



HAINAM

High Quality Plastic Packages



Hồ sơ doanh nghiệp

HAINAM PROFILE

WWW.BAOBIHAINAM.COM

I .BUSINESS INTRODUCTION

01. Greeting Message

02. Introduce

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Greeting Message

Dear Our Beloved Customers,

Hai Nam Company Limited was established on July 23, 1999.

Hai Nam Co., Ltd. accomplished great progress in the creation and development process thanks to the confidence, encouragement and affection of partners, domestic and foreign customers. Throughout the last twenty years, our team has also endeavoured to bring the perfect service and customer satisfaction while working with us.

With modern machinery, advanced manufacturing technologies, Hai Nam's goods are always refined in morphology, quality, customer support, the demand is continuously increasing. We claim that our dedication and constant efforts can add utter faith to consumers while coordinating.

From that conviction creates a strong partnership, friendship, to achieve further.

We are committed to supporting you in overcoming problems and obstacles from upcoming ventures.

Sincere thanks!

Best regards,

DIRECTOR



Lê Thanh Hải

INTRODUCE

Introduce

Hai Nam is a large company specialized in manufacturing High-class Plastic Packaging that serves the unique requirements of consumers and regions including Japan, Korea, Europe and the US. In the specific field, Hainan and premium export packaging products have gained credibility at domestically and abroad from business and large corporations



COMPANY NAME

HAI NAM COMPANY LIMITED
Hai Nam Co., Ltd



HEAD OFFICE

Lot A25 – A26 Dien Phu Industrial Area,
Dien Phu Commune, Dien Khanh District,
Khanh Hoa, Viet Nam.



DIRECTOR

Mr. Le Thanh Hai



REPRESENTATIVE OFFICE

- Ho Chi Minh Branch Representative Office
Add: 466 Le Van Khuong, Thoi An Ward, District 12,
Ho Chi Minh City.
Tel: 02862 810 787 / Fax: 02862 810 744
- Can Tho Branch Representative Office
Add: K35, Street No.03, Hung Phu New Urban Area,
Hung Thanh Ward, Cai Rang District, Can Tho City.
Tel: 0292 373 3399 / Fax: 0292 375 3399
- Ha Noi Branch Representative Office
Add: Lot 185 LK2 Tu Hiep – Thanh Tri – Ha Noi.
Tel: 0243 202 2955 / Fax: 0243 202 2956



WEBSITE

www.baobihainam.com



EMAIL

hainamadv@gmail.com
info@baobihainam.com



PHONE NUMBERS

0258.351.6779 - 315.2289



TAX CODE

4200376656

MISSIONS – VISION – DEVELOPMENT OBJECTIVES

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Vision

Constantly rising to become a leading brand in producing high-quality plastic packaging not only in the region but world-wide.

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Mission

Our criteria to put the interests of consumers first, being innovative is the strategy to create distinct value and reputation with every product-service. Hai Nam determined to become a company with intense capacity-building development, success and prosperity; and soon quick integration Vietnam's globalization process reaches far beyond the globe.

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Development objectives



We are continually upgrading, implementing scientific and technical advances, modern technology to manufacturing and management; at the same time continually enhancing the skills of all company employees to increase the value of new products and ensure that consumers are now happier by using our services. This is also the objective, throughout the operation of Hai Nam.

Focus on strengthening, continuously innovating, determined to develop Hai Nam into an edge-of-the-line plastic packaging company in Viet Nam. Sustainable development with the motto "Customer satisfaction is our goal."



In that basis, we have been and will continue to develop and broaden the manufacturing network, as well as in other areas of operation, to grow further and to meet more and more

HISTORY – FORMATION AND DEVELOPMENT

1.From 1999 to 2009

Hai Nam Co. , Ltd. was founded to design and print paper materials. This stage remains restricted from machinery, infrastructure , human capital. At this point, however, the business expanded into the diverse and plentiful market and the more it acknowledged the fact that consumers should determine the development path

