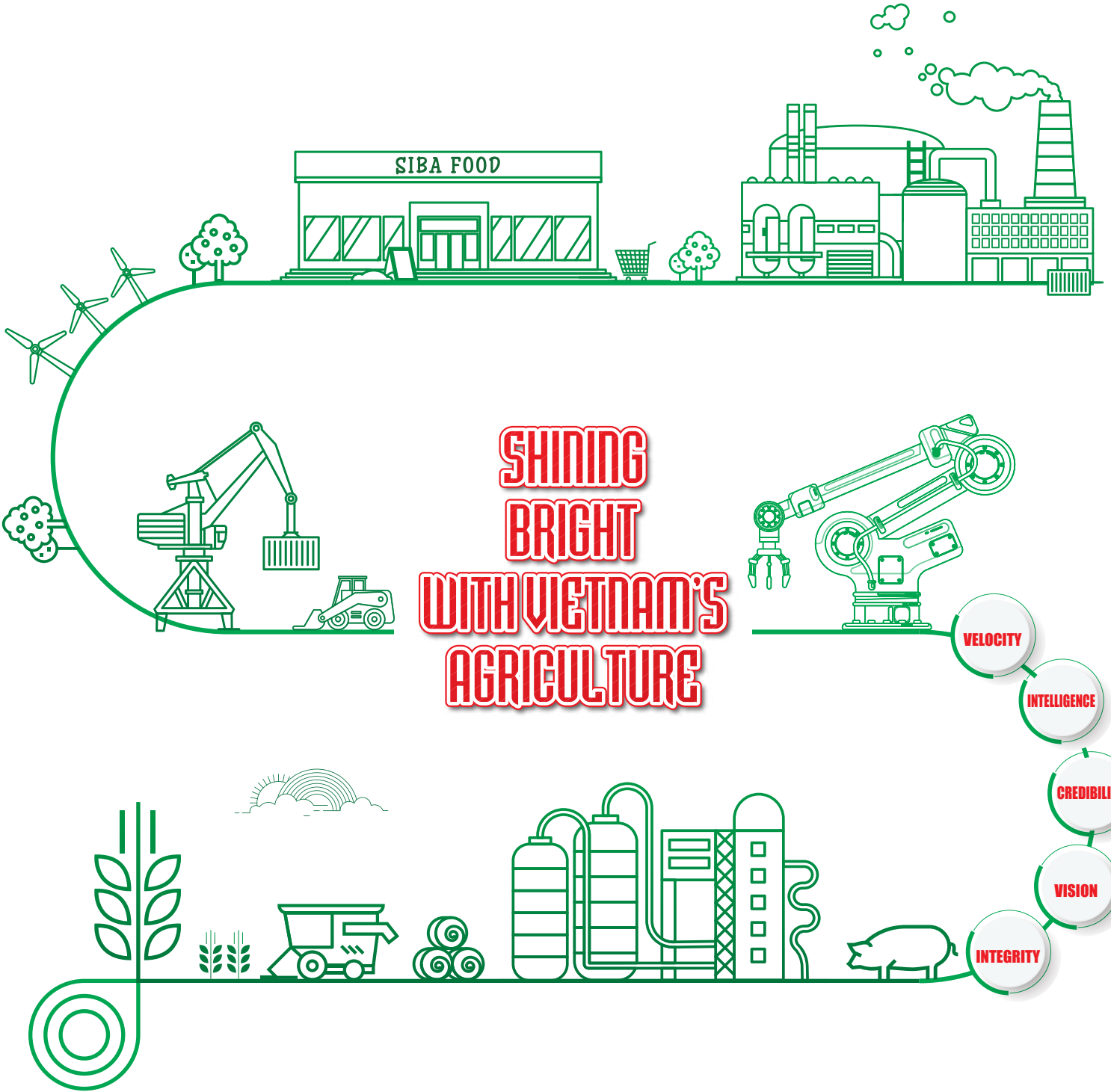




TAN LONG GROUP

Shining Bright With Vietnam's Agriculture



**SHINING
BRIGHT
WITH VIETNAM'S
AGRICULTURE**

www.tanlonggroup.com



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INTRODUCTION



Found in 2000, Tan Long Corporation has always nurtured our confidence and aspiration of boosting the national brand name of agriculture. We are fully aware that our credibility would be the solid foundation and lodestar to bring along the dominant values for the community and society.

