick, take over the firm.

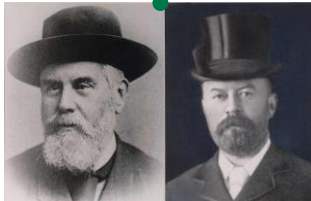
Enter Coffee Market

With the acquisition of Swiss business Volcafe.

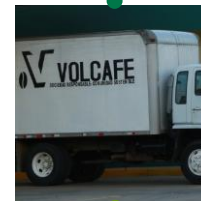
1783



1869



2004



2020

One of the top three coffee merchants

Sourcing 12% of the world's export market.

1851

Company Founded

Salomon & Johann Georg Volkart found Volkart Brothers.

1857

First coffee venture

Volkart Brothers start its first coffee venture in India.

1950

Latin America

Coffee trading from Latin America to across the western hemisphere.

1950 – 1980s

Global expansion

Operations added in north and south America, Africa and Europe.

1989

Volkart sold to ERB Group

Renamed Volcafe Limited.

1989 – 2003

Subsidiaries opened or acquired

In Australia, South and Central America, Southeast Asia, Africa and the USA.

2004

Volcafe sold to ED&F Man

Volcafe around the world

90%

We have access to 90% of the world's coffee **production**.


80%


We have access to 80% of the world's coffee **consumption**.

2,000

Highly-qualified employees,
passionate about coffee.

Key

 10 Trading Operations

 15 Origin Operations



Volcafe Downstream provides

Freeze Dried Instant Coffee

Spray Dried Instant Coffee

Agglomerated Instant Coffee

Premix Instant Coffee

Roasted & Ground Coffee



With diversified & customized cup profiles of
Robusta-based
Arabica-based
A blend of Robusta & Arabica

Freeze Dried Instant Coffee

Freeze-dried Instant Coffee (Conventional or Specialty)



Coffee extract is frozen and dried under vacuum conditions at low temperatures resulting in an instant product with good aroma retention.



*Micro-ground coating, Cold-brew extraction, Crystallized granulation
for any Specialty demand*

Spray Dried Instant Coffee

Spray-dried Instant Coffee (Conventional or Specialty)



Liquid coffee extract is sprayed in a fine mist at the top of a large tower full of hot air. The water evaporates and the dry matter atomizes together into a fine powder.



*Micro-ground coating, Cold-brew extraction
for any Specialty demand*

Agglomerated Instant Coffee

Agglomerated Instant Coffee (Conventional or Specialty)

 VOLCAFE



Agglomeration process improves solubility
and transforms the coffee powder into
more attractive granules.

 **VOLCAFE**

*made of selected coffee beans
Robusta/Arabica/Blend for any customized demand*

Premix Instant Coffee



Premix Instant Coffee



A harmony of coffee, sugar and
creamer for a smooth coffee taste



2 in 1, 3 in 1, Cappuccino, Latte...for any customized demand

Roasted Coffee Beans



Roasting brings out the aroma and flavor that is locked inside the green coffee beans.



Single origin, tailor-made blend ... for any customized fresh-roasted coffee demand

