

Connector – connecting businesses of your interests



Connector is a consulting service provider in Vietnam, connecting businesses from Europe/US to Vietnam through trade and investment promotion.





Connector services

BizMatching

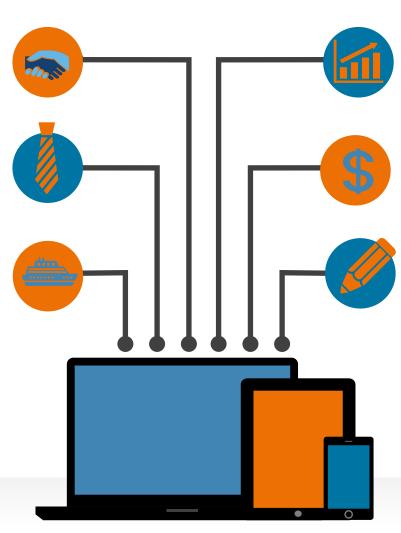
With our verified and updated sourcing data, we connect global sellers and buyers with Vietnam counterparts in all fields/sectors

Country sales partner

We follow up and engage with your partners on behalf of your company via emails, phones or meetings to develop lasting relationships and assist you to seal contracts with them.

Business delegation

We manage travel, stay, corporate events, and site visits, tailored to delegate profiles, for business delegations hosted by chambers, trade organizations, government, and government agencies.



Investment Consultancy

We provide local market information, investment policy, licensing and other legal procedures

Mergers & Acquisitions coordination

We source target companies, screen and coordinate due diligence with our trusted partners, execute transactions and ensure the smooth integration

B2B content marketing

Our parent company, Levica, is a strategic content marketing agency. We help successful B2B organizations and brands grow faster while utilizing the full power of content marketing

Check our website connector.vn for more information

Why choose us?

Global network Our consultants Local relationship Strong Our experienced Close relationship connection with foreign and International with Central and local Organizations consultants **Local Governments** and Business who know how **Associations** it works in in Vietnam and Vietnam and abroad other target countries







Truc Phan

Managing Director









Senior Consultant











Kasado Hirofumi

Senior Consultant









Sanjeev Ranjan

Senior Consultant









BizMatching service



Business delegation



Description

Provide different services requested by clients with the most adequate logistics in visa, airplanes, land transfer, etc

Advantages

Remove stress and administration works and focus on business as well as enjoy comfort during business trip

Target users

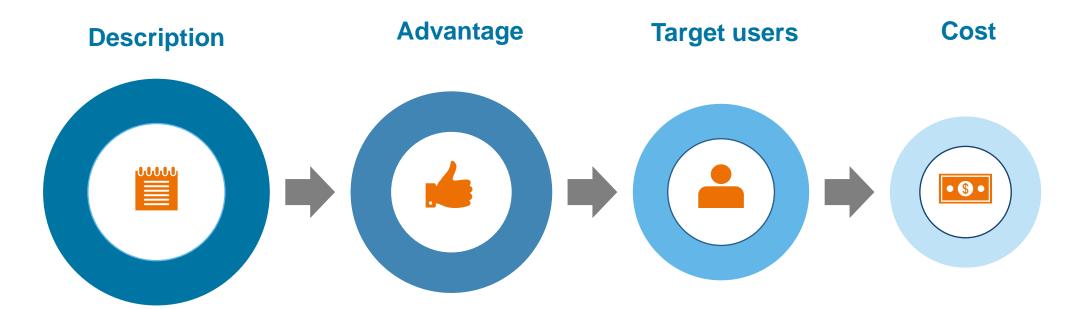
Importers/Exporters, companies looking to enter new market

Cost

Would be agreed during the negotiation of detailed services based on clients' requests



Country sales partner



Promote your products/services with potential clients, visits, follow-up & everything you need to make the sales in Vietnam

Presence in the target market and generate sales

Import/export or new market entering companies

Monthly fee, which is determined based on specific case and industry





Investment consultancy



Description

Provide local market information, investment policy, licensing and other legal procedures



Advantage

Save time obtaining vital information and necessary contacts to evaluate investment opportunities



Target users

Corporates interested in entering or investing in Vietnam market



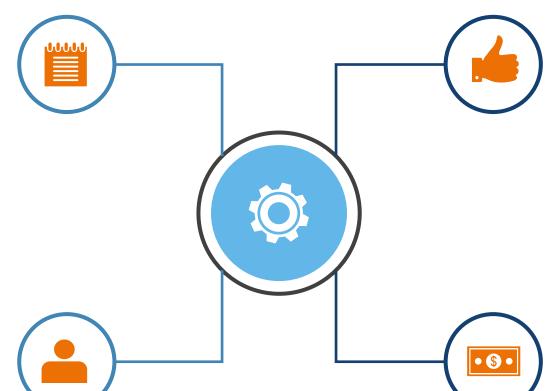
Cost

Per hour based on the project. Number of hours depends on the depth of the report, requested by clients.

M&A coordination

Description

Source target companies, screen and coordinate due diligence with our trusted partners, execute transactions and ensure the smooth integration



Advantage

Having a project coordinator in-house who knows and understands well local law and working same time zone with your local partners

Target users

Corporates want to invest in Vietnam market/companies



Cost

Cost is determined based on investment deal

B2B content marketing



Description

Produce content marketing for your company website in local language



Advantage

Attract your potential clients/customers with content marketing gained from local insight



Target companies

Companies have entered Vietnam market



Cost

Cost is determined based on project and clients' requirements



