



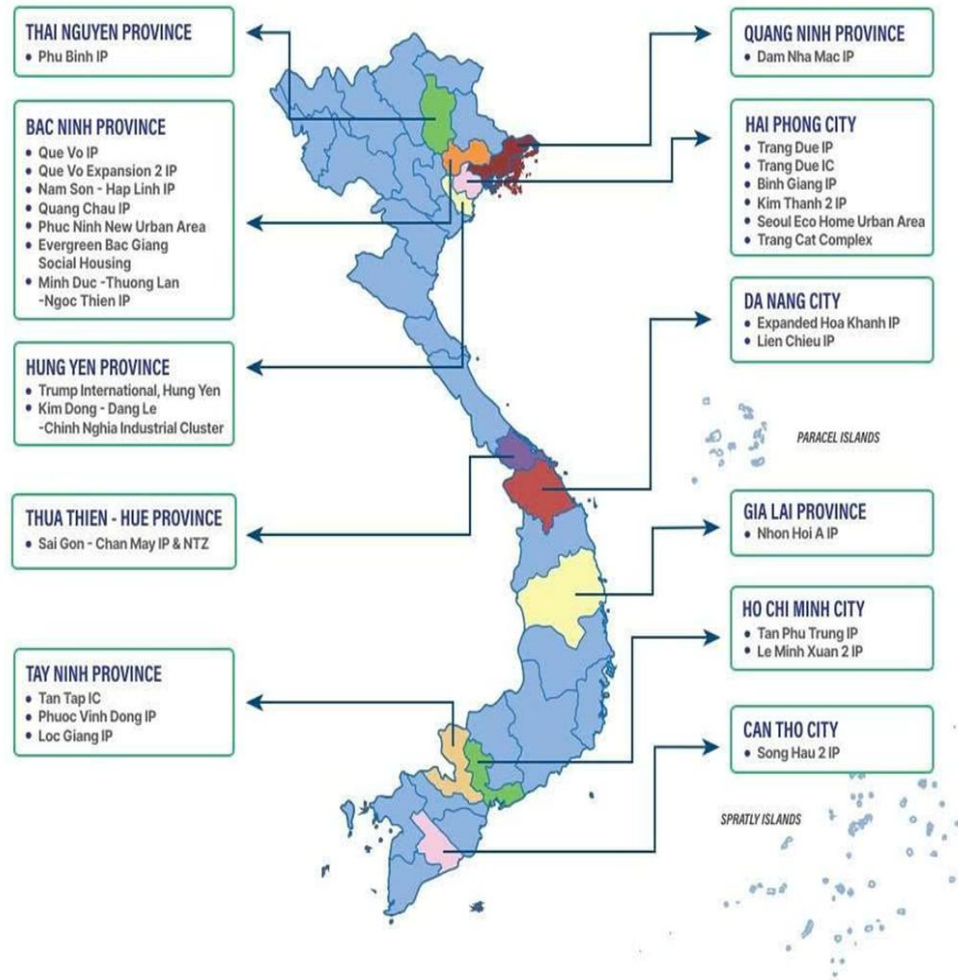
# Welcome to KINH BAC CITY (KBC) GROUP

THE FOUNDATION FOR THE SUSTAINABLE DEVELOPMENT

[www.kinhbaccity.vn](http://www.kinhbaccity.vn)



# KBC - Pioneering Vietnam's Industrial Development



With **24 years** of expertise, KBC has established itself as a premier industrial park developer in Vietnam, boasting **total assets** of **\$4 billion** and a strong **footprint** across the country's industrial landscape.

**Industrial Land**  
**7,000+ ha**  
 Extensive land bank dedicated to industrial development

**Residential Land**  
**1,500+ ha**  
 Integrated residential areas supporting our industrial parks

**IP & Residential Projects**  
**25+**  
 Diverse portfolio of strategically located projects

**FDI Capitals**  
**\$20+ Billion**  
 Attracting >1,000 tenants From 30 countries & territories

# KBC - Typical Tenants

KBC's industrial parks host some of prominent manufacturing companies across various industries. The portfolio of tenants reflects KBC's strong reputation for providing essential infrastructure and services required by multinational companies.







# Case Study 1: LG Group in Trang Due IP - Haiphong City

## Project Overview






-  **Location**  
Trang Due IP, Haiphong City
-  **Total Investment**  
9.2B USD
-  **Key Industry**  
Electronics manufacturing

## Key Advantages

-  Strategic location in Haiphong City
-  Proximity to ports and transportation hub
-  Complete industrial ecosystem
-  Supportive government partnerships




### LG Display

OLED Technology

-  40.4 ha scale
-  5.65B USD investment
-  OLED TV Module, OLED for phones, watches



### LG Electronics

Consumer Electronics

-  40.3 ha scale
-  1.5B USD investment
-  Household appliances, TVs, phones, audio equipment


### LG Innotek

Camera Technology

-  17.2 ha scale
-  2.05B USD investment
-  Smartphone camera module

### LG Chem

Materials

-  2 ha scale
-  20M USD investment
-  High-quality plastic granules and polarizing films



# Case Study 2: Foxconn Investments Across KBC's IPs

Foxconn has established multiple plants across KBC's industrial parks in Bac Ninh Province, with a combined investment of 2.039B USD

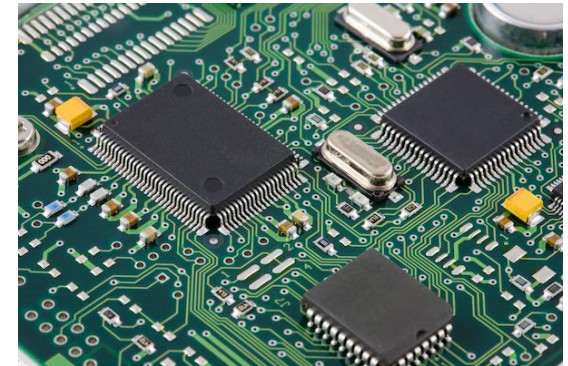
## Investment Overview

Total Investment  
2.039B USD

Locations  
Bac Ninh province



Foxconn's iPhone camera components and laptop assembled in KBC's industrial parks



### Quang Chau IP

- 128ha scale
- 1.546B USD investment
- Electronic equipment, telecommunications equipment, tablets, laptops, and computer peripherals

### Que Vo IP

- 19 ha scale
- 110M USD investment
- Camera components, optical equipment, computers and computer peripherals, computer monitors, printers