Throughout a 20-year stretch of journey under constant improvement and development, Tan Long is now standing out as the trustworthy and leading brand name in the industry of agriculture. Simultaneously our group has been honorably acquiring the valuable support and collaboration from quite a large number of esteemed partners and customers domestically and world-wide.

We have been always striving our best for our common goals and benefits, working out wholeheartedly as well as pouring in all our immense potentials and resources. We devotedly aim to accomplish our core mission of **"Shining bright with Vietnam's agriculture"** and to become the leading group in the agriculture of **Green – Clean – Sustainable Development**. We are also tirelessly underway to expand our operational scale as well as improve our product qualities and competitive advantages. The internationally standardized products by Tan Long would be the significant gifts respectfully delivered to our network of customers in Vietnam and around the globe.





VISION

Aspire to become the leading group in the agriculture of **Green, Clean and Sustainable Development** in Vietnam

Become the Vietnamese agricultural brand well known and consumed regionally and globally.



MISSION

Distribute a variety of high-quality products meeting all requirements and expectations of local and international consumers – in the contribution of boosting the national brand name of agriculture.



BUSINESS PHILOSOPHY

Always strive for the community's faith in a national brand name of agriculture crucially created in the contribution of Tan Long

Constantly improve product quality which remains the core factor for sustainable development.

Pursue our sustainable development and balance interests for all stakeholders.

Stay entirely determined to create a fair and professional working environment that encourages passion and dedication to bring along happiness to all the group members.

INTEGRITY

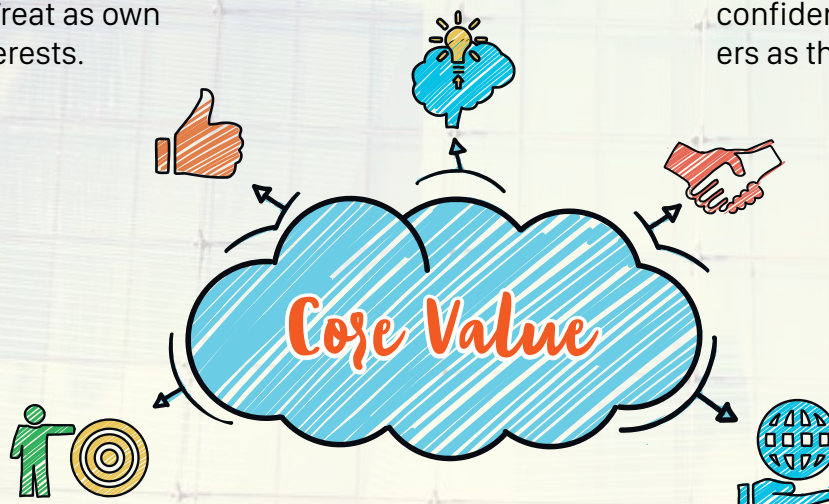
Strive best for the goals and interests of our customers, partners and community. Treat as own goals and interests.

VISION:

Encourage and observe the strategic and critical thinkings as a leverage of development

CREDIBILITY:

Fulfill all transactional commitments with partners and customers. Take the satisfaction and confidence of partners - customers as the meter of success.



