

VOLCAFE

COFFEE DIVISION OF ED&F MAN

DOWNSTREAM COFFEE



PROVIDING THE BEST COFFEE

Volcafe

Making coffee
business better,
together

- ☕ Specialists in worldwide procurement.
- ☕ One of the top three coffee merchants sourcing 12% of the world's export market.
- ☕ Providing beans for 80 billion cups of coffee a year.

At



We work hard at being the partner of choice. With 167 years of experience, we know what it takes to keep our *customers and suppliers happy* ☕☕

Our history – Over 230 years of successful global trade



**Company
Founded**

James Man sets up business as a barrel maker and sugar broker.

**Company
Changes Name**

Man's grandsons, Edward Desborough & Frederick, take over the firm.

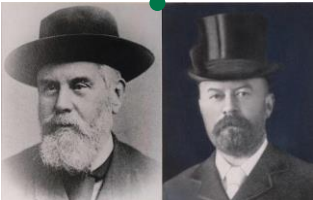
**Enter
Coffee Market**

With the acquisition of Swiss business Volcafe.

1783



1869



2004



1851

**Company
Founded**

Salomon & Johann Georg Volkart found Volkart Brothers.

1857

**First coffee
venture**

Volkart Brothers start its first coffee venture in India.

1950

**Latin
America**

Coffee trading from Latin America to across the western hemisphere.

1950 – 1980s



**Global
expansion**

Operations added in north and south America, Africa and Europe.

1989

**Volkart sold
to ERB Group**

Renamed Volcafe Limited.

1989 – 2003



**Subsidiaries
opened or
acquired**

In Australia, South and Central America, Southeast Asia, Africa and the USA.

2004

**Volcafe sold
to ED&F Man**

2020

**One of the
top three coffee
merchants**

Sourcing 12% of the world's export market.

Volcafe around the world

90%

We have access to 90% of the world's coffee **production**.


80%


We have access to 80% of the world's coffee **consumption**.

2,000

Highly-qualified employees,
passionate about coffee.

Key

 10 Trading Operations

 15 Origin Operations



Volcafe Downstream provides

Freeze Dried Instant Coffee

Spray Dried Instant Coffee

Agglomerated Instant Coffee

Premix Instant Coffee

Roasted & Ground Coffee



With diversified & customized cup profiles of
Robusta-based
Arabica-based
A blend of Robusta & Arabica

Freeze Dried Instant Coffee

Freeze-dried Instant Coffee (Conventional or Specialty)



Coffee extract is frozen and dried under vacuum conditions at low temperatures resulting in an instant product with good aroma retention.



100grams

200grams

100grams



*Micro-ground coating, Cold-brew extraction, Crystallized granulation
for any Specialty demand*

Spray Dried Instant Coffee

Spray-dried Instant Coffee (Conventional or Specialty)



Liquid coffee extract is sprayed in a fine mist at the top of a large tower full of hot air. The water evaporates and the dry matter atomizes together into a fine powder.



*Micro-ground coating, Cold-brew extraction
for any Specialty demand*

Agglomerated Instant Coffee

Agglomerated Instant Coffee (Conventional or Specialty)

 VOLCAFE



Agglomeration process improves solubility
and transforms the coffee powder into
more attractive granules.

 VOLCAFE

*made of selected coffee beans
Robusta/Arabica/Blend for any customized demand*

Premix Instant Coffee



Premix Instant Coffee



A harmony of coffee, sugar and
creamer for a smooth coffee taste



2 in 1, 3 in 1, Cappuccino, Latte...for any customized demand

Roasted Coffee Beans



Roasting brings out the aroma and flavor that is locked inside the green coffee beans.



Single origin, tailor-made blend ... for any customized fresh-roasted coffee demand