2.From 2010 to now

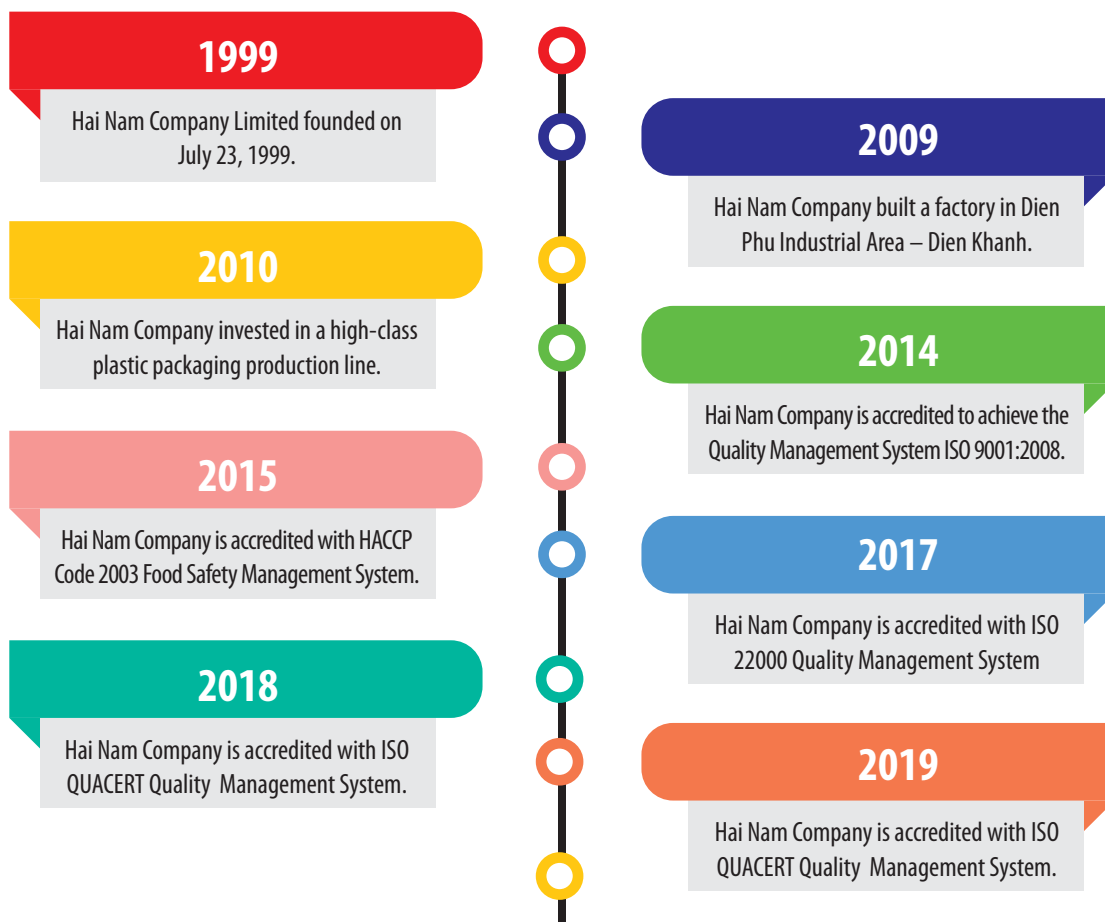
From the early days, Hai Nam Co., Ltd. continuously developed manufacturing facilities, investing in emerging technology such as advanced construction machinery and equipment: Germany, Italy, Japan, etc. to ensure productivity and efficiency.

Hai Nam Company is really actively working to achieve customer confidence in high-class plastic packaging products.

Hai Nam Company, therefore, has more and more lucrative contracts with companies exporting food-aquatic products, directly importing equipment, supplies from several countries.

Hai Nam Company's high-class packaging items are nationwide. Distributing to many locations through WALMART, the world's leading retail system, especially products exported to European and Japanese markets ...

Hai Nam Company continually invests in development with the motto: modern technology-reasonable science in the organization of production, thereby continuously growing markets and customers.