INTELLIGENCE:

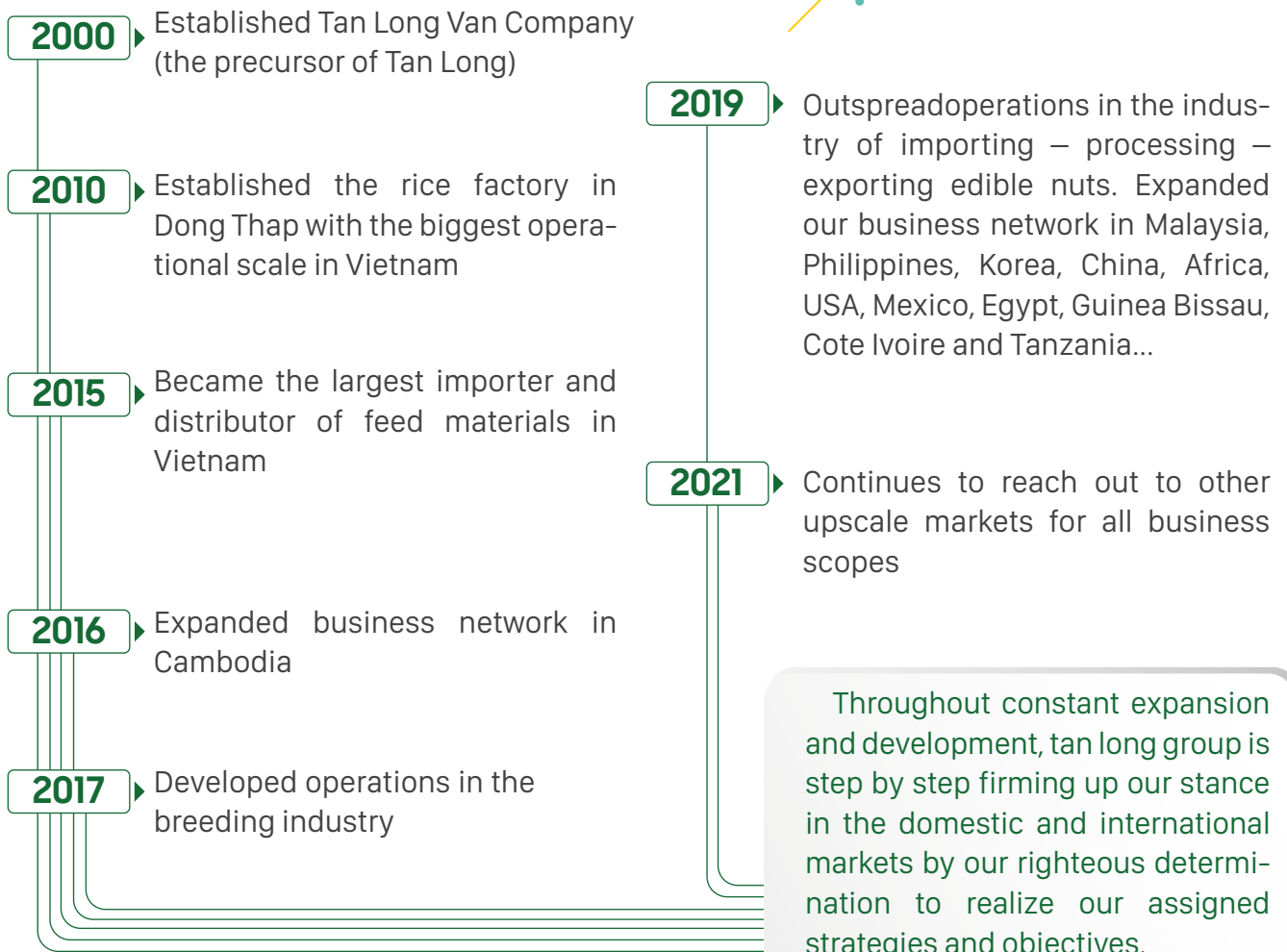
Dignify the creativity, entrepreneurial and ground - breaking mindsets to make the difference. Create opportunities for all members to enhance knowledge sharing and optimize personal resources.