### Nam Son Hap Linh IP

- 14 ha scale
- 383M USD investment
- PCB manufacturing, assembly, processing

# Case Study 3: Goertek - Bac Ninh Province

Goertek has established two major manufacturing facilities in KBC's industrial parks in Bac Ninh Province with a combined investment of 1.655 Billion USD

## QUE VO IP

- Total Investment  
565 Million USD
- Project Scale  
38.3 ha
- Products  
Electronics audio and multimedia products  
-Speakers, speaker modules  
-Microphones, receivers, earphones

## NAM SON – HAP LINH IP

- Total Investment  
1.09 Billion USD
- Project Scale  
66 ha
- Products  
Wearable technology  
-Headphones, speakers for smartphones  
-Functional watches

## GOERTEK FACTORY PROJECTS IN BAC NINH



Total combined investment: 1.395 Billion USD



Goertek's wireless audio products manufactured in KBC's industrial parks

# KBC - INFRASTRUCTURE SYSTEM

KBC offers **fully integrated** infrastructure systems in all industrial parks, including **road networks**, **electricity** supply, clean **water** supply, **wastewater** treatment plants, and **telecommunication** systems to ensure **stable and efficient** operations for investors.



# KBC - TAX INCENTIVES

Category		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	...	End
CIT		20%																		
By Enterprise Size	Enterprises with total annual revenue ≤ VND 3 billion	15%																		
	Enterprises with total annual revenue from over VND 3 billion to VND 50 billion	17%																		
By Sector / Scale / Location	<ul style="list-style-type: none"> <li>- Projects located in the IPs in a specially disadvantaged socio-economic area.</li> <li>- Projects ≥ VND 12,000 billion, disbursed within 5 years, with approved technology</li> <li>- High-tech, agricultural high-tech, science &amp; tech enterprises</li> <li>- Projects in high-tech applications, R&amp;D, software production</li> <li>- Supporting industries: textile, footwear, electronics, IT, auto, machinery</li> <li>- Renewable / clean energy, environment protection, lightweight &amp; rare building materials, defence, key chemical &amp; mechanical industries</li> <li>- Socialized sectors approved by the Government</li> </ul>	0%			5%						10%		20%							
	<ul style="list-style-type: none"> <li>- New investment projects in the IPs in an area with difficult socio-economic conditions.</li> <li>- New investment projects in the IPs in an economic zone not classified as difficult or exceptionally difficult.</li> <li>- High-grade steel, energy-saving products, agricultural machinery</li> <li>- Automobile manufacturing &amp; digital products</li> <li>- Technical facilities, incubators &amp; co-working spaces supporting SMEs / start-ups</li> </ul>	0%	8.5%			17%			20%											

# KBC Leadership

KBC is led by experienced and distinguished business professionals who guide the company's strategic direction and ensure its continued growth and success.



**Mr. Dang Thanh Tam**  
Chairman

- 30-year experienced pioneer in developing IPs in Vietnam
- Member of National Assembly – 13th Term
- Member of APEC Business Advisory Council (ABAC)
- First Vietnamese non-state owned businessman awarded Labor Medal (Classes 1, 2, 3) by the President of Vietnam
- First Vietnamese businessman awarded from Japan King Akihito in 2009



**PhD. Nguyen Thi Thu Huong**  
CEO

- 25-year experienced expert in developing IPs in Vietnam
- CEO & BOM's Member of KinhBac City Group
- Chairwoman of SaiGon – BacGiang Industrial Park Corporation
- Vice Chairwoman of SaiGon – HaiPhong Industrial Park Corporation

*"Our leadership team combines vision, experience, and commitment to deliver exceptional industrial park solutions."*

# KBC's Outstanding Activities



# KBC - Achievements

"These recognitions reflect KBC's commitment to excellence and contribution to Vietnam's industrial development."