01. Organizational Structure

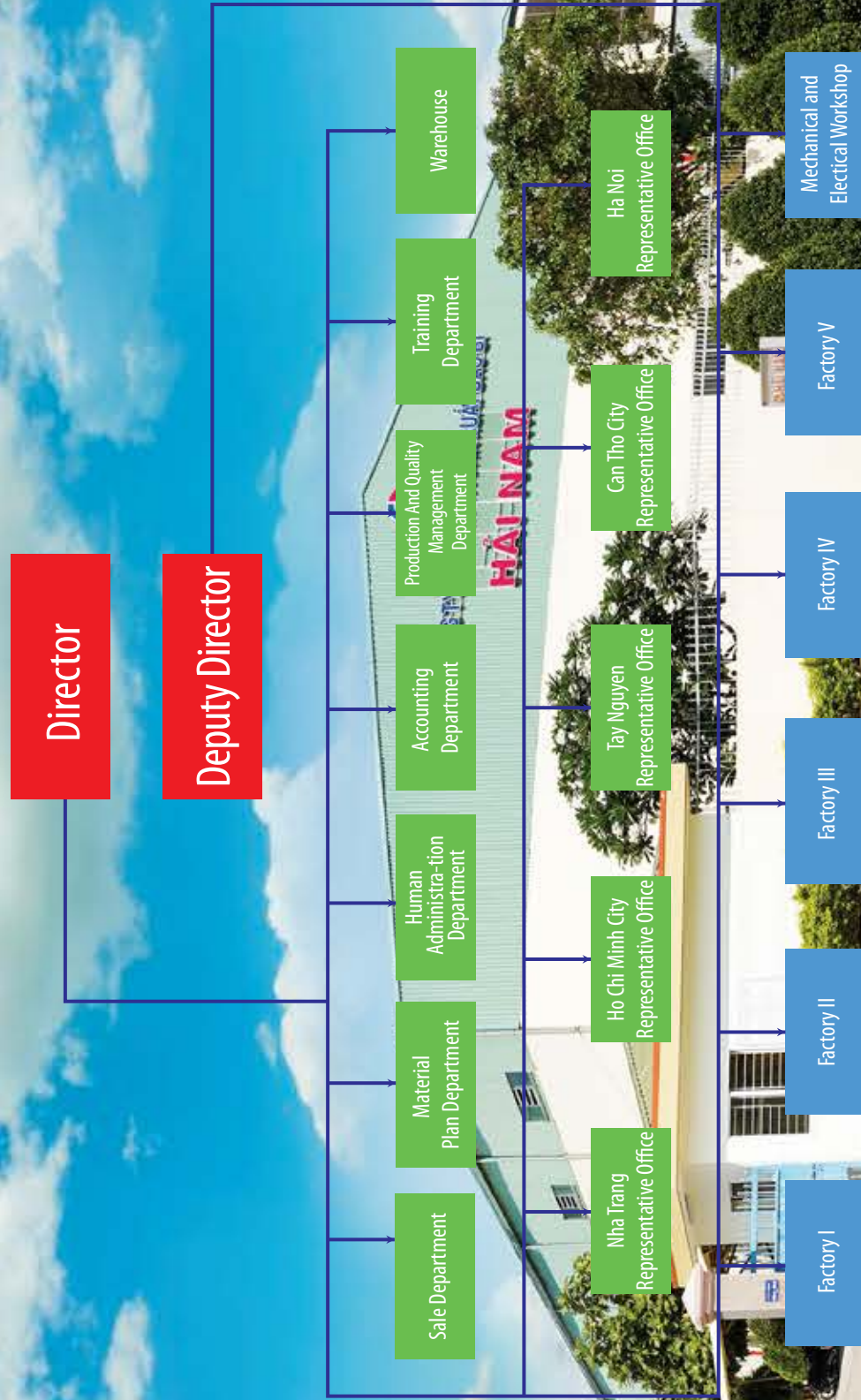
02. Product And Service

03. Manufacturing Capacity

04. Financial Capacity

II .ENTERPRISE CAPACITY

ORGANIZATIONAL STRUCTURE



PRODUCT AND SERVICE

1. Manufacturing High Quality Plastic Packages

Hai Nam provides plastic compound packaging constructed from many types of laminated films with different structures. These plastic film will be laminated together to create the best product.

This approach helps to remove imperfections and help the benefits that allow packaging waterproof while staying flexible and supple, etc.

Polyhouses

We provides plastic compound packaging constructed from many types of laminated films with different structures. These film will be laminated together to create the best product.

Polyamide(PA)

Good mechanical strength and heat tolerance. PA / PE is used in film texture, particularly vacuum thermal forming equipment for product packaging. PA / PE is also highly prevalent as sterile packaging.

Industrial Mulch

This is a double-sided packaging with different colours used exclusively for vegetable beds. Nowadays, the mulch has been commonly used to grow vegetables in many countries around the world

PE Stretch Film

We offer PE stretch film with high elasticity, good adhesion, various specifications, and product types to best meet customer needs in electronics, recycling food industries.

Metallize Film

Metallize film is a film with an extremely thin metal-plated. The metal coating is usually plated with aluminium, the thickness of the metal-plated depends on various applications, but the properties are water-proof to gas, moisture and water.

