



LE TRAN

PRODUCTION - TRADING AND SERVICES COMPANY



LOT D12-13, NHI XUAN IDZ, HOC MON DISTRICT, HCM CITY, VIET NAM

Website: www.letranfurniture.com

- I. General information
- II. Revenue & Share
- III. Key Customer
- IV. Organization and Human resources
- V. Facilities & Capacity
- VI. Standard & Certificates
- VII. Nhi Xuan Factory & Hai Son Factory
- VIII. Products
- IX. Activities



I. GENERAL INFORMATION

HISTORY:

LE TRAN FURNITURE has been established since 2001, is a handicraft company specialized in producing many kinds of below items:

- ☞ Rattan furniture and synthetic wicker furniture.
- ☞ Metal frame.
- ☞ Seat cushion, back cushion.
- ☞ Wicker wires for weaving industry with diversify designs and variety models
- ☞ Cap plastic, cap aluminum for chair legs, table legs...

I. GENERAL INFORMATION

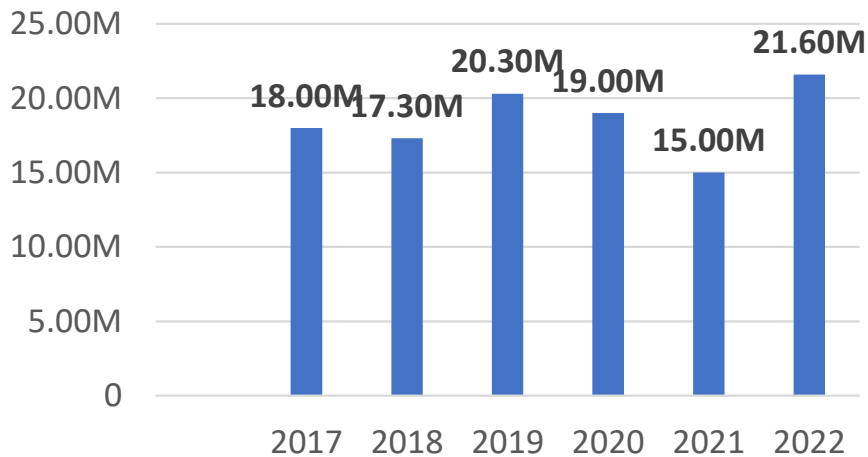
SALES STRATEGY OF 2023 - 2025

- ☞ As a material manufacturer for Wicker furniture industry with the best price in Viet Nam, sales of 5 million USD per year.
- ☞ Produce the wicker furniture products with turnover of 25 – 40 million USD per year, including:
 - 1. Mixing products: Metal with fabric, cushion, fiber cement, textile, wood, ceramic*
 - 2. Plastic products: Planter, decking tile*
 - 3. Metal products: Rack, fence, cabinet, table and chair*
 - 4. Wicker Furniture: Stacking chair, sofa, table, sunlounge.*