Ground Coffee

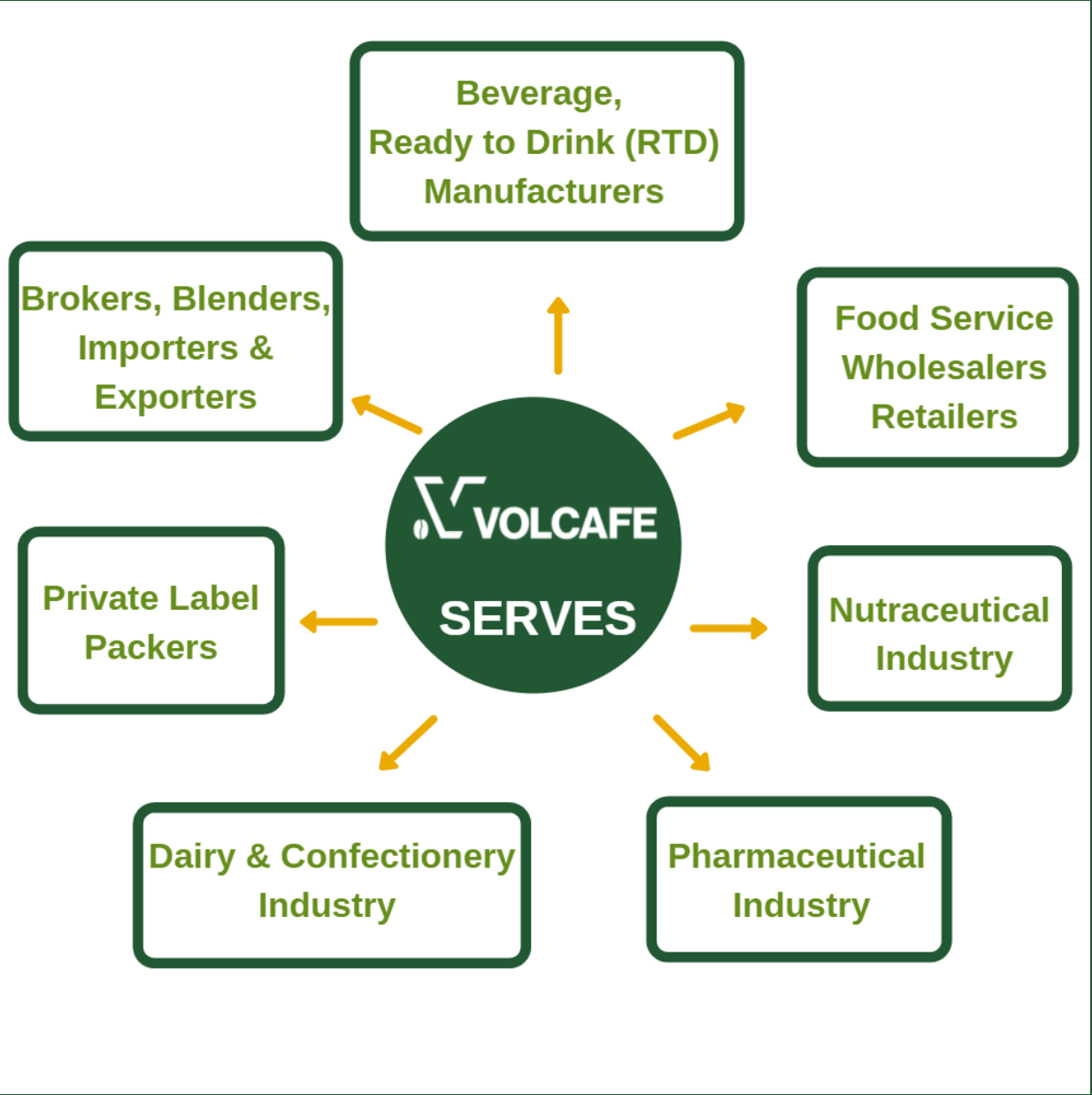


Ground coffee is a bunch of roasted coffee beans that have been ground to a specific size.



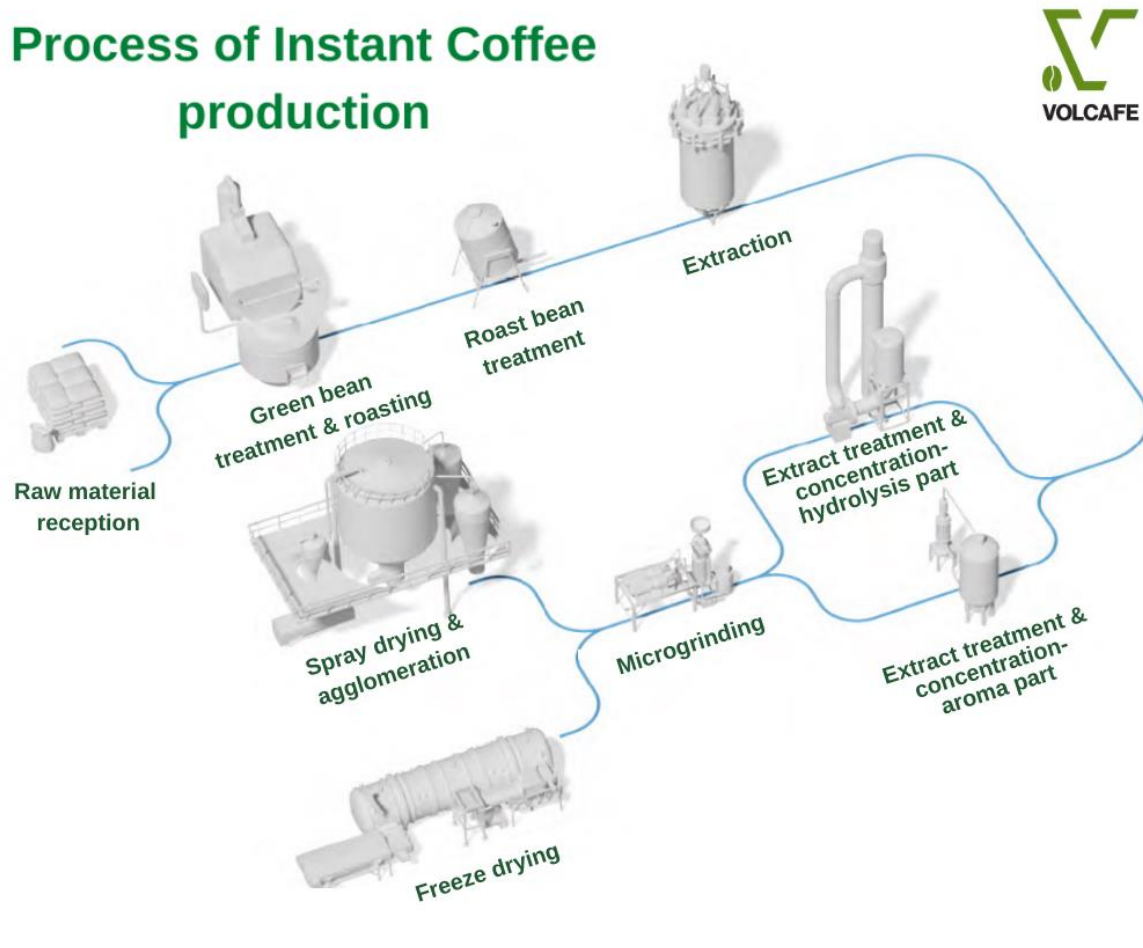
Single-serve capsules, drip bags...for any customized demand