VELOCITY:

Put Speed in parallel with Efficiency as a guideline: **Quick decision – Fast deployment – Prompt adaptation.**

SUCCESS

HISTORY OF FOUNDATION AND DEVELOPMENT





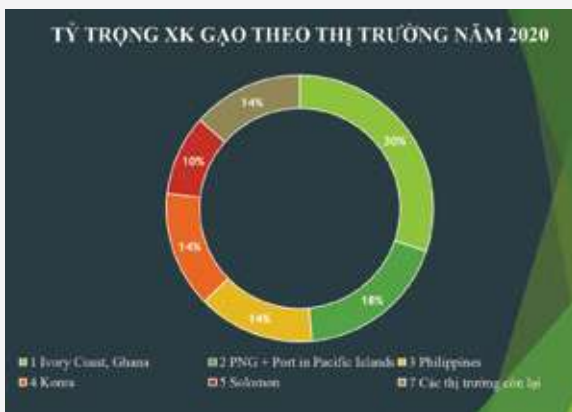
RICE BUSINESS

In order to get well prepared for the position of the leading rice trader and processor nationwide, over the last many years, we have enthusiastically been collaborating and moving forward in the lucrative companionship with the farmers for the paddy production. Tan Long enhanced the implementation of New Co-Operative model based on the order placements with the co-operatives and farming households, outsourcing commitments and output settlements for farmers.

Together with the high-technology application and integrated chain perfection from varieties, field cultivation techniques to processing and trading promotion, Tan Long is walking tall in the definite pursuit of safe rice in line with severe international standards and bringing along a certain range of high quality and safe items. From this very point, an intensive force would be generated to profoundly integrate ourselves into the global agricultural chain, enhance our value and embrace the trend of sustainable agricultural development.

In addition, the rice brand "A AN" in the possession of Tan Long Group has been producing and distributing the packaged items from the high-quality varieties such as: Japonica (Japanese variety), Jasmine, Sóc Trăng specialties ST21/ST24/ST25, shrimp-rice, organic rice...In Vietnam, A An rice brand has signed strategic cooperation contracts with more than 80 distributors, owns a system of 70,000 retail points spread across the country, with a vision to 2025 will cooperate stably with more than 120 distributors and owns 120,000 retail points nationwide. System of transshipment warehouses across the country and complete the closed chain from Seed - Cultivation - Post-harvest treatment - Processing and packaging - Product supply.

Tan Long Group has publicized the consultation hot line 19008661 with the participation of leading scientists and experts, particularly into the paddy. The operator will provide necessary information and respond to all queries regarding diseases, support to set up the new co-operative model and deal with the fresh-paddy procurement/outsourcing information.



- 2010** Established Tan Long rice factory with the biggest scale based in Đồng Tháp,
- 2019** Became 1 among the largest 10 rice exporters in Vietnam
- 2020** Inauguration phase 1 Hạnh Phúc rice factory in Tri Tôn District, An Giang province with the biggest scale in Southeast Asia, specializing in rice production for exports.

INFORMATION ABOUT HANH PHUC RICE FACTORY

The largest scale in Southeast Asia.
162.000 sqm wide

Drying capacity **4.800** metric tons
of fresh paddy per day

Storage capacity (by Silo): **240,000**
tons including **80 Silos** x **3,000 tons / Silo**

100% European technology applied.

Silo system of paddy storage (Thermal insulation)
240.000 metric tons – Frame, Italy

Paddy crushing system: **1.600** metric
tons per day – Buhler, Switzerland

All the mechanical conveyor belts
imported from Poland, Germany



A-AN BRANDNAME AND RELEVANT FIGURES

Tan Long group has presented A-AN brand name inclusive of Japonica, **ST21, ST24, ST25, Shrimp Paddy**...with guarantee of No mixing – No flavoring substances, conformable with American standards

In Vietnam, A An rice brand has signed strategic cooperation contracts with more than 80 distributors, owns a system of 70,000 retail points spread across the country, with a vision to 2025 will cooperate stably with more than 120 distributors and owns 120,000 retail points nationwide. System of transshipment warehouses across the country and complete the closed chain from Seed - Cultivation - Post-harvest treatment - Processing and packaging - Product supply.