**First Class Labour Medal**



**The Nationwide Front-rank Individual**



**Viet Nam Typical Entrepreneur**



**Award from the King of State of Japan**



**Second class Labour Medal**



**Emulation Government Flags**



**Top 50 listed companies by Forbes**



**Top 10 Viet Nam Golden Star**



**Viet Nam Gold Ball Award**



**Best ASEAN Business Award**



**Business Community Award**



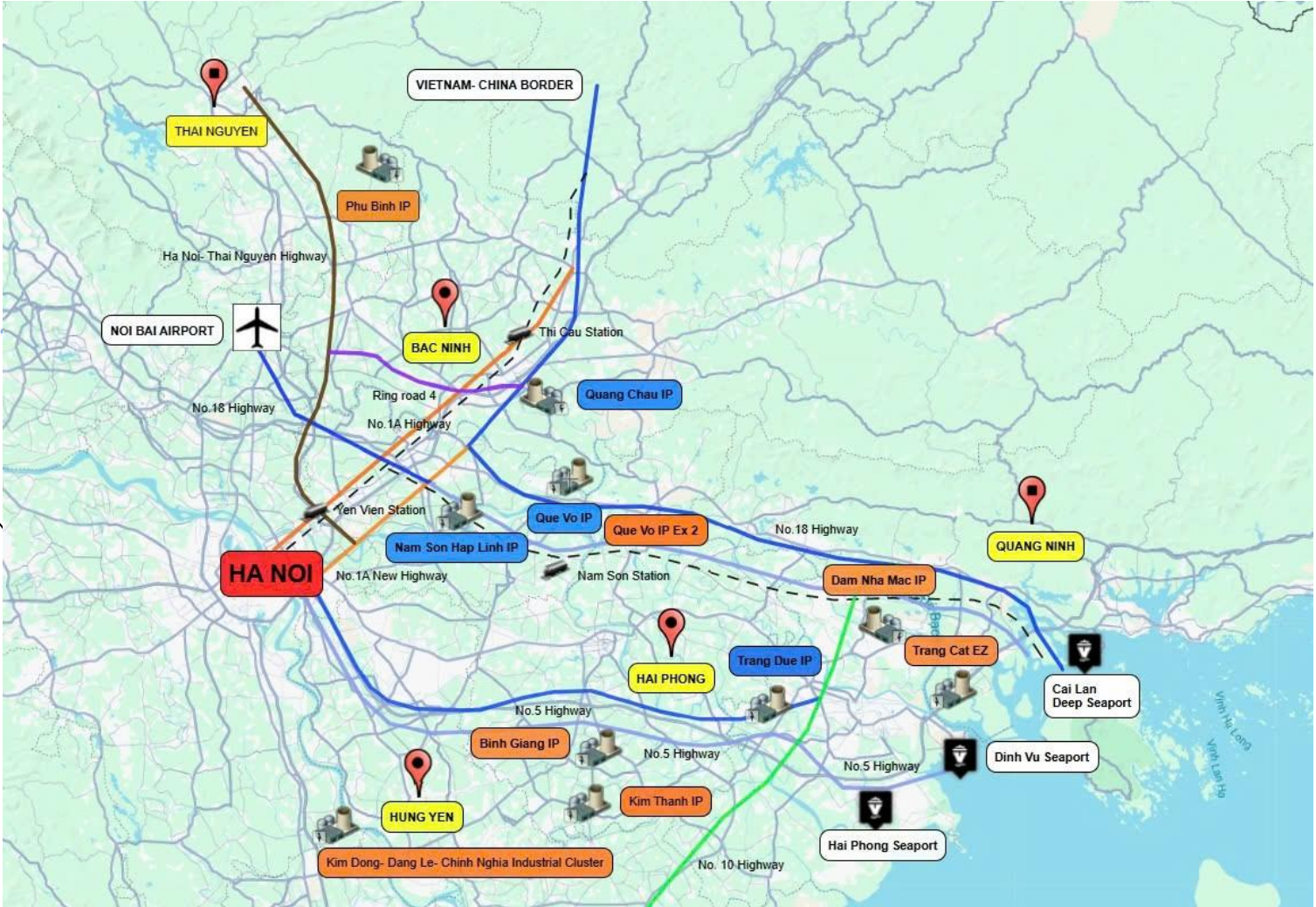
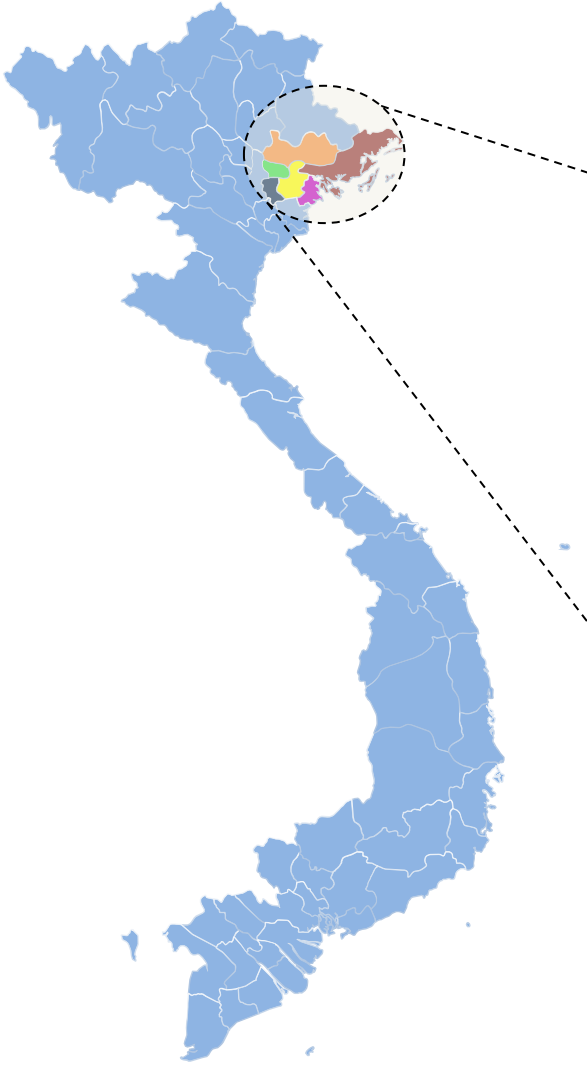
**Asean Business Awards- 2011**

# KBC'S INDUSTRIAL PARKS

## KBC's IPs

- ✓ IPs in the North
- ✓ IPs in the Central
- ✓ IPs in the South

# KBC - IP Projects In The North of Vietnam



● In operation     
 ● Under construction

# KBC - Northern Vietnam Flagship Industrial Parks (100% occupied)

Overview of three major industrial parks in the north, highlighting their impressive scale, investment attraction, and establishment of strong electronic manufacturing and high-tech industries

## Que Vo Industrial Park

Bac Ninh Province



Scale  
**611 ha**



FDI  
**\$2.7 bil**



Tenants  
**125**

Key tenants:

Foxconn, Canon, Goertek

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## Quang Chau Industrial Park

Bac Ninh Province



Scale  
**516 ha**



FDI  
**\$3.59 bil**



Tenants  
**42**

Key tenants:

Foxconn, Luxshare, Lens

<https://www.google.com/maps/d/edit?mid=16YOqbxmAuA6eBEkhuxh7wvPbhfzUTb&usp=sharing>

## Trang Due 1&2 Industrial Park

(Part of Dinh Vu – Cat Hai EZ)

Hai Phong City



Scale  
**401 ha**



FDI  
**~\$11 bil**



Tenants  
**112**

Key tenants:

LG Group and Haesung, Heesung

<https://www.google.com/maps/d/edit?mid=1wzgOAS1tPo0jN02mNkELYpWtAPFq4vc&usp=sharing>



Que Vo IP



Quang Chau IP



Trang Due IP

# Nam Son Hap Linh IP

## Location & Scale



Total Area  
**300 ha**



Leased Area  
**100%**



Bac Ninh Province



<https://www.google.com/maps/d/edit?mid=19bEsJd70AQvPPBPGR8WSir7pGVQebCQ&usp=sharing>



## FDI & Investment Sectors



Attracted FDI Capital  
**\$1.11 bil**



Key investment attraction sectors:

