



SIMEXCO DAKLAK PROFILE



A partner for sustainable development of
coffee and pepper industry

www.simexcodl.com.vn



SIMEXCO DAKLAK

Established in Buon Ma Thuot, Dak Lak since 1993. SimexcoDaklak has always been passionate about making everyone feel happy with the best coffee from Central Highland Vietnam. To keep that in line, SimexcoDaklak has built up a dynamic purchasing network directly from the farm gates and plantations. We have already connected with 32,000 farmers' households and be a partner with many associations in sustainable development such as IDH, World Bank, SNV, and Ipsard, ... to support farmers in developing farming techniques and improving their lives. We also invested in modern coffee processing factories, staff-training, and strictly control the output quality.

Here are some of our annual achievements.

32,000

FARMER HOUSEHOLDS

are in our
connection

120,000

TONS OF COFFEE

are exported by us
annually

6,000

TON OF PEPPER

are exported by us
annually

125

COUNTRIES

are reached
by us

We are very proud to be recognized as the leading reputable exporter in Vietnam and the first Vietnamese exporter certified for: RA, Fairtrade, 4C.

We are a member of:



COFFEE BEANS

More than **30-year** of establishment, Vietnam top exporter - over **120,000 tons/year**.

- Factories place in Daklak and Binh Duong province: area **40,000 m²**, processing capacity **900 tons/day**
- Close to the sourcing area where we are connected with **32,000 farmers**, and **18,000 hectares** of growing coffees with international certification **4C, RAINFOREST ALLIANCE, FAIRTRADE**.
- The pioneer of specialty coffee in Vietnam since 2016: hand-picking 100% ripen cherries; continuing with the anaerobic natural process and honey process; drying rigs in a greenhouse. The products won top 4, top 5 rank in the first two specialty coffee competitions in Vietnam and finally **top 1 in 2022**.
- Product diversity: **Arabica, Robusta, Excelsa**, cleaned via color sorter, polished, semi-honey, premium natural, specialty.
- Our customers: Jacobs Douwe Egberts, Nestlé, Lavazza, Ahold, Marubeni, Orimi, Strauss, Nam Yang, Olam, Highlands, Ngon Cafe...



PARCHMENT COFFEE



DRIED CHERRIES



PREMIUM ARABICA



FINE NATURAL ROBUSTA

Our products has been certified for:





ROASTED COFFEE

Roasting, quality is controlled by experienced experts, Q-Graders, and the professional roasting team achieved international certificate, to guarantee the best stable quality roasting batches.

- Simexco accompanies HORECA distribution channels and focuses on the segment of supplying roasted & ground coffee for chains of cafes, restaurants, and hotels that have a demand for premium, uniform, and stable quality coffee products with a specific brand.
- The system from "farms to beans" ensures good delivery of OEM / ODM roasting services to customers with a wide range of quality needs and competitive costs.
- Product lines of Simexco Roasted Coffee: Serepok; DraySap Blend; LakLake Blend; LangBiang Blend.

Why us? Variety of **Quality** - Flexibal **Quantity** - Competitive **Price** - **Delivery** on request - Optimize storage **Costs** - **Traceability** - Interesting **Programs**: visit sourcing areas, factories; experince harvesting and cupping...



TOURISM SERVICE

Biet Dien Hotel is located at 01 Ngo Quyen Street, the heart of Buon Ma Thuot city – where is known as “the coffee capital” of Vietnam.

With an extremely convenient location, easy access to government organization, famous attractions of Dak Lak province. Especially, all our rooms have balcony and panoramic city view, we provide to you a wonderful stay in “the coffee capital”.

Another our brand is Buon Don Tourist Center, which is famous with “Buon Don Suspension Bridge”. Buon Don is also known as the village with the largest number of elephants in Central Highlands. You can enjoy many interesting activities here such as camping, playing with elephant, discovery “Laos culture” and local food.



CONTACT

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PEPPER

- **5000-7000 tons/year.**
- Factory placed in Daklak province: **Hoa Phu factory, 4,500 m, 30 tons/day** (Certified BRC on Apr 18; Steam Sterilization on Oct 18).
- Working directly with **4,000 pepper farmers**. Having the direct purchasing networks in the producing areas, Simexco farmers are applying the cultivation procedure which limits the pesticide application, and reduces the residues; use the biological products to replace chemicals.
- Supplying **2000 tons complied with strict MRLs markets** (EU, Korea, Japan, Taiwan, Australia...)
- Traceability supplying chain: coding system from farmers, transportation, through processing line to container;
- Product diversity: whole black pepper FAQ and Cleaned, whole white pepper cleaned, steam-sterilized pepper, red pepper.
- Simexco is the **first partner in Vietnam having Rainforest Alliance in 2012, the first partner in Vietnam having Fairtrade pepper in 2020.**
- Simexco is the strategic local partner to develop the Vietnam pepper industry sustainability: McCormick, Euroma, Griffith, Fuchs, Ottogi, Tomax, Langdon, Marubeni, Eurofins...



Over the years, Simexco Daklak have been the proud recipient of numerous industry awards

