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*The best products
for a better world*



COMPANY HISTORY DOVECO



➤ 68 year of establishment and development

➤ Doveco has built a closed production model along the value chain from agricultural production, processing and exporting vegetable and fruits

➤ Three state of the art processing factories located in the three most advantageous raw material regions



DOVECO HISTORY

Establishment of Dong Giao State-own Plantation

1955

1973

Switching main crop from coffee to pineapple

2002

Building the DOVECO - Ninh Binh factory

Switching from state-owned Company to a Joint Stock Company

1978

Construction of the first frozen line, with the support of Japanese Government

2006

Construction of a new office building, and No.2 frozen line

2015

Inauguration of Doveco Son La factory

2019

Opening the DOVECO - Gia Lai factory in central Highland of Vietnam

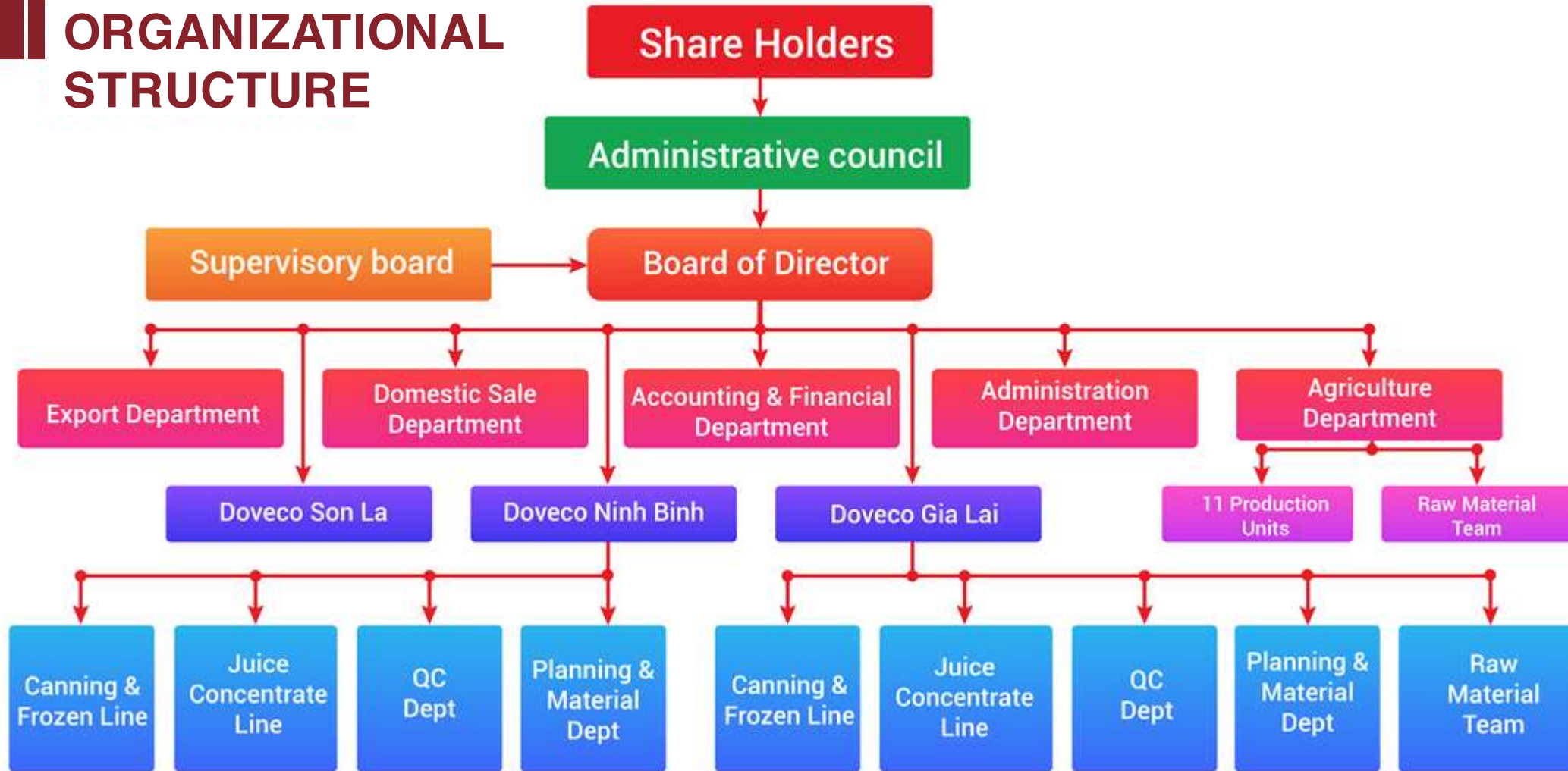
2023

2022

Commencement of construction of DOVECO Son La processing center



ORGANIZATIONAL STRUCTURE



TOTAL LABORS: 3,160 PEOPLE

