Vinamilk

YEAR 2024 2.52 **BILLION USD**

TOP 36 GLOBAL DAIRY MANUFACTURERS BY REVENUE



Total revenue in 2023

48 YEARS in business

High-tech dairy farms

Factories

140.000

Herd of cows Vinamilk owns and manages

Exporting markets

250 SKUs

In our portfolio





A LEADING NUTRITION GROUP IN VIETNAM

With brand valued at 3 billion USD, Vinamilk is the leading nutrition group in Vietnam, ranked 36th in the top 40 world dairy producers with an annual turnover of over 2.52 billion USD. We have exported more than 3300 containers of goods to 60 nations and territories, including developed countries such as the US, Canada, South Korea, Australia, and Japan... Besides, we have manufactured private labels for global retailers under a variety of products.

Vinamilk boasts a large-scale network comprising 16 factories and 15 farms of international standards at home and abroad. All of our factories are equipped with cutting-edge manufacturing lines to produce a variety of products such as milk powder, infant cereal, sweetened condensed milk, fluid milk, yogurt, nondairy products, and beverages.

With strong R&D competencies and continuous investment in human resources and facilities, we have been able to develop a host of customized products which not only strictly comply with global quality standards, but also satisfy regional-specific nutritional needs and flavor preferences.

We also provide other OEM added-value services such as artwork design, consultancies in packaging and loading in shipping containers, in exports documentation and country of origin advantages.



10 CATEGORIES

- 1. Baby milk formula
- 2. Baby cereal
- 3. Adult milk formula
- 4. Liquid milk
- 5. Yogurt

- 6. Sweetened condensed milk
- 7. Plant-based milk
- 8. Coconut products
- 9. Beverages
- 10. Ice cream & Cheese



BABY MILK POWDER

MAINSTREAM

MAINSTREAM		
Туре	Packing per carton	Shelf-li
	Box 200g x 48	24 month
Stage 1 (0-6 months old)	Tin 400g x 24	24 months
Stage 2 (6-12 months old)	Tin 900g x 12	24 months
Stage 3 (1-2 years old)	Tin 1800g x 6	24 months
Stage 4 (2-6 years old)	Pouch 25kg x 1	3 months











SPECIALLY DEVELOPED FORMULA

Туре	Packing per carton	Shelf-life
Alpha Premature: A specialized formula for	Box 200g x 48	24 month
preemies and low-birth-weight infants.	Tin 400g x 24	24 months
Alpha LF: A specially formula for 0-12-month-old		
babies with diarrhea and lactose intolerance.	Tin 900g x 12	24 months
Alpha AR: A specially formula for 0-12-month-old		
babies with regurgitation.	Tin 1800g x 6	24 months
Pedia Kenji: A specialized formula for picky		
eaters and malnourished babies.	Pouch 25kg x 1	03 months









BABY CEREAL

BABY CEREAL (FOR BABIES FROM 6 MONTHS OLD)

With meat:

- Beef and Mixed Vegetables
- Chicken and Mixed Vegetables
- Pork and Spinach
- Salmon and Broccoli
- Pork & Carrot
- Eel, Carrot & Mung Bean

Without meat:

- Milk Rice
- Oat & Milk
- Rice & Mixed Fruits
- Milk Wheat
- Milk Wheat Fruits
- Milk Wheat Honey
- Milk Wheat Fruits Honey
- Milk Wheat Banana
- Milk Wheat Date Banana
- Milk Rice Banana
- Milk Rice Apple

Packing Shelf-life

Box 200g x 24 24 months

Tin 400g x 24 24 months

Pouch 25kg x 1 3 months







ADULT MILK FORMULA

Туре	Packing per carton	Shelf-life
KENKO HARU: Nutritional dietary food with Japanese secret to support strong bones	Box 200g x 48	24 months
and joints, strengthen immunity system, gut & digestive health.	Bag 300g x 24	24 months
SURE PREVENT GOLD: A balanced and complete nutritional solution for the elderly to stay strong, healthy and agile.	Tin 400g x 24	24 months
SURE DIECERNA: A specialized formula for people with diabetes and prediabetes.	Tin 900g x 12	24 months
CANXI PRO: A specialized formula rich in calcium to support bones, joints and muscles.	Tin 1600g x 6	24 months
OPTIMUM MAMA GOLD & DIELAC MAMA GOLD: A premium nutritional product which strengthens Mom's digestive system and immune system, as well as support the baby's physical and intellectual growth.	Pouch 25kg x 1	3 months















