

SAOMAI TRADING COMPANY LIMITED

The Uniform Professional



Function Meets Fashion

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Company Profile

- ❖ Established in 1995 for Trading Business
- ❖ Started Garment Processing Business in 2006
- ❖ Comprises of 68 Production Lines & 2.650 Employees in total
 - Saomai 1: 5 Lines since 2016 (150 Employees)
 - Saomai 2: 9 Lines since 2012 (370 Employees)
 - Saomai 3: 15 Lines since 2017 (650 Employees)
 - Saomai 4: 9 Lines since 2011 (350 Employees)
 - Saomai 5: 5 Lines since 2018 (180 Employees)
 - Saomai 6: 3 Lines since 2018 (100 Employees)
 - Saomai Garment Tex: 9 Lines since 2018 (370 Employees)
 - Saomai Quang Ninh : 2 Lines since 2021 (100 Employees)
 - Saomai Thai Binh : 5 Lines since 2022 (150 Employees)
 - Saomai Nam Dinh : 2 Lines since 2022 (80 Employees)
 - Saomai Thanh Hoa : 4 Lines since 2021 (150 Employees)
- ❖ 35 Subcontractors in North area

CAPACITY

❖ **Shipped in total 15 Million pieces in 2021**

- 9 Million pieces processed by Sao Mai
- 6 Million pieces processed by Subcontractors

❖ **Capacity in 2021**

- 800.000 pieces of Medical Uniform per month
- 450.000 pieces of Working Wear/ per month

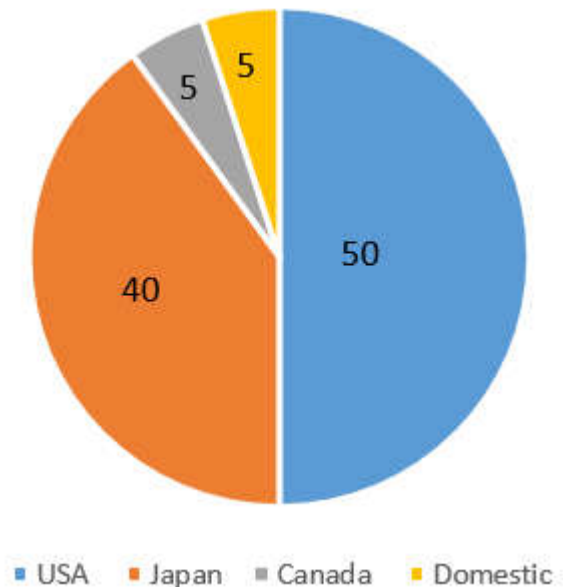
MARKET SHARE

❖ Market share

- Japan: 40%
- USA: 50%
- Canada: 5%
- Domestic: 5%

❖ Main products

- Medical Uniform (scrubs)
- Working wear
- Pajama
- Apron, Hat, Glove
-



FACILITIES

❖ **Working conditions**

- Average salary: \$525 / month in year 2021
- Working time: 8,5 hours / day, 6 days/week
- Social insurance : 100%

❖ **Production facilities**

- Certificate: WRAP certification, Walt Disney
- Equipment brands: Juki, Brother, Hashima
- Extra equipment in house: Printing machine, Tajima embroidery machine
- Equipment in good working condition

LANDS (SQM)

- Saomai 1: 1,000
- Saomai 2: 10,000
- Saomai 3: 30,500
- Saomai 4: 12.000
- Saomai 5: 1,000
- Saomai 6: 1,000
- Saomai Garment Tex: 12.500
- Saomai Quang Ninh : 600
- Saomai Thai Binh : 1,500
- Saomai Nam Dinh : 400
- Saomai Thanh Hoa : 600

BUILDINGS (SQM)