Electronics

High-tech

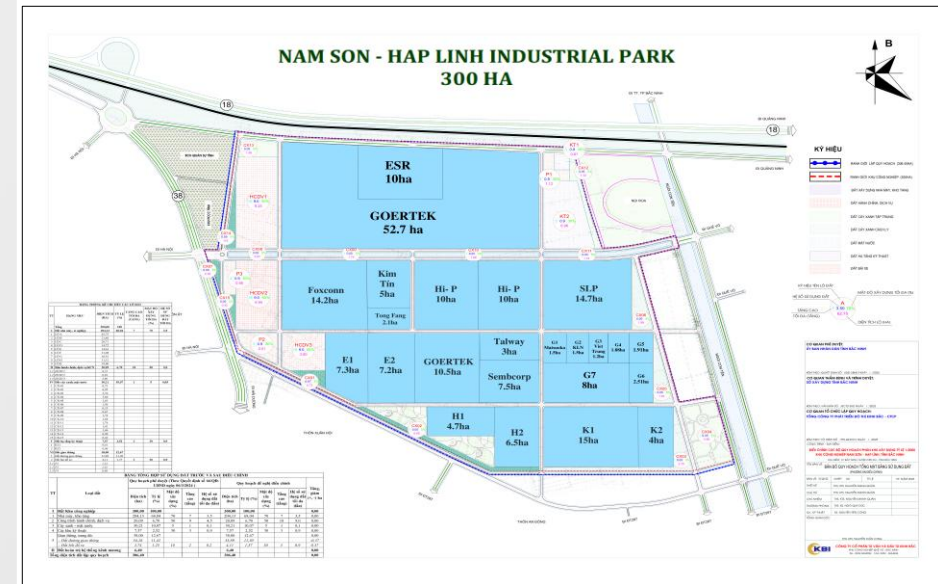
IC & Semiconductor

Automation

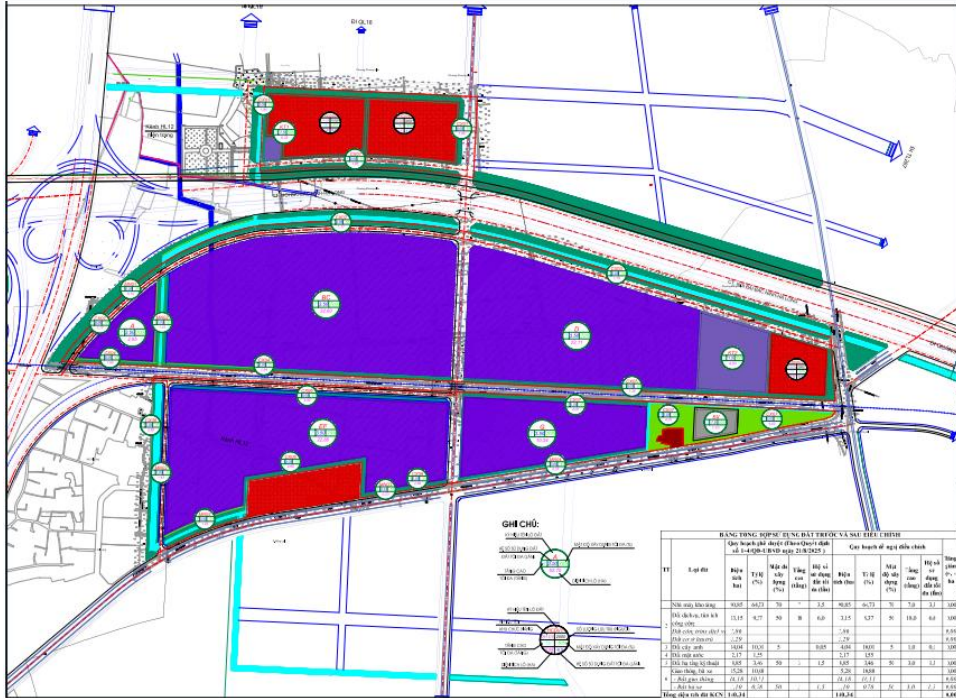
Other Industries



Key tenants:



# Que Vo Expansion 2 IP



**Location**  
Bac Ninh Province

[https://www.google.com/maps/d/edit?mid=1pB1nsADE3CXln\\_zK7Ku5zQ6WwHeV6no&usp=sharing](https://www.google.com/maps/d/edit?mid=1pB1nsADE3CXln_zK7Ku5zQ6WwHeV6no&usp=sharing)

**Scale**  
140.34 ha

### Investment Attraction

High-tech

Electronics

Automation

IC & Semiconductor

Other related sectors



**Key Highlight:** Que Vo Expansion 2 IP is strategically located near the existing Que Vo IP and Nam Son-Hap Linh IP, creating a comprehensive electronics manufacturing ecosystem in Bac Ninh Province.

# TRANG DUE 3 IP

## Location & Scale

Total Area **652.73 ha** Part of Dinh Vu – Cat Hai EZ

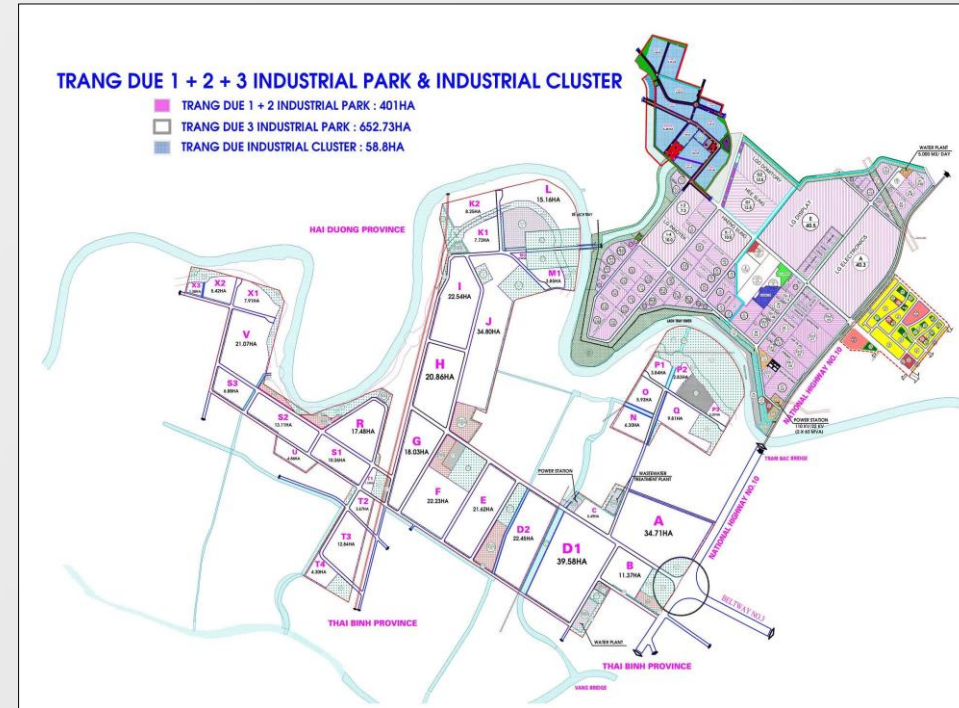
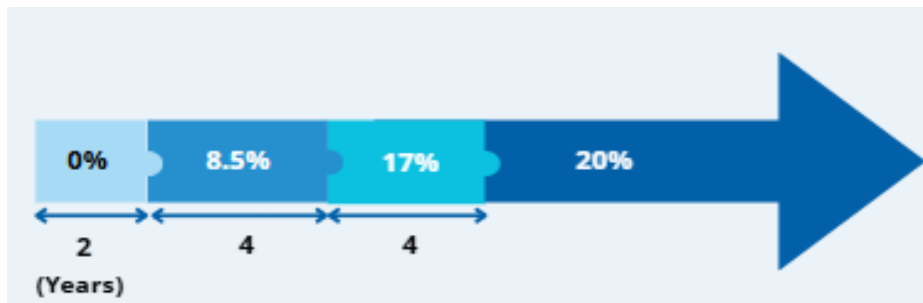
Located in Hai Phong City

