



MAITHUR CREDENTIALIAL

PRESENTATION 2025



AGENDA

01

ABOUT US

04

FUTURE GOALS

02

OUR
CAPABILITIES

03

KEY
INVESTMENT

1. ABOUT US

CÔNG TY TNHH
THƯƠNG MẠI & SẢN XUẤT BẢO BÌ
MAI THƯ
Số 10 Đường Lê Lợi, Quận 1, Thành Phố Hồ Chí Minh
Số Điện Thoại: 0907.142.142 | 0907.142.142

MAI THU'S 3 PILLARS

VISION

A leading packaging company with advanced technology investment to meet diversified demands across industries and customer segments

MISSION

Create tailored, best in class packaging solutions that deliver competitive value through innovative design, technology, and materials

VALUE

Customer first

People are our asset

Go green with recycle

OUR KEY BUSINESS MILESTONE

1

2000
Established Mai Thu Packaging Company

2

2012
Initiated our first export business with the establishment of a new manufacturing facility in VSIP 2A, Binh Duong.

3

2015
Started exporting to Australia, US and Europe markets

4

2017
Attained various global standards including ISO 9001, HACCP, etc.

5

2019
Expanded our business to all states in Australia.
Exported to many more countries in the world

6

NOW
Expanding the business to meet global demands



Mutual agreement
with customer



Design



Print proof



Make sample



Print

PRODUCTION PROCESS ENSURES OUR CONSISTENT QUALITY AND STABLE COMMITTED LEADTIME OF DELIVERY



Production



Finished Product



Quality control



Packing - Shipping



Listen to feedback
Improve product

OUR KEY BUSINESS FOOTPRINTS & FOCUSED EXPANSION



2. OUR CAPABILITIES

CÔNG TY TNHH
THƯƠNG MẠI & SẢN XUẤT BẢO BÌ
MAI THƯ
Số 10 Đường Lê Lợi, Quận 1, Thành Phố Hồ Chí Minh
Số Điện Thoại: 0907.142.142

HEAD OFFICE

- Located near Ho Chi Minh City's International Airport and city center, offering excellent connectivity.
- Five-story building with additional office area at the rear, dedicated to 8 different departments.
- A team of 50 full-time employees driving operations with expertise and dedication.
- Includes meeting rooms and training facilities to encourage collaboration and learning.
- Coordinates domestic operations and exports, linking with the manufacturing facility.



MANUFACTURING FACTORY

- Located in VSIP II Industrial Park, Binh Duong – a top leading IP, with a 12,000 m² factory.
- Equipped with over 100 advanced machines to ensure efficient and high-quality production.
- Annual production capacity of 150,000 tonnes of paper.
- Supported by a dedicated team of over 150 full-time employees.
- Accredited with internationally recognized certifications, emphasizing our commitment to quality and production excellence.
- Through our commitment to excellence, we have achieved a defect rate of 3%.



SUPPLY CHAIN

- Our 6,000 m² warehouse is built to the highest standards for package storage, meeting the stringent requirements of the most demanding markets.
- We maintain a reliable global supplier network, ensuring a consistent supply of high-quality materials for production.
- Our in-house logistics team works with trusted logistics agencies to guarantee timely delivery for our customers.
- Our production adheres to the high standards set by reputable quality control agencies, including Omega Compliance, Pro QC, UL Solutions, Linmark, and TROC.