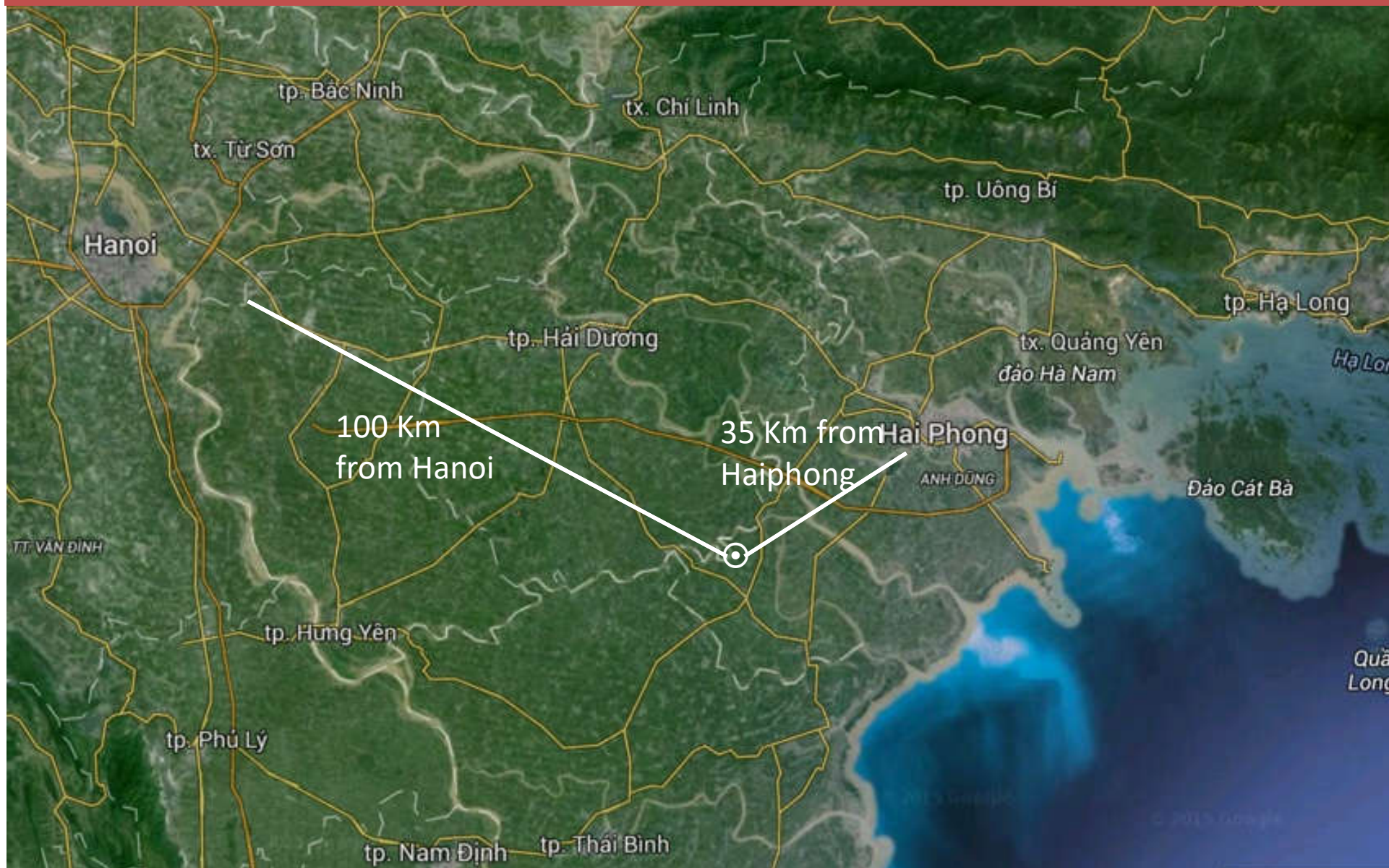
- Saomai 1: 800 (Sewing 500, warehouse 300 and others)
- Saomai 2: 3,000 (Sewing 1,700, warehouse 1,000 and others)
- Saomai 3: 12,000 (Sewing 5,000, warehouse 3,500 and others)
- Saomai 4: 6,000 (Sewing 2,000, warehouse 600 and others)
- Saomai 5: 500 (Sewing 300, warehouse 200 and others)
- Saomai 6: 500 (Sewing 300, warehouse 200 and others)
- Saomai Garment Tex: 4,200 (Sewing 2000, warehouse 700 and others)
- Saomai Quang Ninh: 450 (Sewing 300, Warehouse 100 and others)
- Saomai Thai Binh: 1000 (Sewing 500, Warehouse 300 and others)
- Saomai Nam Dinh: 380 (Sewing 250, Warehouse 80 and others)
- Saomai Thanh Hoa : 600 (Sewing 400, Warehouse 100 and others)

SPECIALIZED EQUIPMENTS

- Electronic programmable sewing machine : 60 pcs
- Electronic buttonhole machines : 80 pcs
- Electronic round buttonhole machine : 50 pcs
- Electronic double machine : 400 pcs
- Four needle overlock machine : 60 pcs
- Feed off the arm : 100 pcs
- Electronic buttoning machine : 50 pcs
- Electronic bar-tack machines : 70 pcs
- Heat transfer machines : 70 pcs
- Welt pocket machines : 30 pcs
- Laze cutting machines : 5 pcs
- Needle inspection machines : 5 pcs

Besides, Well-equipped with: Electronic single/double needle machine (400 PCS), Overlock machine (100 PCS), Kansai machine, Fabric relax, Rotating cutter, Cover-stitch machine, Fabric checking, Interlining press...

COMPANY LOCATION





Some pictures at Sao Mai 2





Some pictures at Sao Mai 3



OUR SHOWROOM



OUR PRODUCTS



OUR PRODUCTS



OUR PRODUCTS



BRANDS - SAO MAI PRODUCING



THANK YOU

Sao Mai - The Professional Uniform Factory