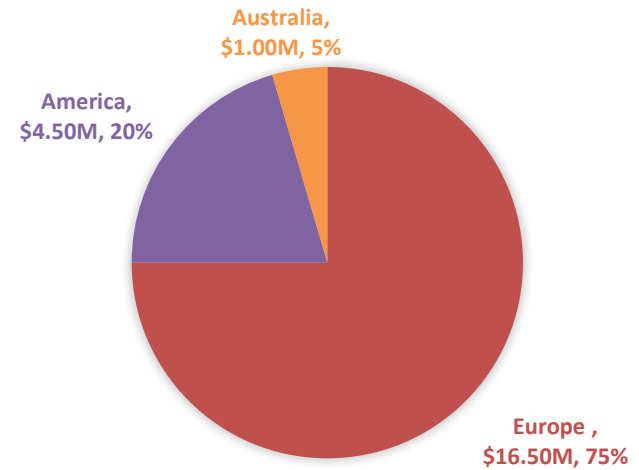


II. REVENUE AND MARKET OF LE TRAN FURNITURE

Revenue



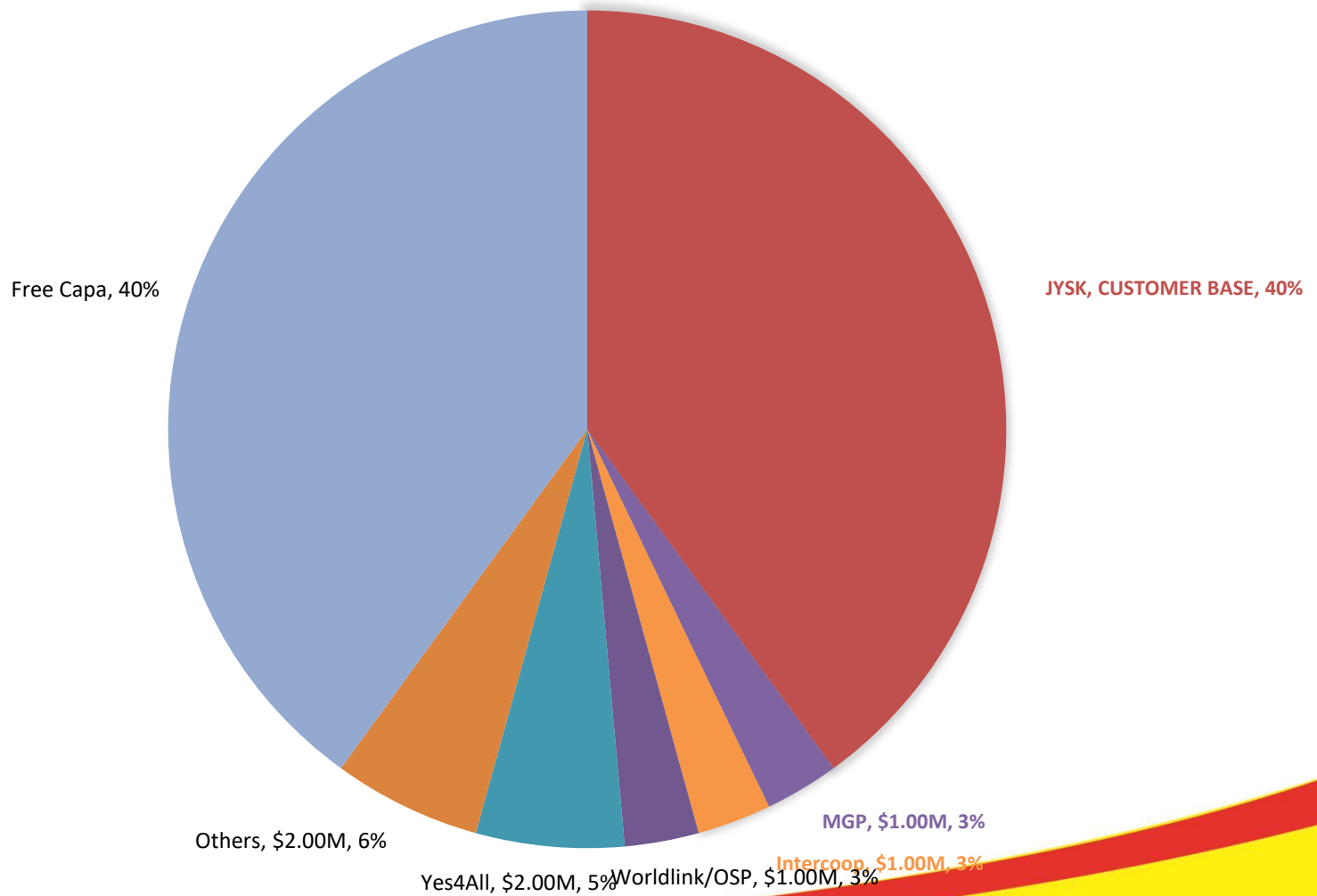
CUSTOMER BASE





II. REVENUE AND MARKET OF LE TRAN FURNITURE

CUSTOMER BASE



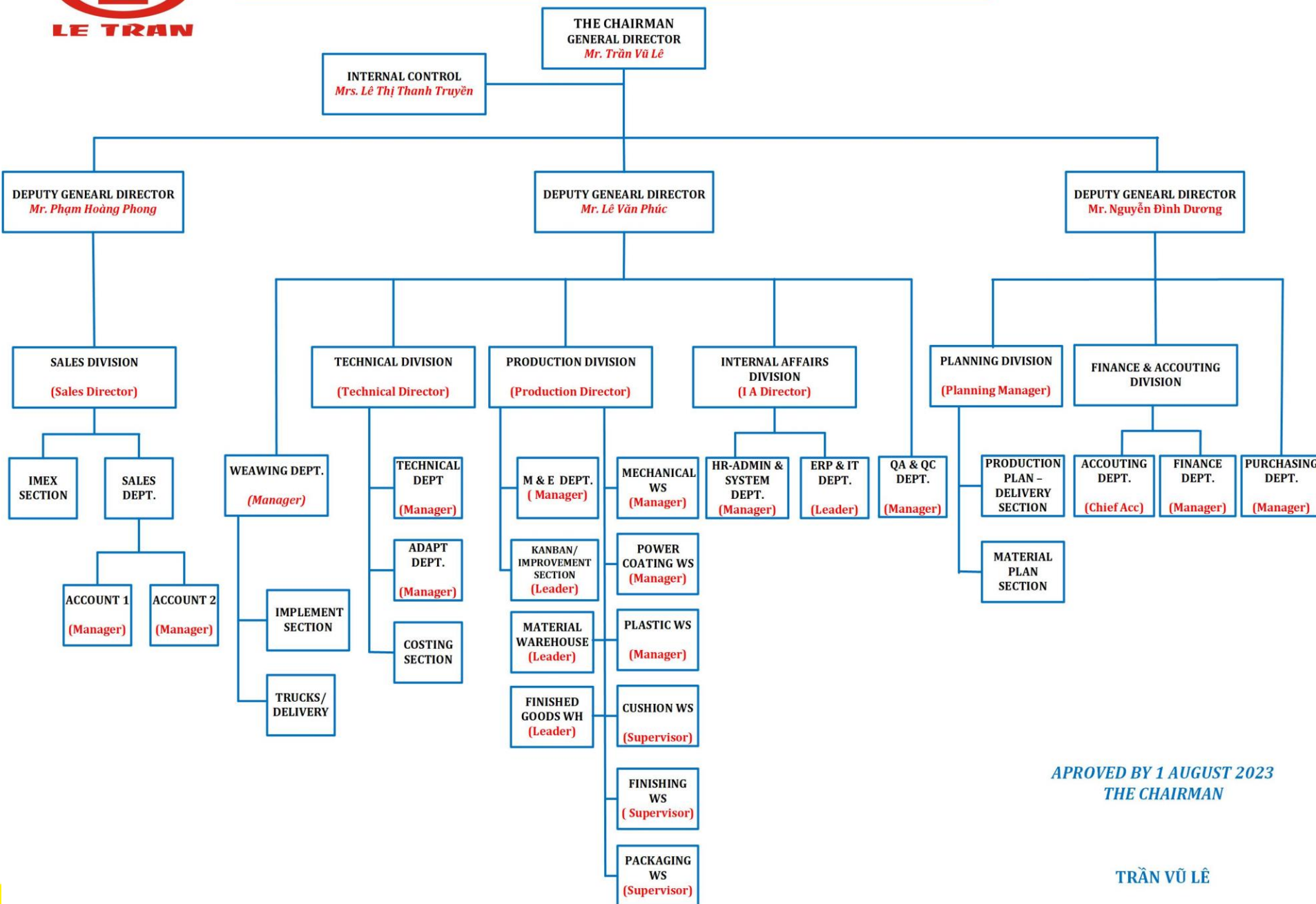


III. KEY CUSTOMERS





ORGANIZATION CHART – LE TRAN FURNITURE



APROVED BY 1 AUGUST 2023
THE CHAIRMAN

TRẦN VŨ LÊ



V. FACILITY & CAPACITY

FACILITIES	M2
OFFICE	2,000 M2
SHOWROOM	1,000 M2
FACTORIES	50,000M2
WAREHOUSE	47,000 M2
TOTAL	100,000 M2

NHI XUAN FACTORY: Metal Warehouse; Mechanical, Powder Coating, Packing & Loading Department for Metal products