❑ DOVECO NINH BINH: 2,150

- *Office:* 60
- *Farming workers:* 1,570
- *Factory workers:* 520

❑ DOVECO GIA LAI: 630

- *Office:* 30
- *Farming workers:* 280
- *Factory workers:* 320

❑ DOVECO SON LA: 430

- *Office:* 30
- *Farming workers:* 250
- *Factory workers:* 150

SEASONAL WORKERS: 2,800



PRODUCTION & BUSINESS



- 3** Processing factories
- 40** Product categories
- 68** Years of experiences
- 63** Provinces/Cities
- 55** Nations



RAW MATERIAL SOURCES

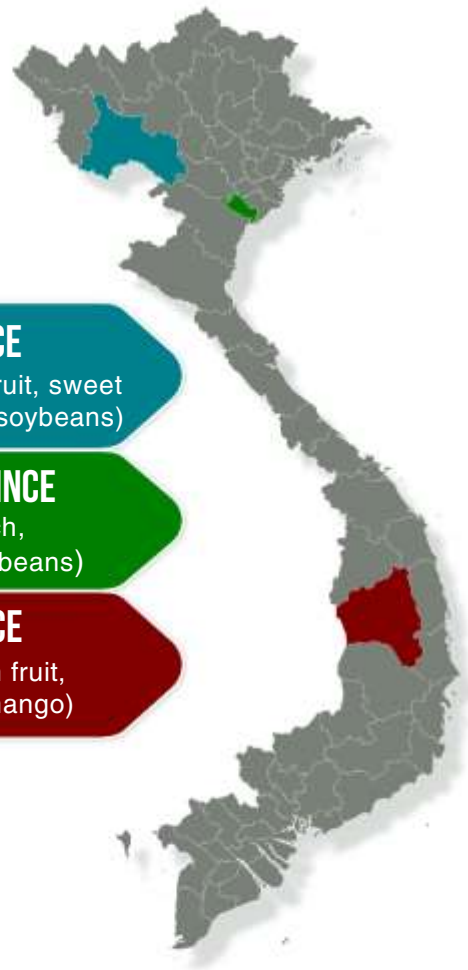
Own plantations: **5,820 ha**

Contracted farm: **12,500 ha**



AGRICULTURAL PRODUCTION

RAW MATERIAL AREA DIRECTLY
MANAGED AND PRODUCED BY DOVECO



800 HA

SON LA PROVINCE

(pineapple, passion fruit, sweet corn, spinach, green soybeans)

3420 HA

NINH BINH PROVINCE

(pineapple, spinach, sweet corn, green soybeans)

1600 HA

GIA LAI PROVINCE

(pineapple, passion fruit, spinach, banana, mango)



2500 HA

NORTHWEST PROVINCES

3500 HA

RED RIVER DELTA PROVINCES

6500 HA

CENTRAL HIGHLANDS PROVINCES



MAIN CULTIVATION:

Pineapple, passion fruit, banana,
Sweet corn, soybeans, spinach,...



