



YOUR COMPASS FOR VIETNAM'S SHIPBUILDING VOYAGE

Shipbuilding Project Facilitation | Marine Components & Technical Supply | Owner's Representation (in-progress)

YOUR TRUSTED NAVIGATOR IN VIETNAM'S MARITIME & INDUSTRIAL LANDSCAPE

GOTECH Trading JSC was founded in 2012 by a team of oil and gas veterans with over thirty years of combined industrial experience across Vietnam's energy, offshore, and petrochemical sectors.

In 2025, the company unified under single leadership and executed a deliberate strategic transition into maritime commercial facilitation — built on a definitive premise: that the gap between international maritime demand and Vietnam's domestic industrial capacity is not a technical issue, but a commercial and governance challenge. We exist to close that gap.

As an independent, asset-light advisory firm, we operate across three contracted service lines backed by exclusive European principal mandates: newbuild facilitation through Handelskade B.V. (Netherlands), OEM marine parts supply as exclusive Vietnam territory representative for SLX Group (UK), and independent project oversight through our Owner's Representation practice.

14+

Years of Local
Industrial Experience

09+

OEM Spare Parts Orders
Executed

02

Exclusive European
Principal Mandates

04

MPP Cargo Vessels in Series
Production — First Vessel
Launched

VISION

To be Vietnam's most trusted maritime commercial facilitator, directly connecting international principal requirements with domestic yard capabilities to unlock the region's true industrial capacity.

MISSION

To reduce commercial and operational risk for our clients through proven European partnerships, verified OEM supply chains, and rigorous contractual governance.

From *Industrial Execution* to *Strategic Maritime* Integration



PHASE 01 · 2012 – 2018

The Technical Foundation

High-specification equipment procurement and supervised engineering installation across Vietnam's national energy and petrochemical infrastructure, leveraging our legacy team's deep industrial background.

- **Vung Ang 1 Thermal Power Plant (2012–2014)** – Equipment supply for national-scale thermal power infrastructure.
- **NH3 Revamp, Phu My Fertilizers Plant (2018–2019)** – GRP piping systems design, manufacture, and supervised installation.



PHASE 02 · 2019 – 2024

Marine & Offshore Scale

Sourcing, logistics management, and class-certified equipment coordination for heavy offshore assets and industrial complexes.

- **VietsoPetro AHTS Fleet** – DNV/ABS-certified material packages sourced and coordinated for two offshore anchor handling vessels.
- **Long Son Petrochemical Complex** – ASTM-certified steel and specialized piping infrastructure.



PHASE 03 · 2025 – 2026+

The Strategic Shift to Maritime

Complete unification under single ownership and transition into commercial advisory, exclusive international territory representations, and end-to-end newbuild program facilitation as GOTECH's primary strategic direction.

- **Handelskade Newbuild Program (2025)** – Four-vessel 5,000 DWT MPP series contracted with PVSM Shipyard; first vessel launched and in outfitting, 2026.
- **SLX Group Exclusive Partnership (2026)** – Three major engine overhaul packages delivered on schedule; recurring orders across three Vietnamese fleet clients.

Three Ways We Create Value

01

Shipbuilding Project Facilitation

In partnership with HANDELSKADE B.V. — Netherlands

We operate as the commercial bridge between international shipowners and Vietnam's yard market — qualifying facilities, coordinating pre-tender frameworks, and managing documentation that newbuild and retrofit programs require.

- Yard qualification and capability assessment
- Pre-tender alignment and scope boundary documentation
- Commercial framework governance and tender coordination

02

OEM Marine Component & Technical Supply

In partnership with SLX GROUP (UK) — Est. 1935

Direct, authorised access to OEM-quality engine components and technical supply solutions for marine vessels, offshore installations, and land-based industrial operations — with certificates of origin and quality (COO/COQ) issued on every order.

- Bergen, MaK & Wartsila engine OEM spares
- Propulsion systems, cryogenic valves & filtration
- Authorised marine & cryogenic technical services

03

Owner's Representation (In-Development)

Commercial Governance & On-Ground Coordination

We manage the commercial and contractual governance layer — scope boundaries, cost benchmarking, class society documentation, and milestone accountability.

On-site construction supervision is coordinated through contracted, qualified independent surveyors, with in-house technical capacity under active development.

- Scope & responsibility matrix definition
- On-site supervision via qualified independent partners

Global Networks. Local Grounding.

We operate as a asset-light facilitator and integrator, emphasizing strategic coordination, leveraging strong international partnerships, and creating measurable commercial value at every step of the project lifecycle.

EXCLUSIVE VIETNAM COMMERCIAL REPRESENTATIVE

SLX GROUP

United Kingdom · Est. 1935

Supplying OEM-quality marine and industrial components and services to the global fleet since 1935. GOTECH provides Vietnam's fleet operators, shipyards, and industrial clients direct access to SLX's verified supply chain of high-quality products & services.

ISO 9001 Certified · A1 Credit Rating · Approved Exporter

www.slxgp.com



EXCLUSIVE VIETNAM COMMERCIAL REPRESENTATIVE

HANDELSKADE B.V.

Netherlands · International Shipbuilding

A Dutch maritime firm specialising in ship sales, newbuild facilitation, and vessel valuations. GOTECH serves as Handelskade's exclusive commercial representative in Vietnam — qualifying yards, aligning pre-tender frameworks, and managing commercial governance for contracted newbuild programs.

First result: Four-vessel MPP 5,000 DWT series contracted 2025 · First vessel launched 2026, outfitting underway.

www.handelskade.nl



The **GOTECH** Standard.

01

Contractual Clarity, No Ambiguity



We eliminate the linguistic, regulatory, and cultural friction of operating in Vietnam. Your project moves forward on documented terms — never on assumptions.

02

De-Risked Commercial Frameworks



We bridge the gap between European technical standards and local yard realities. We engineer balanced, transparent agreements built to survive execution, not just to close a deal.

03

Direct, Fully Traceable Sourcing



Through structured exclusive partnerships, including SLX Group (UK), we bypass unverified intermediaries. Local fleet operators get direct access to OEM-quality components with complete, verified class documentation.

04

Direct Partner Accountability



GOTECH Trading is a boutique practice. The senior partners who structure your project execute it on the ground. No junior handoffs, no account managers, and no communication drop-offs.

On the Ground. Every Milestone.



Contract Signing with
Handelskade
Partnership Collaboration



Keel Laying Ceremony
**5,000 DWT MPP Cargo
Vessel Program**

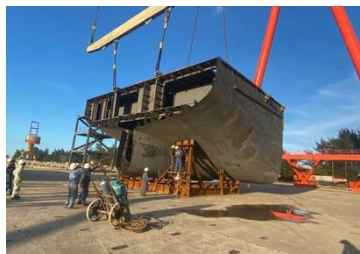


Shipyard Visit Facility
**Yard Capacity
Assessment**



Maritime Conference with
SLX Group
Partnership Collaboration

On the Ground. Every Milestone.



Together We Build.



"We welcome the opportunity to understand your operations and explore where GOTECH Trading can add measurable value — whether you are managing an active fleet, planning a newbuild, or entering Vietnam's maritime market." — **Mr. Tien Ta, President, GOTECH Trading JSC**

13th Floor, Plaschem Building, 562
Nguyen Van Cu, Bo De Ward, Hanoi,
Vietnam

+84-86-995-8258
sales@gotech.com.vn
www.gotech.com.vn

Disclaimer: This document is the property of GOTECH Trading JSC and may not be altered, duplicated, used for production, or disclosed to any individual or organization without prior authorization.