TOP 01 rice producer and exporter of Japonica Việt Nam
The only player to gain the tender of supplying Japonica variety in Korea
ST24 - TOP 03 of the most delicious rice varieties worldwide
ST25 - TOP 01 the most delicious variety worldwide
Export over 200.000 metric tons of rice to Japan, Korea, Philippines...
TOP 100 reliable products in Vietnam in 2020 (Vietnam Economics Times)

Hotline: 1900 6869 

Website: aan.vn 

Fb/gaoaan 



Mild Rice
Tasty Rice



FOODSTUFF BUSINESS



The food store chain is the following step of how to realize the motto **"Pick the customers as the focus of development"**. Over the strategic products of Rice and Pork, Tan Long would gain control of distribution channels for rice, edible nuts, chilled and hot meat so as to reduce intermediary expenses from production to direct selling to consumers hence consequently deliver more advantages to customers.

In compliance with prudent control measures of quality - sources to ensure all products in perfect shape touching the hands of customers via the motto of **"Daily Fresh and Tasty"**, our food store chain is eligible to offer the best options to all our esteemed customers.

For the sake of **"Fresh Tasty – Safe – Convenient"** norms, we would be confident in serving essential factors of daily meals for every family and creating utmost satisfaction for customers.

The foodstuff business is visible as the supplemental piece to the ecosystem of the group, efficiently linking the distribution chain from the producer to the consumer, helping Tan Long promptly approach the market and customers so as to achieve the market dominance at speedy growth rates.



18006263



BREEDING BUSINESS

By taking full advantage of supplying feed materials, Tan Long has expanded activities of swine breeding, processing and distributing clean foodstuff to the hands of consumers, targeting at the integrated operational model of **"Feed – Farm – Food"**.

We have recently developed the swine breeding system in Hoa Binh, Vinh Phuc, Thanh Hoa, Daklak, Binh Thuan, Binh Duong, Ba Ria – Vung Tau, Phu Yen, Tay Ninh and Nghe An.

We are underway to expand our breeding system overseas like in Myanmar...

“Leverage Life Quality”



VISION

Become the leader in the breeding industry in Vietnam, particularly in the suppliability of quality breeders.

Improve the qualities of breeding system and products in accordance with the global standards.

MISSION

Supply a diversity of products with international standards and competitive prices so as to fully meet requirements concerning health safety for the consumers.

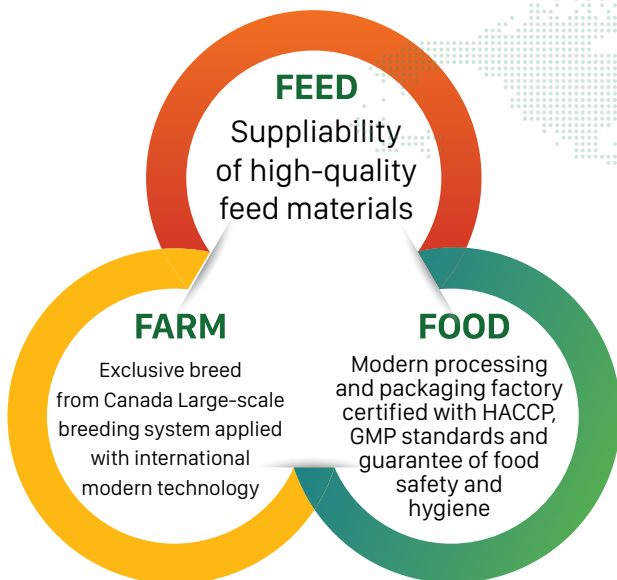
Improve living conditions of all employees.

Put the corporate advantages in parallel with social advantages and make positive contributions to social activities for sake of a brighter Vietnam.