Ground Coffee

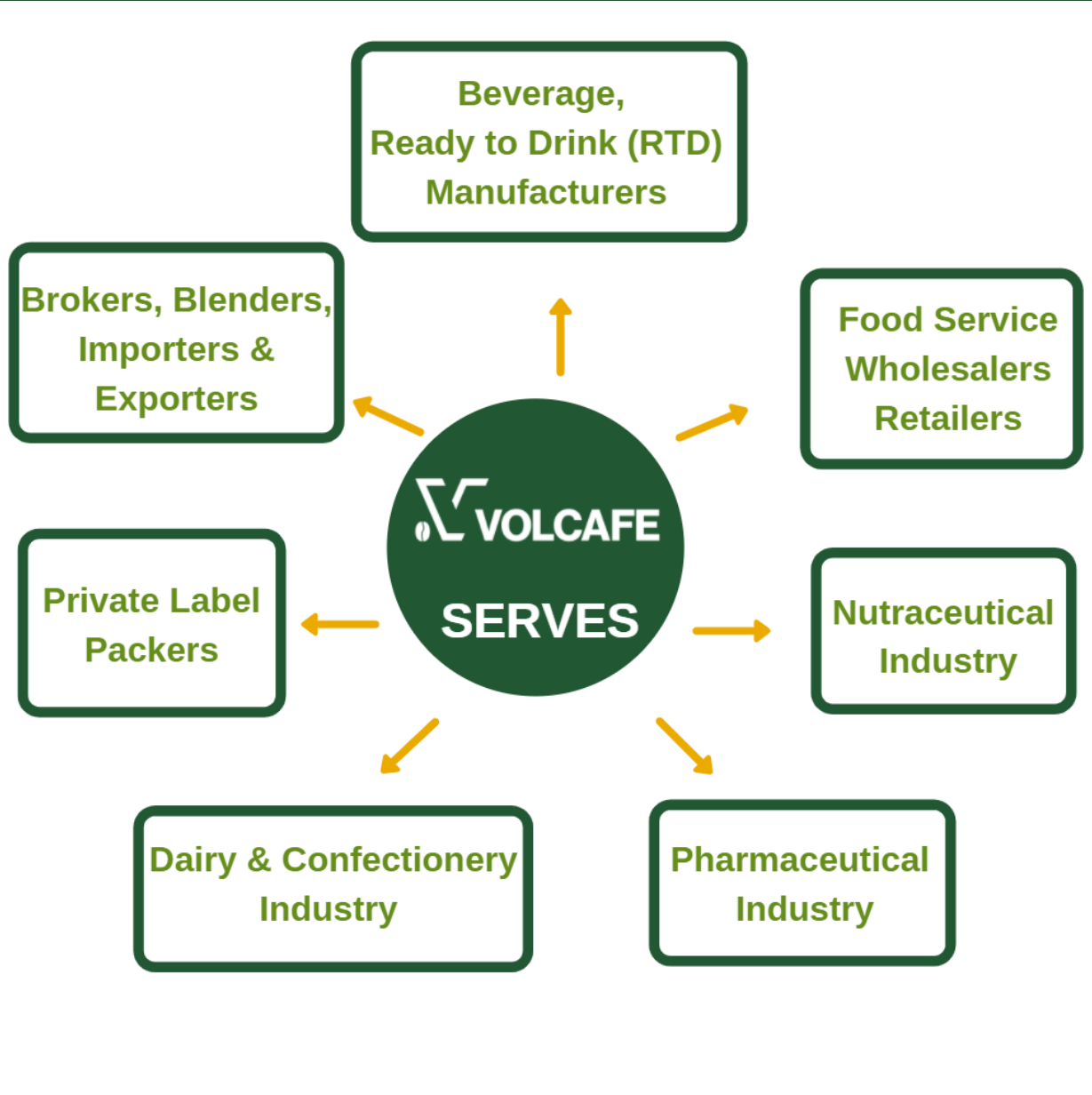


Ground coffee is a bunch of roasted coffee beans that have been ground to a specific size.



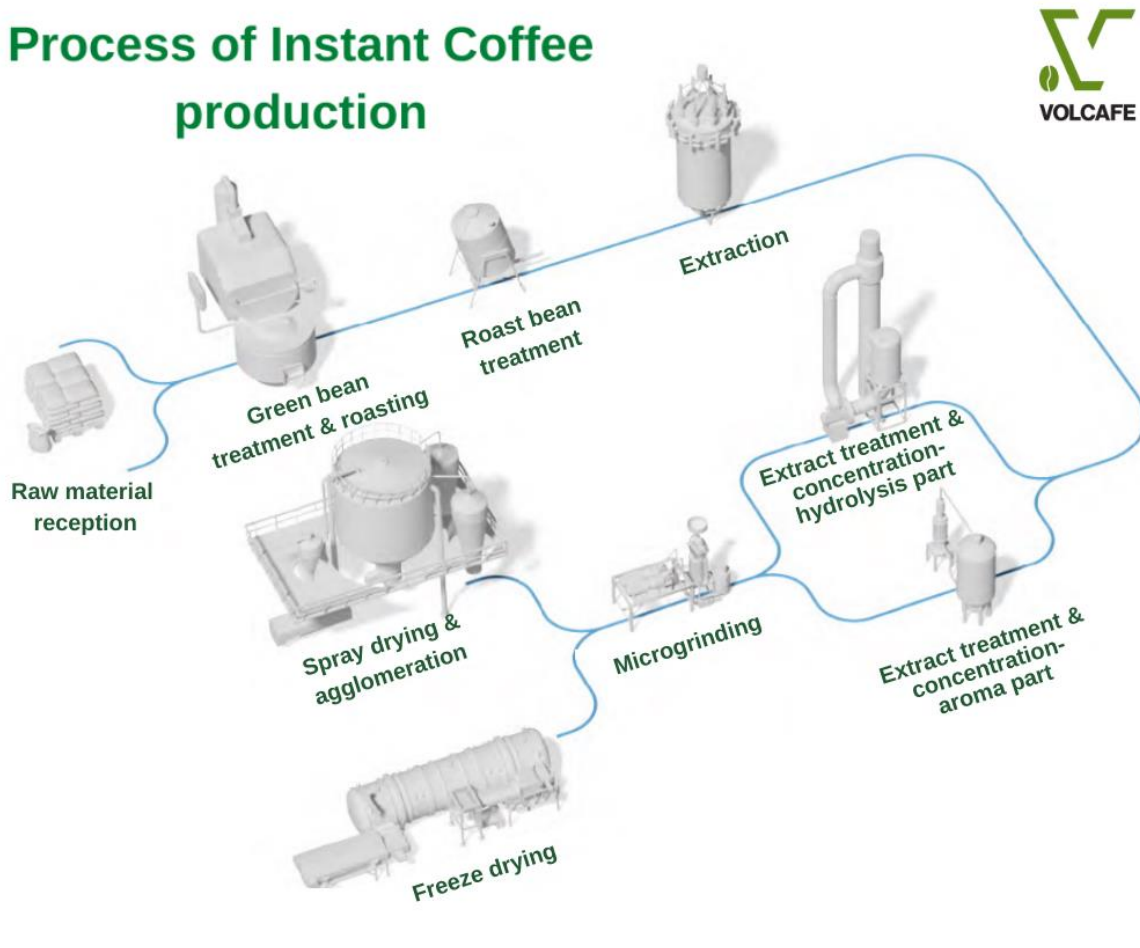
Single-serve capsules, drip bags...for any customized demand