PASSION FRUIT

Area: 3,500 ha

Located in: *The Central Highland & Northwest Regions*



PINEAPPLE

Area: 5,500 ha

*Located in: Ninh Binh, Thanh Hoa, Gia Lai,
Son La Provinces*



LYCHEE

Area: 2,000 ha

Located in: Bac Giang & Hai Duong Provinces



BANANA

Area: 3,000 ha

Located in: The Central Highland regions



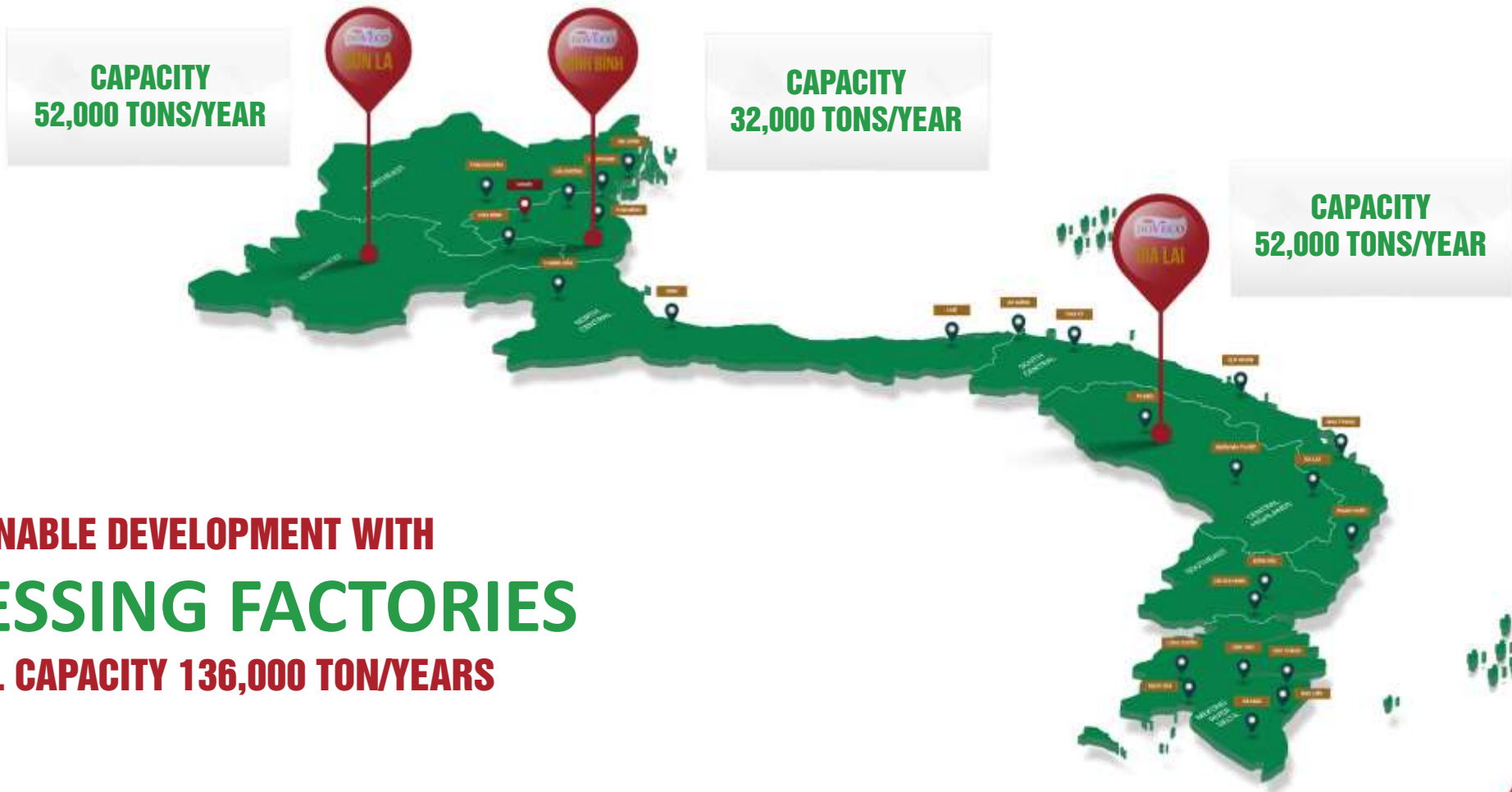
SWEET CORN, SPINACH, GREEN SOYBEANS

Area: 2,000 ha

Located in: Thai Binh, Ninh Binh, Thanh Hoa, Nghe An, Gia Lai, Son La Provinces



INDUSTRIAL PRODUCTION



**SUSTAINABLE DEVELOPMENT WITH
3 PROCESSING FACTORIES
WITH TOTAL CAPACITY 136,000 TON/YEARS**



PROCESSING FACILITIES

DOVECO NINH BINH FACTORY

TOTAL CAPACITY: 32,000 TONS/YEAR

Canned products: 10,000 tons/year

Concentrated products: 9,000 tons/year

IQF products: 10,000 tons/year

Beverage: 3,000 tons/year



PROCESSING FACILITIES

DOVECO NINH BINH FACTORY

1 – Canning line

Technology: From USA, Germany, Italy

Capacity: 10,000 tons/year



PROCESSING FACILITIES

DOVECO NINH BINH FACTORY

2 – IQF line

Technology: From Japan

Capacity: 3,5 tons/hour



PROCESSING FACILITIES



X-RAY INSPECTION SYSTEM FROM JAPAN



MULTIHEAD WEIGHER FROM JAPAN



PROCESSING FACILITIES