Coffee Business For All

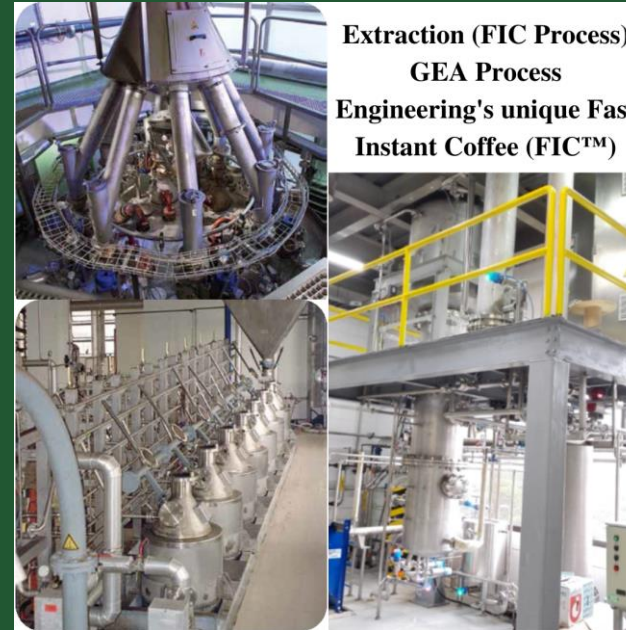


Our Certified Partner-Manufacturers

Process of Instant Coffee production

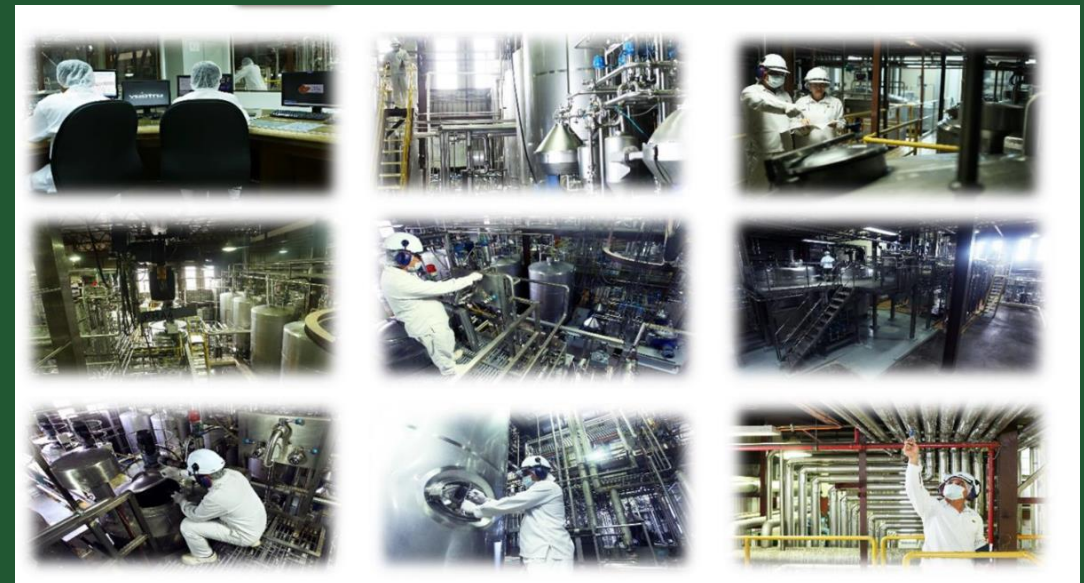


VOLCAFE



Annual capacity
more than 5000 MT Freeze Dried Instant Coffee

TECHNOLOGY



Packaging



CUSTOMIZING VALUE FOR YOUR COFFEE PORTFOLIO



Coffee Drip Bags



Provided by VOLCAFE

Coffee Capsules



BULK PACKING
OEM PRIVATE LABEL SUPPORT



Shipment

Instant Coffee Products are packed in standard cardboard export carton boxes, handled with utmost care, supervised by prestigious independent Inspectors.



Let's work..

..making coffee
business better,
together.



A thriving,
sustainable
coffee business
for all.