DIFFERENT FORMULAS FOR DIFFERENT GROUPS

The elderly

Pregnant

People with diabetes and pre-diabetes







Shelf-life

SWEETENED CONDENSED MILK

Usage:

Sweetened condensed milk/ creamer can be used as:

- Food toppings
- A companion to fruits, bread
- A companion to coffee, tea, smoothies and other drinks
- An ingredient to make desserts, sweets and ice cream

Specification:

- Original flavor
- Strawberry flavor
- Chocolate flavor

Tube 165g x 24	12 months
Tin 380g x 24	12 months
Tin 380g x 48	12 months
Box 380g x 24	12 months

Packing per carton









Box 1284g x 12

Pouch 13kg x 1





12 months

9 months













SPOON YOGURT

MAINSTREAM

Specification:	Packing per carton	Shelf-life
- Sweetened, Less sugar, Plain	Cup 100g x 24	90 days
- With flavors: strawberry, passion fruit, aloe		
vera, durian, pomegranate, black rice, mixed	Cup 80g x 48	90 days
fruits		

























YOGURT FOR KIDS

Specification: Packing per carton Shelf-life

- Sweetened Cup 100g x 24 90 days

- Strawberry & Banana

- Apple & Banana







DRINKING YOGURT

MAINSTREAM

Specification:

- Sweetened, less sugar
- With flavors: blueberry, strawberry, pineapple, melon, gold honey & curcumin, peach, banana

Packing per carton	Shelf-life
Bottle 65ml x 50	90 days
Bottle 130ml x 24	90 days
Bottle 400ml	90 days
Bottle 700ml	90 days



AMBIENT YOGURT DRINKS

Specification:
- Orange
- Strawberry
- Grape
- Apple & grape
- Chocolate & malt
- Water melon
- Blueberry & banana

Packing per cartonShelf-lifeBox 110ml x 4808 monthsBottle 80ml x 4808 monthsBottle 150ml x 2408 monthsBox 170ml x 4808 months





LIQUID MILK

FRESH MILK

Specification:

Box 180ml x 24

Sweetened, Less Sugar, Plain, Low fat Organic EU, Organic China

Packing per carton	Shelf-life
Fino bag 220ml x 48	6 months
Box 110ml x 48	6 months

6 months

Box 1L x 12 6 months



















NUTRITIONAL MILK

Specification:

- With flavors (strawberry, chocolate, sweetened)
- Added vitamins, DHA

Packing per carton	Shelf-life
Box 110ml x 48	6 months
Box 180ml x 24	6 months

ICE-CREAM & CHEESE

ICE CREAM

Specification:

- Vanila - Strawberry

- Golden Bubble - Young Rice & Coconut

- Brown Sugar & Bubble - Coconut & Chocolate & Vanila

- Coconut - Mung Bean & Taro & Coconut

- Chocolate - Mung Bean

- Taro - Durian

Packing per carton Shelf-life

Cup 100ml x 24 24 months

Box 400ml x 12 24 months

Box 1L x 6 24 months





PROCESSED CHEESE

Packing per carton	Shelf-life
120g x 36 paper pack	270 days
8 portions triangle cheese/ pack	



COCONUT PRODUCTS

COCONUT WATER

Specification: Packing per carton Shelf-life

- Coconut water with added sugar Box 330ml x 24 12 months

- Coconut water 100% pure Box 1L x 12 12 months







SWEETENED COONUT CREAM SWEET

COCONUT CONDENSED CREAM

Packing per carton	Shelf-life
Tin 365g x 24	12 months



PLANT-BASED PRODUCTS

PLANT-BASED MILK

Specification:

- Soy milk (sweetened, plain, double calcium, nutritional)

- Nuts flavored milk (almond, red bean, walnut, 9 nuts)

Packing per carton Shelf-life

Box 180ml x 24 6 months

Box 1L x 12 6 months



















FRUIT JUICE & NECTAR

Specification:

100% FRUIT JUICE

- Orange

- Apple

- Grape

- Kiwi & Apple

- Pomegranate & Apple

NECTAR

- Orange

- Guava

- Peach

- Tea: Artichoke (Less

sugar, No Sugar)

Packing per carton Shelf-life

Box 1L x 6

6 months