<https://www.google.com/maps/d/edit?mid=1wzgOA51tPo0jN02mNkELYpWTaPFq4vc&usp=sharing>

## Investment Attraction

High-tech	Electronics	Automation
IC & Semiconductor	Other related sectors	

## Tax Incentives



## Location & Scale

Total Area **147.9 ha** Part of Hai Phong Specialized EZ

Located in Hai Phong City

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## Tax Incentives

CIT tax	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19
Regular tax rates *New project located in the normal industrial park	<b>20%</b>																		

Binh Giang IP in Hai Phong Specialized Economic Zone	<b>0%</b>	<b>8.5%</b>	<b>17%</b>	<b>20%</b>
	2 years	4 years	4 years	After the first 10 years

## Investment Attraction

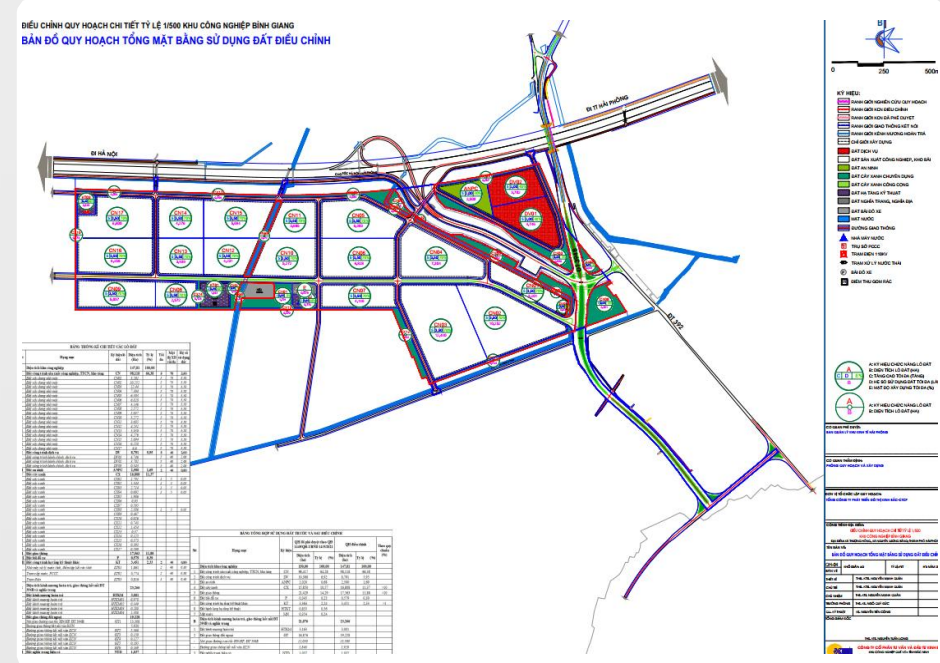
High-tech

Electronics

Automation

IC & Semiconductor

Other related sectors



# PHU BINH IP

## Location & Scale



Total Area  
**900 ha**



**675ha (industrial land)**  
**225 ha (residential land)**



Thai Nguyen province



<https://www.google.com/maps/d/edit?mid=1ih8zleE5ljCGs53if6dTKUPVj8UH7ls&usp=sharing>



## Investment Attraction



High-tech



Electronics



Automation



IC & Semiconductor

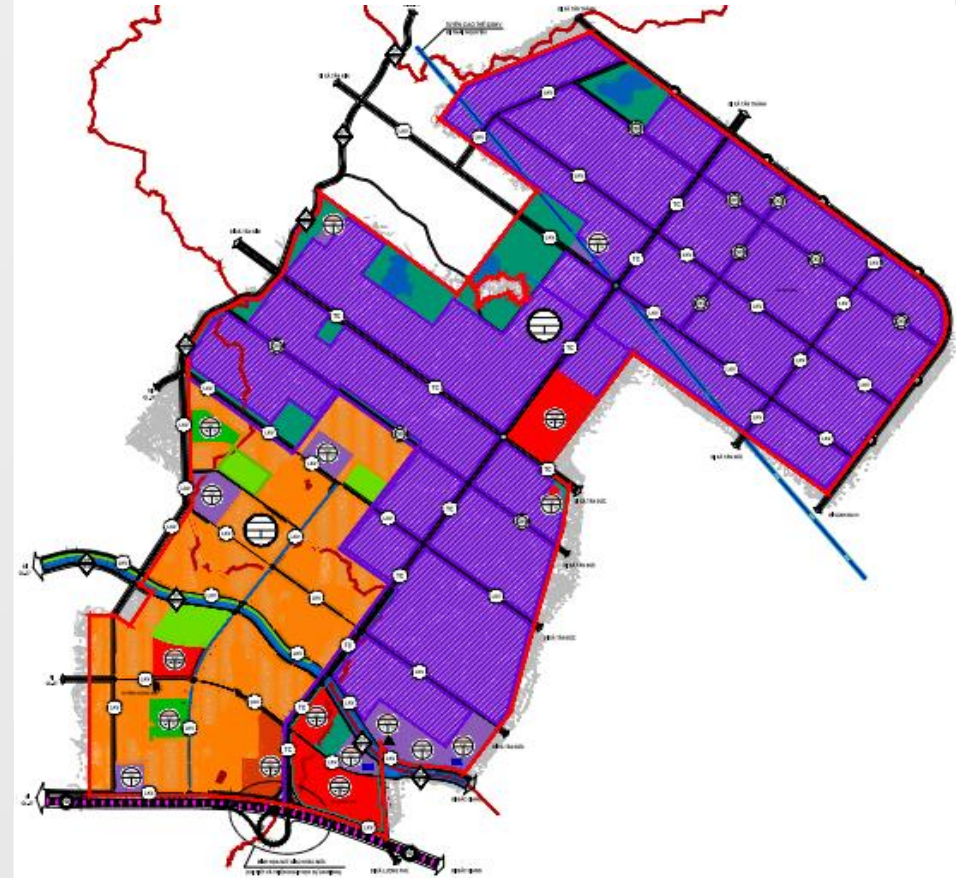
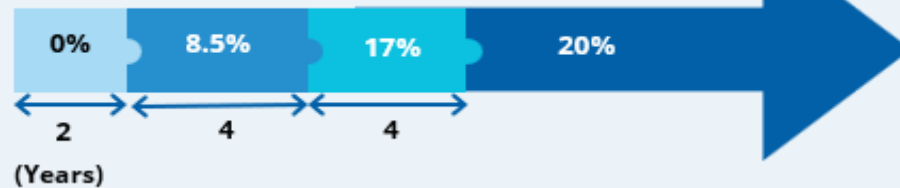