HAI SON FACTORY: Packing material Warehouse; Cushion, Injection, Packing Loading Department for Wicker Furniture

EMPLOYEE	QTY
WORKER	500
TOTAL EMPLOYEE	600

500 Workers

100,000 M2

2,000 High Container/year



V. FACILITY & CAPACITY



LE TRAN Factory with an area of 50.000 square meter, located at Nhi Xuan IDZ, Hoc Mon District, HCM City, VN



VI. STANDARD AND CERTIFICATIONS



VII. FACTORIES – NHI XUAN



7.1 METAL MATERIAL WAREHOUSE

VII. FACTORIES – NHI XUAN



7.2 MECHANICAL PRODUCTION WORKSHOP

VII. FACTORIES – NHI XUAN



7.3 ROBOT WELDER LINE

VII. FACTORIES – NHI XUAN



7.4 POWDER COATING AND PLATING WORKSHOP

VII. FACTORIES – HAI SON



FRONT VIEW

VII. FACTORIES – HAI SON



7.5 PLASTIC PRODUCTION WORKSHOP

VII. FACTORIES – HAI SON



7.6 CUSHION PRODUCTION WORKSHOP

VII. FACTORIES – HAI SON



7.7 FINISHING WORKSHOP

VII. FACTORIES – HAI SON



7.8 PACKAGING AND LOADING WORKSHOP



VIII. MAIN PRODUCTS

Manor Park 3-Piece Rustic Coffee Table Set - Grey Wash

Product Dimensions: 48.00 x 24.00 x 18.00 Inches



8.1 MIXING PRODUCTS: METAL WITH WOOD, FABRIC, CUSHION ...

VIII. MAIN PRODUCTS



8.2 PLASTIC PRODUCTS: PLANTER & DECKING TILE

VIII. MAIN PRODUCTS



8.2 PLASTIC PRODUCTS: PLANTER & DECKING TILE

VIII. MAIN PRODUCTS

Halter 5 Tier Stackable Shoe Rack Storage Shelves
Product Dimensions: 35.75x11.125x34.25inches



8.3 METAL PRODUCTS: RACK, FENCE, CHAIR

VIII. MAIN PRODUCTS

BH shoe rack decking wood

Product Dimensions: 29.92x 12 x 17,91 inches



8.3 METAL PRODUCTS: RACK, FENCE, CHAIR



VIII. MAIN PRODUCTS

Chair Products



BORK CHAIR



ROCKING CHAIR



GUDHJEM CHAIR

8.4 WICKER FURNITURE

VIII. MAIN PRODUCTS

Table Products



RECT dining table

8.4 WICKER FURNITURE

VIII. MAIN PRODUCTS

Table Products



Bistro set

8.4 WICKER FURNITURE

VIII. MAIN PRODUCTS

Table Products



Balcony set

8.4 WICKER FURNITURE

VIII. MAIN PRODUCTS

Colorado Lounge Set



TABLE

100 x 58 x 40 (cm)
39 x 22.8 x 15.7 (inch)



ARMCHAIR

73 x 83 x 64 (cm)
28.7 x 32.7 x 25.2 (inch)



2 - SEATER SOFA

73 x 147 x 64 (cm)
28.7 x 57.9 x 25.2 (inch)



8.4 WICKER FURNITURE



VIII. MAIN PRODUCTS

Papasan Chair 95.5x87.5x77cm



8.4 WICKER FURNITURE

IX. ACTIVITIES - MARKET DEVELOPMENT



IX. ACTIVITIES – CUSTOMERS AT SHOWROOM



IX. ACTIVITIES – CUSTOMERS AT FACTORY





THANK YOU!