DOVECO NINH BINH FACTORY

**3 – Fruit juice concentrate/
Puree line**

Technology: Sweden

Capacity: 9,000 tons/year



PROCESSING FACILITIES

DOVECO GIA LAI FACTORY

Inauguration: 2019

Technology: Italy & Sweden

Capacity: 52,000 tons/year





PROCESSING FACILITIES

DOVECO SON LA FACTORY

Inauguration: 2023

Technology: USA & Taiwan

Capacity: 52,000 tons/year



DOVECO SON LA FACTORY



DOVECO SON LA FACTORY

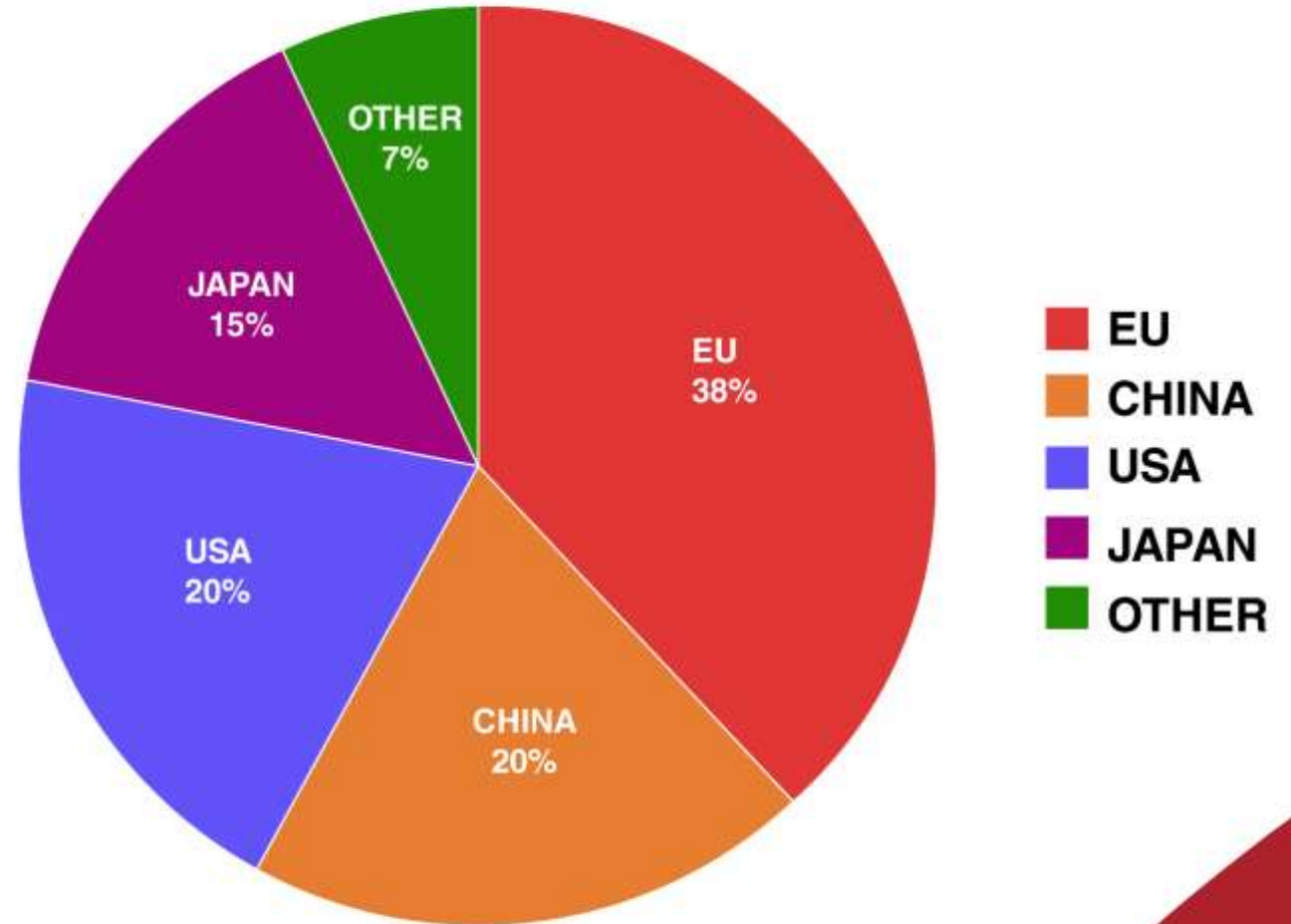


EXPORT AND DOMESTIC BUSINESS

Doveco is continuously ranks at the top Places in exporting of processed tropical Fruit & vegetable products to the International markets

Doveco products have presented in over 50 countries & territories including the Most fastidious markets such as Japan, USA, EU,...

Main export products: Pineapple, Passion fruit, mango, lychee, sweet corn, Green soybeans, spinach,...



SALES STATISTICS FOR INTERNATIONAL MARKETS

No.	CONTENTS	UNIT	2022 RESULTS	2023 PLAN
1	Export volum	Ton	32,000	45,000
2	Sales revenue	USD	96,000,000	135,000,000



PRODUCTS FOR INTERNATIONAL MARKETS



FRESH PINEAPPLE FRUIT

PINEAPPLE PRODUCTS

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



Canned pineapple



Pineapple concentrate



IQF pineapple



Pineapple NFC



PASSION FRUITS

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



Fresh passion fruit



Passion fruit concentrate



Passion fruit puree



passion fruit pulp with seeds



MANGO

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



IQF MANGO CHEEKS



FROZEN MANGO PUREE



IQF MANGO DICES

LYCHEE

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



IQF WHOLE LYCHEE



LYCHEE PUREE



IQF PITTED LYCHEE



CANNED LYCHEE



SWEET CORN

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FROZEN
SWEET CORN KERNELS



FROZEN
SWEET CORN CUT



FROZEN BABY CORN



BABY CORN IN CAN



SOYBEAN

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



IQF GREEN SOYBEAN PODS



IQF GREEN SOYBEAN KERNELS



BANANA

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



IQF BANANA SLICES

FROZEN BANANA PUREE

DRAGON

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



IQF DICE DRAGON FRUIT 20 X 20 MM



DRAGON FRUIT PUREE



AVOCADO

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FRESH AVOCADO FRUIT

Variety : Booth/Sap/Hash
Size : 250-300gr/fruit
Packing : 5kg/carton, 20 tons/container 40RF