Other related sectors



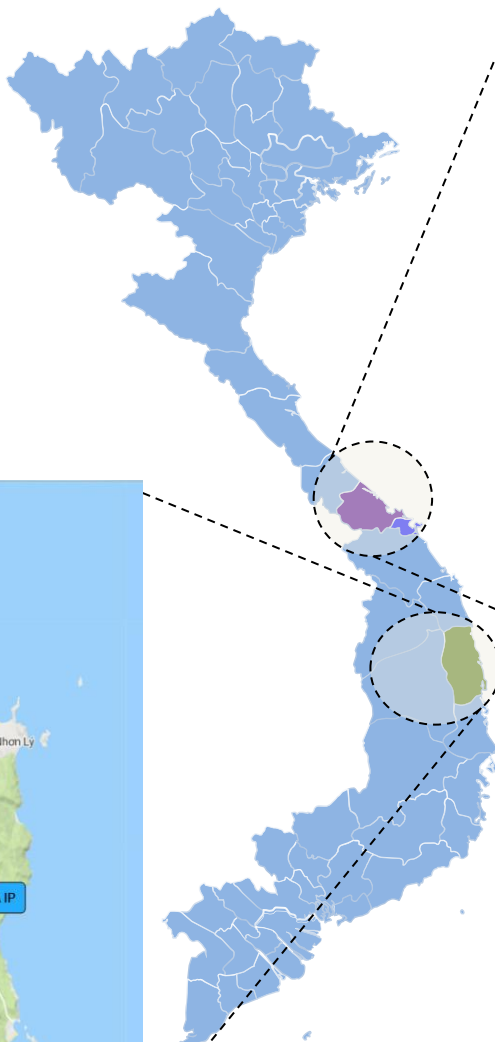
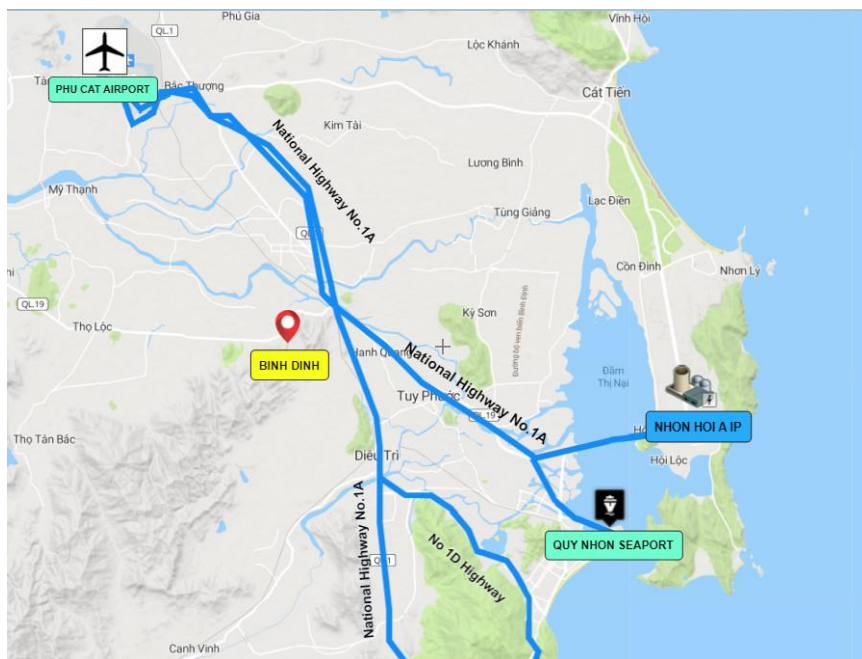
## Tax Incentives

Projects in areas with difficult socio- economic conditions



# KBC - IP Projects In The Central of Vietnam

- 1 Sai Gon – Chan May IP & NTZ
- 2 Expanded Hoa Khanh IP
- 3 Lien Chieu IP
- 4 Nhon Hoi A IP



- In operation
- Under construction

# KBC - Central Vietnam Projects

## Sai Gon Chan May IP & Non-Tariff Zone

Hue province

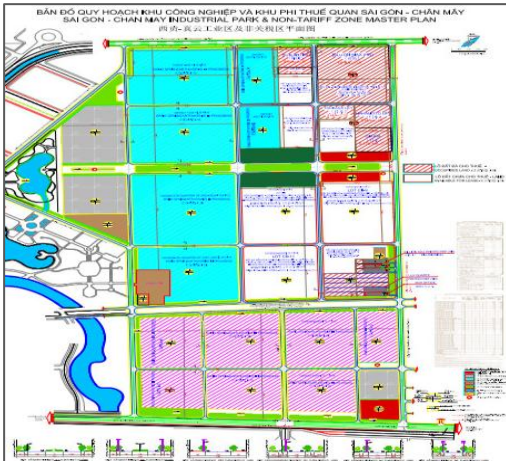
<https://www.google.com/maps/d/edit?mid=1rqwpG3kEDXkfXxtmugpppzdzMNJQiYE&usp=sharing>