In the future, breeding business will be playing as one of the spearheads within Tan Long group. In order to accomplish the 10-year plan of hitting from 3 to 5 million for the swine herd, we ought to get thoroughly equipped with the best executive, management and supervisory teams for Tan Long.

*Mr Trương Sỹ Bá
Chairman, General Director of Tan Long group*

Development schedule	Total market supply (head)
Till 2025	2.000.000 - 3.000.000
Till 2030	5.000.000 - 7.000.000





STRATEGY OF SUSTAINABLE DEVELOPMENT

Tan Long has expanded collaboration and affiliation with overseas partners in transferring and applying the world's advanced technology into modern breeding procedures comprehensively over the whole breeding system. Besides, the breeding business of the group are taking every competitive advantage available from the corporate ecosystem to streamline the 3F model **Feed – Farm – Food** and to secure waste treatment against environmental pollution.

Particularly Tan Long is targeting the position of an intensive player in the breeding industry and suppliability of high-quality swine breeders throughout collaboration with the world's leading partners in the scope of Genetics – Varieties.



BUSINESS OBJECTIVES

Expand the farming scales, optimize production, develop and standardize the farming system with good varieties, apply the modern breeding techniques.

Operate large-scale feed millers in the North – Central – South with sufficient capabilities to serve the whole integrated breeding system and ensure prominent qualities.

Streamline the distribution chain set-up to supply the fresh, clean, tasty pork to the hands of customers in compliance with food safety and hygiene standards.

Aim to export the pork under Tan Long brand name all over the world.

PHOTOS OF BREEDING TECHNOLOGY

GESTATION SHED



INSEMINATION SHED



SOW SHED



QUARANTINE SHED





EDIBLE NUTS BUSINESS

The nuts business is inclusive of Imports – Processing – Exports of quality edible nuts, particularly cashews, which is rightly positioned as an independent pathway enriched with competitiveness and sustainability.

Following the Tanzania’s 176k deal, the cashew business continued to be growing and expanding its scale worldwide.

MAJOR ADVANCEMENT OF TAN LONG GROUP

As for imports, Tan Long is well done with over **500.000** metric tons of raw materials from Africa accounting for **30%** demandability of raw cashew nuts in Vietnam. Particularly the remarkable procurement deal of **176.000** metric tons largest ever in the global cashew history from the Tanzanian government.

Processing operations have recognized these well-established factories in **Dong Nai, Binh Phuoc** and **Phu Yen**. Packing capacity for exports: 80 containers per month.

Apart from HACCP-BRC global standards to control production and food safety, non-chemical application of oxyflow fumigation technology, the whole quality control system is conformable with international standards.

Tan Long also well assures the performance of SMETA.

The operational system of cashew business is functioning not only domestically but also overseas across the 5 continents, from Africa to Asia, Europe, America, Australia, even the demanding markets in China, Japan, Taiwan... with hundreds of partners, suppliers and customers.



Together with ongoing business activities, Tan Long group annually takes part in renowned agricultural fairs and exhibitions overseas, typically the Gulfood Dubai in UAE organized by the Trade Promotion Center, meeting all criteria of export competence, securing huge sales turnovers as well as creating added values to the agricultural industry.



FEED MATERIALS BUSINESS

Tan Long group is holding the no# 1 position of importing and distributing feed materials in Vietnam, accounting for **25%** of the total national imports.



TOP 01 Supplier of feed materials

Importer and distributor of **5 million metric tons** of feed materials for Vietnam's market

High-technology logistics and warehousing system stretching out nationwide



PARTNERS – CUSTOMERS

In partnership with reputable and high-ranking suppliers from Europe – Australia – America as well as the strategic leading group of customers in Vietnam (Cargill, CHS, Sojitz, Posco Daewoo, Green Plains, C.P Group, Masan, JAPFA, ANCO, Green Feed...)