Solutions

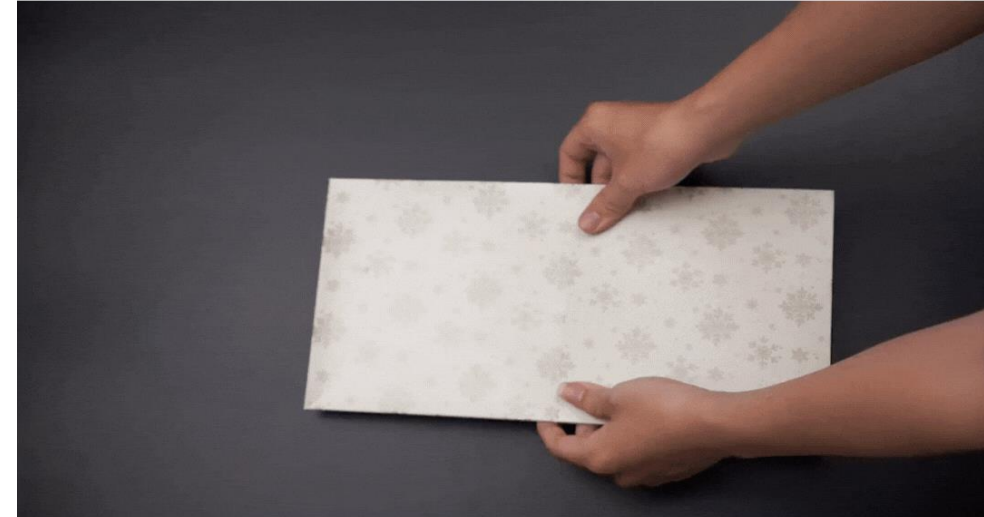
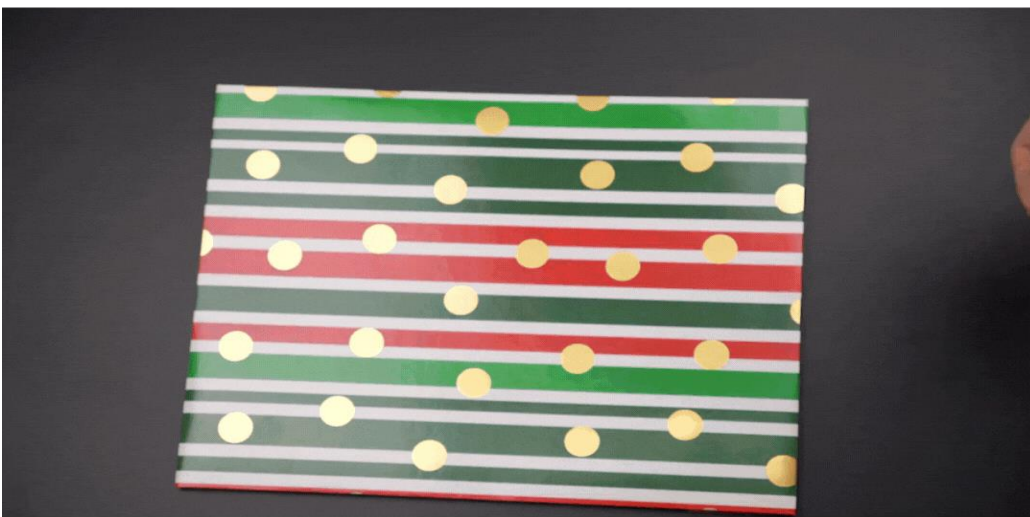




OUR PRODUCT PORTFOLIO

- GIFTING
- PARTY/DECORATION
- PAPER TOY
- TAKEAWAY FOOD
- EVERYDAY USE
- CORRUGATED PACKAGING

GIFTING



Gift Boxes

Gift Wrapping Paper

GIFTING



Gift Bags

PARTY | DECORATION



Themed Set



Cake Stand



Party Cups



Party Hats



Photo Frames



Treat Stands



Food/Gift Boxes



Plates



Cake Cups



Popcorn Bags

PARTY | DECORATION



PAPER TOY



Coloring Paper



Paper Castle



Coloring House



Concept Playset



Puzzle



Cardboard Toys

EVERYDAY USE



Paper Bags



Generic Lunch Bags



Printed Lunch Bags



Printed Sandwich Bags



Honeycomb Packing Paper

TAKEAWAY FOOD



Food Boxes



Takeaway Cups



Pizza Boxes



Food Bags



Food Trays



Utensils

CORRUGATED PACKAGING



Carton Trays



Food Boxes



Carton Boxes



Financial Partners

Mai Thu has built a robust network of top financial partners, both locally in Vietnam and internationally. Within the network, we work closely with Vietcombank and BIDV, which are amongst the top 4 banks in Vietnam. This enables us to leverage advantages such as:

- Improved access to capital
- Enhanced cash flow management
- Increased business credibility
- Support for expansion
- Financial stability during downturn



3. KEY INVESTMENTS

CÔNG TY TNHH
THƯƠNG MẠI & SẢN XUẤT BAO BÌ
MAI THƯ
Số 10 Đường Lê Lợi, Quận 1, Thành Phố Hồ Chí Minh
Số Điện Thoại: 0907.142.142

2025 NEW FACTORY - FOOD PACKAGING

- A new 15,000 m² factory is being established in the VSIP IIA Industrial Park. This facility will house all relocated food packaging machinery and will specialize in the production of food products - Expected production capacity will be 187,500 tonnes of paper annually
- Expected to be operational by April 2025



No.11, Street
24, VSIP 2A
Industrial,
Binh Duong

NEW FACTORY - CAPACITY EXPANSION



- Secured 70,000 m² of land in Viet Kieu Industrial Park for the third factory.
- Expected to be operational by 2027.
- The new facility will add an additional production capacity of 875,000 tonnes of paper annually.
- This expansion will significantly increase production volume to capture our growing product portfolio and meet increasing customer demand.



Viet Kieu
Industrial
Park, Binh
Phuoc

4. FUTURE OBJECTIVES

CÔNG TY TNHH
THƯƠNG MẠI & SẢN XUẤT BẢO BÌ
MAI THƯ
Số 1/1 Đường Lê Lợi, Quận 1, Thành Phố Hồ Chí Minh
Số Điện Thoại: 0907.142.142

FUTURE OBJECTIVES



Enhance ESG Performance

Increase social responsibility and maintaining strong governance to create long-term values.



Green Packaging

Provide innovative sustainable packaging solutions to reduce environmental impact and promote eco-conscious practices.



Invest in Expansion

Invest in new facilities and equipment to further enhance our capability.



Develop our People

Continuously enhance working conditions and employee benefits while offering advanced training to further develop their skills and capabilities.



**THANK YOU
FOR YOUR ATTENTION**