Scale: 322.3 ha

- Industrial land: 64.24 ha
- Non-tariff zone: 191.45 ha

Total FDI  
**\$90 mil**

Key Tenants  
Billion Max, Nakamoto, Sujin



## Expanded Hoa Khanh IP

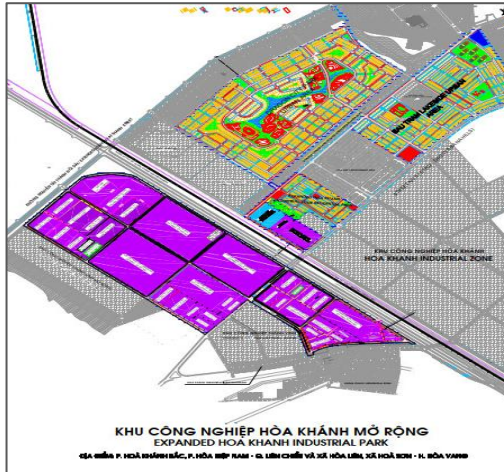
Da Nang City

[https://www.google.com/maps/d/u/0/viewer?mid=1Giva9rJJxb9YJHihbLuDWREQnvx1Q9Y&ll=16.102238898331994%2C108.15195451164709&z=12&gidz=Tq5qUBXz1WXtMt5vk6O41tzUSdQkO5O4CbrT\\_Kt1GTh37idyc4D1MWBSdNsCWTN0Qjs8JB\\_24P6kd443m](https://www.google.com/maps/d/u/0/viewer?mid=1Giva9rJJxb9YJHihbLuDWREQnvx1Q9Y&ll=16.102238898331994%2C108.15195451164709&z=12&gidz=Tq5qUBXz1WXtMt5vk6O41tzUSdQkO5O4CbrT_Kt1GTh37idyc4D1MWBSdNsCWTN0Qjs8JB_24P6kd443m)

Scale  
132.56 ha

Total FDI  
**\$494 mil**

Key Tenants  
Oishi, Daeryang, Seto electronics



## Lien Chieu IP

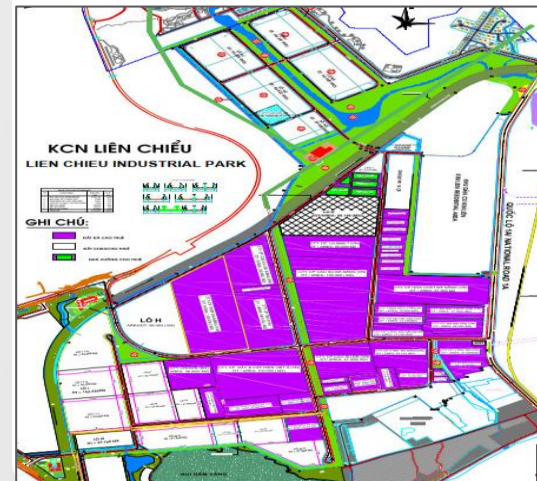
Da Nang City

<https://www.google.com/maps/d/edit?mid=1FLKBWCKx6hYXGQxrvzoByJL7sKTt7I&usp=sharing>

Scale  
289.35 ha

Total FDI  
**\$389 mil**

Key Tenants  
Crown packaging, 5E Brewing, DRC



## Nhon Hoi A IP

Part of Nhon Hoi EZ

Gia Lai province  
<https://www.google.com/maps/d/edit?mid=1jO8qyJKL9nfFh8uhXDKWSPiz8n6DQf&usp=sharing>

Scale  
402 ha

Total FDI  
**\$1.5 bil**

Key Tenants  
Syre, Bidiphar, Bitechphar



# KBC - IP Projects In The South of Vietnam

- 1 Tan Phu Trung IP
- 2 Le Minh Xuan 2 IP
- 3 Tan Tap IC
- 4 Phuoc Vinh Dong IP
- 5 Loc Giang IP
- 6 Song Hau 2 IP
- 7 Co Do – Thoi Lai IP
- 8 Hi-tech Park



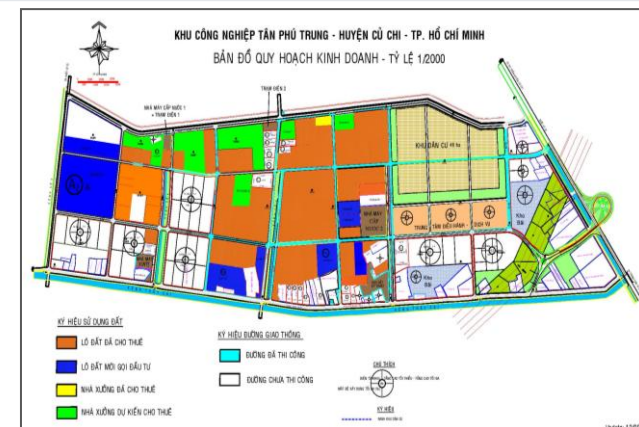
- In operation
- Under construction

## Tan Phu Trung IP HCM city

Scale <b>542 ha</b>	FDI <b>\$1.5 bil</b>	Tenants
------------------------	-------------------------	---------

Key tenants:  
Yazaki, Cadivi, Isuzu

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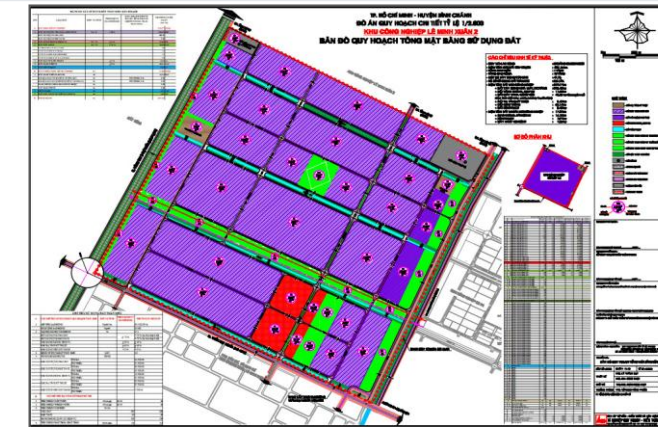


## Le Minh Xuan 2 IP HCM city

Scale <b>319.7 ha</b>	FDI	Tenants
--------------------------	-----	---------

Key tenants

[https://www.google.com/maps/d/u/0/viewer?mid=1X\\_h5OoBsy261brXHvfJZFfaJyB4LvAk&ll=10.754897415929562%2C106.53087841653976&z=14](https://www.google.com/maps/d/u/0/viewer?mid=1X_h5OoBsy261brXHvfJZFfaJyB4LvAk&ll=10.754897415929562%2C106.53087841653976&z=14)