OBJECTIVES

Maintain the no# 1 position in Vietnam for the suppliability of feed materials

Enhance qualitative and quantitative exposures of other agri-export mainstays

Invest modern technology to have the agri-products internationally standardized.

HIGH-TECH MECHANICAL ENGINEERING BUSINESS

The manufacturing business of high-tech mechanical engineering gathers an elite team of highly experienced engineers and the high-tech mechanical engineering factories are functionally distributed across major cities and provinces such as **Bac Lieu, Ho Chi Minh, Da Nang, Ha Noi...**



In there, the factory in Bac Lieu is equipped the Salvagnini automatic sheet metal processing line from Italy and some modern machines from **Europe, Japan..** Therefore, it would create a foundation to produce quality products for the customers and to simultaneously optimize the cost price thanks to extremely fast manufacturing and manpower-saving process whileas high standards of accuracy remain assured.



PARTNERS – CUSTOMERS

Becoming the leading industrial corporation in the field of high-tech mechanical engineering.

Top 10 most popular and valuable brand names in the world. Major contribution to the national development.

Bringing human values to the social community.

Enhancing the position of Vietnamese brands on a par with Europe as well as on the world stage.

PARTNERS – CUSTOMERS

Product quality is the **focus**

Customer benefit is the **key**

Employee income is the **responsibility**

Community sharing is the **obligation**



The key range of products are eligible to serve 4 sectors:

1. Sector for the projects of farming – agriculture – energy:

- Equipments for cages, grain/feed storage silos, feeding equipments
- Lines of milling, drying, storing, sorting, processing of agri-products
- Solar energy system



2. Sector of environmental products:

- Industrial/medical/general incinerators, carcass incinerators.
- Waste sorting lines for the power-generated plant of waste treatment
- Gas, dust and odor treatment system
- Wastewater treatment system
- Water treatment module, industrial water purifiers

3. Sector of industrial products:

- Switchboard, ladders – cable trays
- Industrial fans, cooling ventilation system
- Medical devices
- Industrial production lines



4. Sector of fast-moving consumer goods:

- Refrigerators, freezers, cold room.
- Household water purifiers
- Home furnitures, kitchen furnitures in hotels/restaurants
- Smart recycle bins

Particularly, the products under the farming and breeding sectors are released to directly serve the farming system of swine breeders and commercial swines nationwide. We have designed the layout arrangements and monitored sheds for all swine types, producing and supplying automated feeding systems and proportional troughs, fully meeting the modern industrial farming requirements, ensuring the appropriate feed portions to secure the best physical conditions for swines.

Besides, we are also able to provide high-tech solutions for the air conditioning system to create a safe - clean – ventilative living environment for the swines. Cage systems are typically designed for each locality, along with respective raising requirements for each type of swine. Those involved in physical problems will be resolved by the carcass incineration system for ensuring of environmental protection.

"Bring the future to you!"

MINERAL BUSINESS



Tan Long group has taken ownership of a white limestone mine in reserve of **20 million metric tons**. The group focuses on exploitation and processing such items: CaCo_3 with a capacity of **100.000 metric tons** per year, block freestone to produce marbles and apply in advanced construction materials with a capacity of **10.000m³** per year...

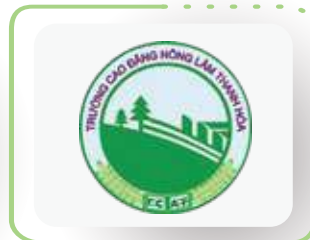
In order to embrace the goal of sustainable development, Tan Long is endlessly making improvements on technological and material facilities as well as application of mineral exploitation techniques, in order to achieve high productivity and to assure environmental protection.



COMPREHENSIVE AND TRAINING COOPERATION PROGRAM - RECRUITMENT WITH UNIVERSITIES - COLLEGE



EDUCATION PARTNER



SOCIAL ACTIVITIES







TAN LONG GROUP

Shining Bright With Vietnam's Agriculture

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