2. PE Products

Packaging in finished bags :

- Used to pack for all kinds of aquatic products.
- Fresh food, instant food, vegetable and fruit products.
- Semi-finished products for further processing: agricultural products of all kinds.
- Especially bags of shrimp seed (Bottle Shrimp), fish in aquaculture.

Packing in rolls:

- Specialized printed packaging tubes of aluminum, metal. . .
- Film wrapping and automatic packaging.



3. PA – PA/PE – PP Products

Various types of packaging in finished bags for :

- Consumer goods and processed foods: meat, fish, shrimp, crab, squid, . . .
- Specialized for packaging for all kinds of aquatic products forexport (PA bags with 3 margins printed and blank, vacuum seal).
- Packing semi-finished products for futher processing: various kinds of algricultural products.

Packing in rolls:

- Film wrapping and automatic packaging.



4. Specific PA Products

- High quality cashew bags for export.
- Agricultural mulch: polyhouses used to roof specific farming areas of agricultural and aquaculture.



MANUFACTURING CAPACITY

1. Manufacturing technology

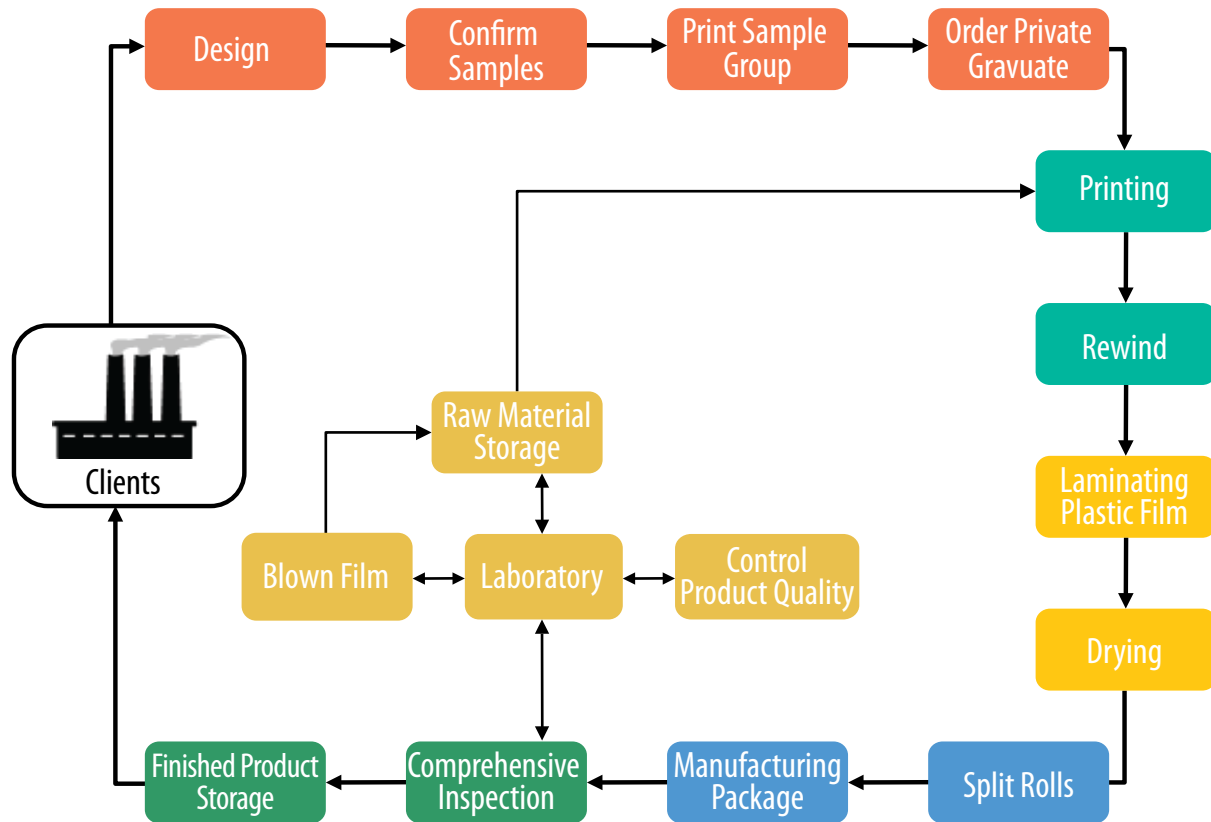
Faced with demanding high quality and diversity types packages from domestic and international manufacturers. Hai Nam Co., Ltd. pioneered modern technology investment. By using machinery, we can provide high-class multi-layer packaging with different structures by just one blow. The packaging function is expected to resist elevated amounts of oxygen, water vapour, which are the two main factors triggering spoilage of the products we use and still durable preserve the flavour of products; for examples: coffee, tea, . . .