Coffee Business For All

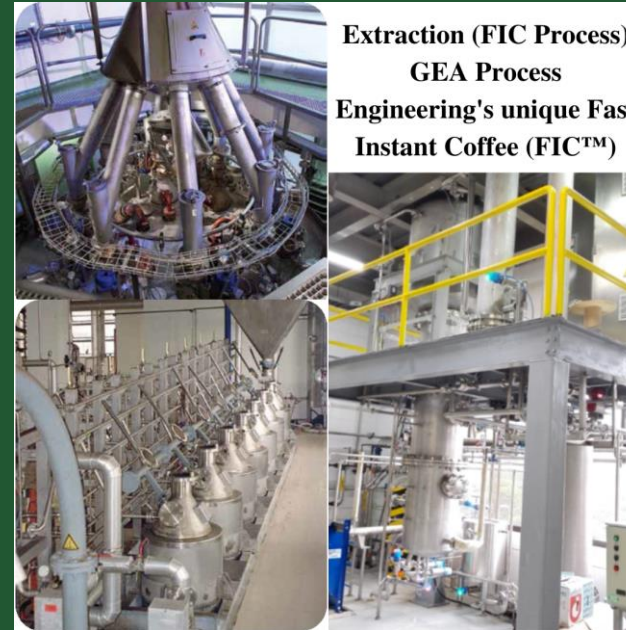


Our Certified Partner-Manufacturers

Process of Instant Coffee production



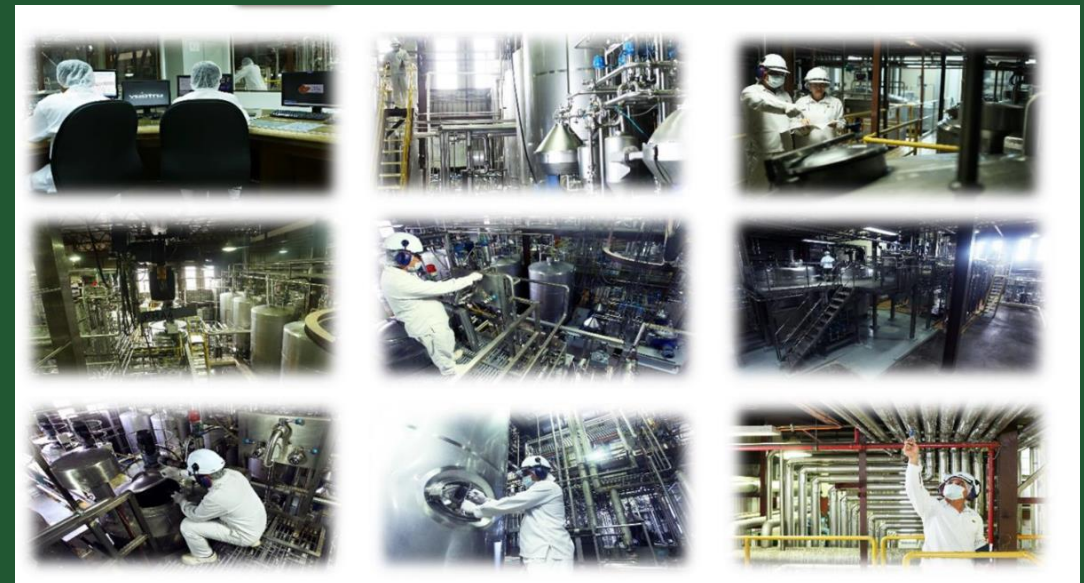
VOLCAFE



Extraction (FIC Process)
GEA Process
Engineering's unique Fast
Instant Coffee (FIC™)

Annual capacity
more than 5000 MT Freeze Dried Instant Coffee

TECHNOLOGY



BULK PACKING

OEM PRIVATE LABEL SUPPORT



CUSTOMIZING VALUE FOR YOUR COFFEE PORTFOLIO



Shipment

Instant Coffee Products are packed in standard cardboard export carton boxes, handled with utmost care, supervised by prestigious independent Inspectors.



Let's work..

..making coffee
business better,
together.



A thriving,
sustainable
coffee business
for all.