IQF AVOCADO DICES

Packing : 1kg, 10kg, 22 tons/container 40RF



FROZEN AVOCADO PUREE

Packing : 1kg, 10kg, 22 tons/container 40RF



SOURSOP

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FROZEN SOURSOP PUREE

Brix	≥12%
Acid	: 0.2-0.6
pH	: 3-5
Pulp	≥ 40%



SPINACH

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



IQF AND BQF
CUTTING SPINACH



BAMBOO SHOOT

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



FROZEN BAMBOO SHOOT SLICES

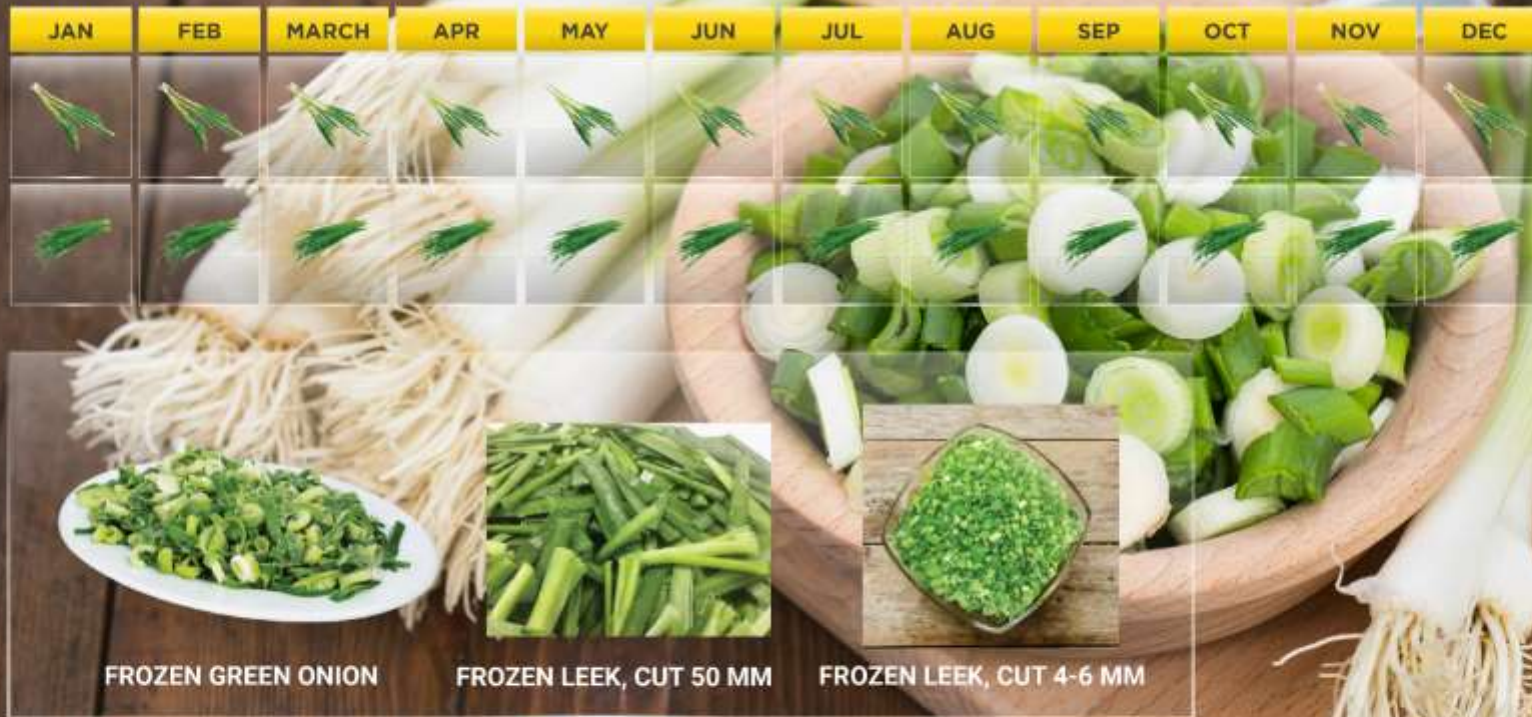


FROZEN BAMBOO SHOOT STRIPS



GREEN ONION, LEEK

PRODUCT AVAILABILITY

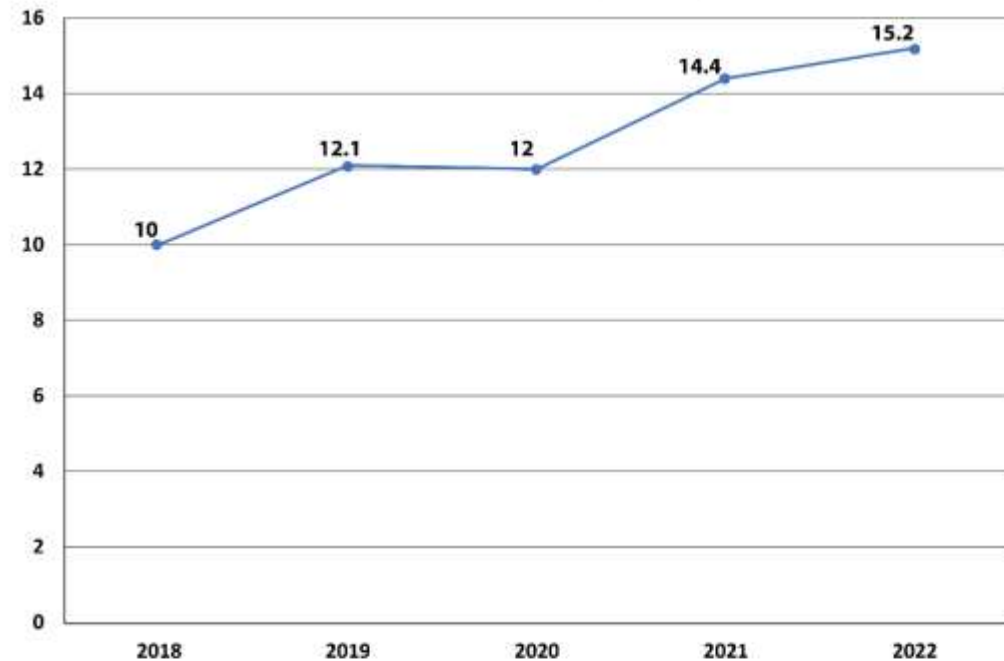


SALES STATISTICS FOR DOMESTIC MARKETS

Sales revenue increases steadily from 15 or 20% per year.

Strategic Items: Canned juice (Pineapple, passion fruit, orange, lychee, mango), Sweet corn (account more than 70% market Da Nang to the North)

DOMESTIC SALES REVENUE
PERIOD 2018 - 2022 (MILLION USD)



DOMESTIC SALES REVENUE
PERIOD 2018 - 2022 (MILLION USD)



PRODUCT FOR DOMESTIC MARKETS



SWEET CORN IN CAN

- A well-known product in 63 provinces & cities
- Suitable for all kinds of age



MASHED SWEET CORN

- High nutritional product
- Suitable for children & elderly



QUALITY CONTROL AND CERTIFICATE





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THANKS FOR YOUR ATTENTION!