On the other side, multi-layer blown film is very suitable for packaging forms like moulded packaging-vacuum, which is both durable and desirable to customers. This packaging is ubiquitous in supermarkets in developing countries around the world. This type of packaging is highly appropriate for items such as fresh meat, processed meat, aquatic products, shrimp, tuna, squid, agricultural products such as cashews, corn, rice, potatoes, cassava, cultivated mulch for specific farming, poly-houses, ... Since the laminated membrane does not use solvent, it is not as harmful as other glue grafting techniques. It may minimize gauging size [down gauging], thereby refers to cost reductions for consumers and packaging will also be more eco-friendly.

In 2019, Hai Nam Co., Ltd. Invested and implemented Windmoller 9-colour 2-sided printer. This is the German Federation first generation of modern machinery with high-speed, high-quality gravure printing technology that satisfies the rigorous customer requirements worldwide.



2.Manufacturing process



3. Capacity of equipment and machinery

MACHINERY - EQUIPMENT	SET	CAPACITY
Gravure Printer (1-9 colours)	5	450.000.000 m ² /year
No-solvent Splicer Machine	2	150.000.000 m ² /year
Using-solvent Splicer Machine	01	20.000.000 m ² /year
Two-function Splicer Machine	01	200.000.000 m ² /year
Dividing Machine	04	200.000.000 m ² /year
PA Packaging Making Machine	14	1.000.000.000 bags/year
PE Packaging Making Machine	11	2.000 tons/year
Monolayer Blow Machine	13	2.500 tons/year
Multi-layers Blow Machine	02	> 6,000 tons/năm



FINANCIAL CAPACITY



TỔNG CỘNG TIỀN VÀ CÁC KHOẢN TƯƠNG ĐƯƠNG TIỀN:

4.175.674.374 VNĐ

TỔNG CÁC KHOẢN PHẢI THU: 42.758.716.695 VNĐ

TỔNG TÀI SẢN CỐ ĐỊNH: 301.476.876.772 VNĐ

TỔNG DOANH THU: 300.394.920.341 VNĐ

NGUỒN VỐN CHỦ SỞ HỮU SỐ CUỐI KỲ: 85.000.000.000 VNĐ



2. Printing Service

GRAVURE PRINTING

Process of indenting pictures or inscriptions onto metal surfaces. It is applied in plastic packagings such as OMO bags, Bibika confectionery or Trung Nguyen coffee.

DIRECT PRINTING

We offers digital printing – the latest printing technology and is gradually replacing other printing processes. This printing technique provides new possibilities, including customized data printing and entirely different prints.

DECAL PRINTING

Using new technologies, we can now print on decal all designs and patterns we want with high durability and true colour. Hai Nam offers a wide range of decals for many applications, many different product requirements, thereby increasing business efficiency and marketing.

FLEXO PRINTING

This is the embossing technique used to print products such as printing cartons, printing decal product labels and printing plastic films.

SILK-SCREEN PRINTING

Screen printing is an essential printing technique. This technique can be extended to many printed materials like silk, canvas, glass, clock face, certain metal items electronic circuits, wood, paper,...; or use instead of the drawing method below glaze in ceramic tiles production.

INVOICE AND VOUCHER PRINTING

Hai Nam offers professional closed printing model from design to modern printing machinery. With advanced printing technologies, we deliver the best quality printing service at a fair price, quick day-in printing at unchanged rates.