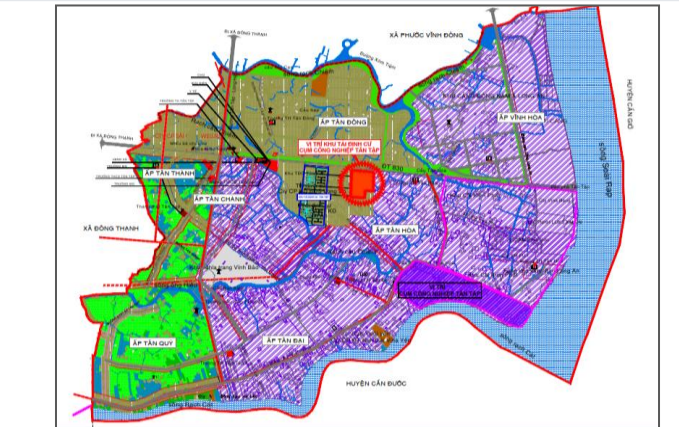


## Tan Tap IC Tay Ninh province

Scale <b>72 ha</b>	FDI	Tenants
-----------------------	-----	---------

Key tenants

<https://www.google.com/maps/d/edit?mid=1k83w5JTRrJ2TABJISGZc0uQnGr2C5X8&usp=sharing>



# KBC - Southern Vietnam Projects

## Phuoc Vinh Dong IP Tay Ninh province

Scale <b>200 ha</b>	FDI	Tenants
------------------------	-----	---------

### Key tenants

<https://www.google.com/maps/d/edit?mid=1SCS8XSe0zO-yjiCQp3AZCs2dqvNQe4&usp=sharing>

## Loc Giang IP Tay Ninh province

Scale <b>466 ha</b>	FDI	Tenants
------------------------	-----	---------

### Key tenants

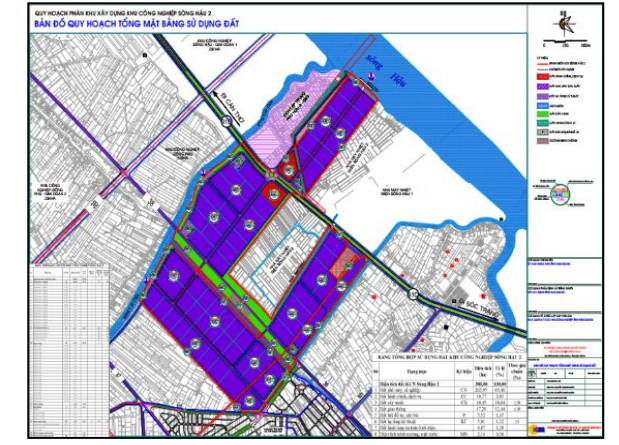
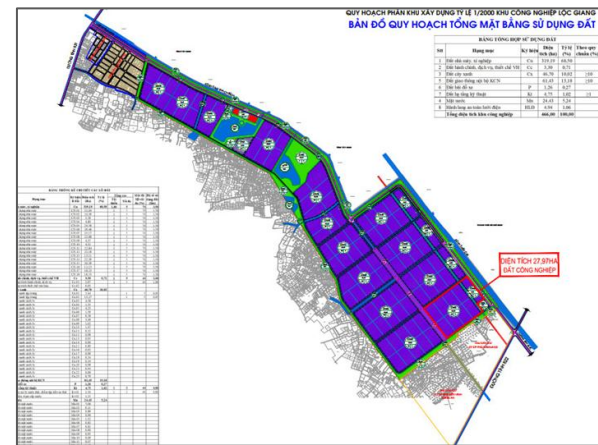
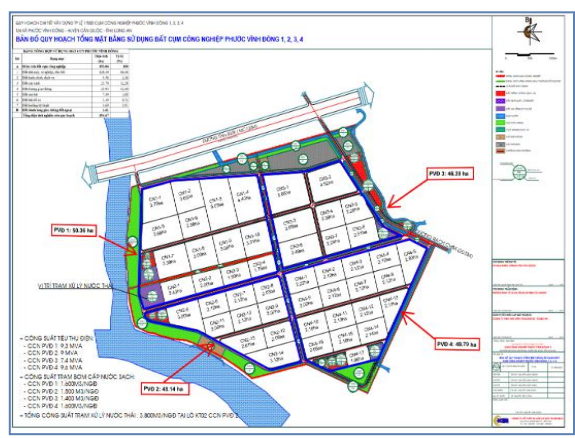
<https://www.google.com/maps/place/10%C2%B058'58.8%22N+106%C2%B021'40.4%22E/@10.9830644,106.3608184,17z/data=!4m4!3m3!8m2!3d10.98314d106.361222?entry=ttu>

## Song Hau 2 IP Can Tho City

Scale <b>380 ha</b>	FDI	Tenants
------------------------	-----	---------

### Key tenants

<https://www.google.com/maps/d/edit?mid=1qT3KJJPmxxnQmQwrcPJXDRd9LrDmUw0&usp=sharing>



# KBC'S RESIDENTIAL ESTATE



## Residential Estate

- 
- ✓ Phuc Ninh New Urban Area
  - ✓ Seoul Ecohome
  - ✓ Trang Cat Complex
  - ✓ Evergreen Bac Giang Social Housing

# KBC - RESIDENTIAL ESTATE



## PHUC NINH NEW URBAN AREA

Total area: 114.5ha - Grand complex area Bac Ninh city  
Phase 1: 6.3ha (leased out)  
Phase 2: 22ha (leased out)  
Phase 3: In progress



## SEOUL ECO HOME

Total land area : 42 ha  
Location : Trang Due IP, Hai Phong City



## TRANG CAT COMPLEX

Total land area : 584 ha  
Location: Hai Phong City



## EVERGREEN Bac Giang

## EVERGREEN BAC GIANG SOCIAL HOUSING

Total land area : 3.2 ha  
Location: Bac Ninh province

# TRUMP INTERNATIONAL, HUNG YEN



- 📍 Hung Yen province
- 🏗️ Scale: 990ha
- 💰 \$1.5 billion of investment capital
- 📄 The first Trump-branded project in Vietnam  
Two championship golf courses designed by Bryson Dechambeau  
An exclusive collection of ultra-luxury residences and the signature country club lifestyle  
A site of strategic and spiritual value

# WHY US



## Best CIT

Economic zone tax package



## Diverse Supply Chains

Integrated network of manufacturers and suppliers



## One-Stop Services

Complete support from pre to post investment process



## Strategic Location

Direct connection to transportation hub and ports



## Multi-Sector Suitable

Ideal for various industries including electronics automotive, and more



## Authority Support

Strong connections with government and regulatory bodies



# SUPPORTS FROM KBC



- 01 Investment Registration Certificate (IRC) procedures
- 02 Enterprise Registration Certificate (ERC) procedures
- 03 Land-use Right Certificate procedures
- 04 Other supports to Investor during operation
- 05 Recruitment

# INVESTMENT PROCESS



# Thank you!

Head office: Lot B7, Que Vo Industrial park, Phuong Lieu ward, Que Vo town,  
Bac Ninh province, Vietnam.



## Contact us

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