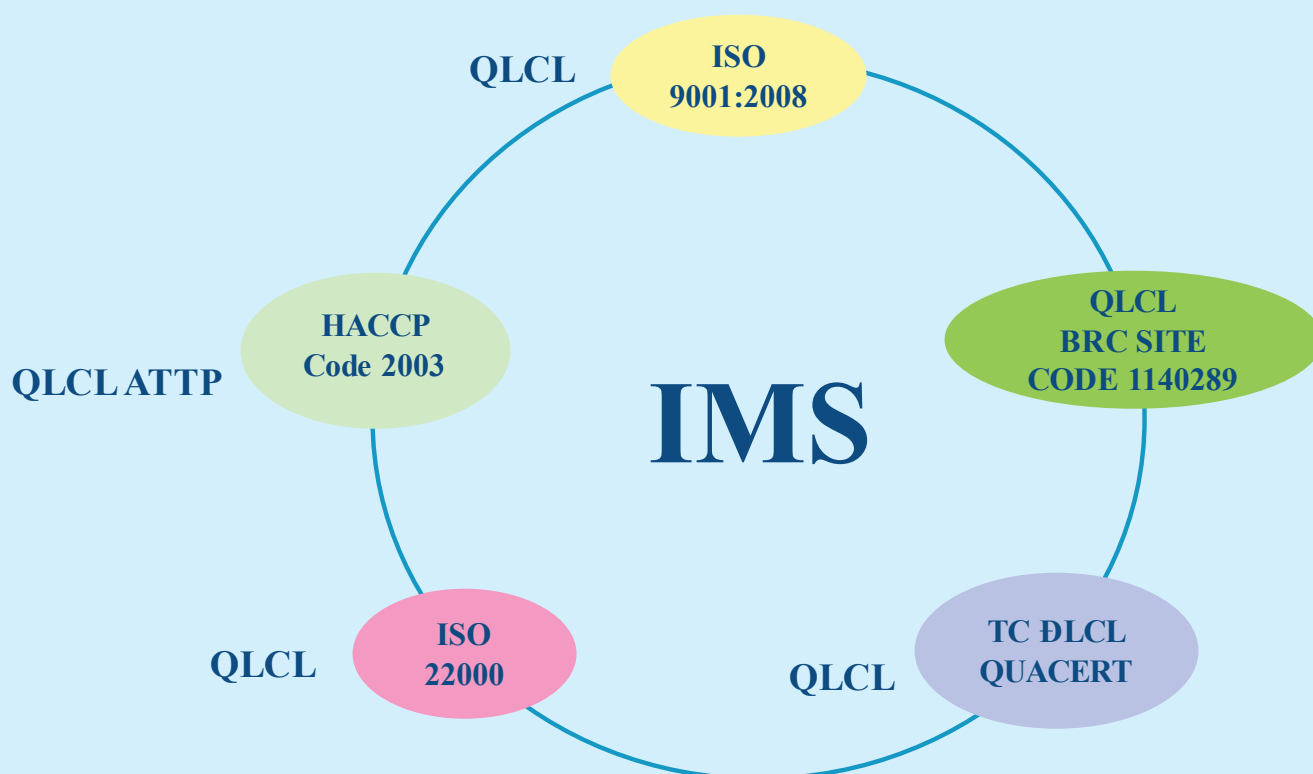
01. Hệ thống quản lý và
giải thưởng

02. Đối tác và khách hàng
tiêu biểu

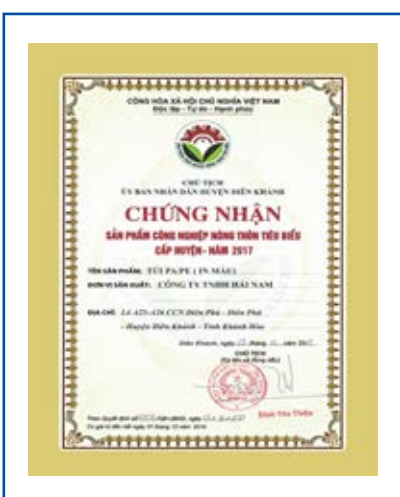
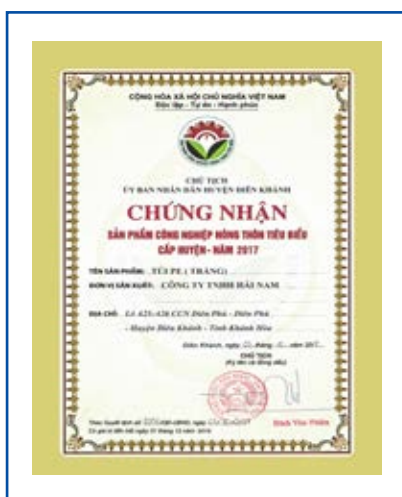
III. GIÁ TRỊ DOANH NGHIỆP

HỆ THỐNG QUẢN LÝ VÀ GIẢI THƯỞNG

1. Hệ thống quản lý được chứng nhận



2. Giải thưởng



ĐỐI TÁC VÀ KHÁCH HÀNG TIÊU BIỂU





HAINAM
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HAI NAM COMPANY LIMITED

hainamadv@gmail.com

info@baobihainam.com

www.baobihainam.com

Lot A25 — A26 Dien Phu Industrial Area, Dien Phu
Commune, Dien Khanh District, Khanh Hoa