



One-stop CARE for your beverage brand

Beverage
TAN DO
COMPANY PROFILE

www.tandobeverage.com



ABOUT TAN DO



Founded in 1996, **Tan Do Beverage is one of the Vietnam's pioneer beverage manufacturers**, rooted in the fertile Red River Delta — one of the country's most important fruit-growing regions.

With nearly three decades of experience, we have evolved from a domestic manufacturer into a global OEM/ODM beverage partner, serving customers in more than 150 countries worldwide. Our mission is to transform Vietnam's premium tropical ingredients into high-quality, globally competitive beverage solutions.

Driven by strong technical expertise, strict international standards, and long-term partnerships, Tan Do delivers reliable, scalable, and market-ready products for brands across the world.

MESSAGE FROM THE CEO



Mrs. Dieu Pham

CEO of Tan Do Beverage

"We believe innovation isn't just an option — it is the foundation of delivering truly standout products"

Our vision is to become Vietnam's leading beverage manufacturer, bringing the authentic taste and quality of Vietnamese ingredients to the world.

From our first production lines to today's advanced manufacturing facilities meeting international standards, from a limited portfolio to over **500 products** exported to more than **130+ countries**, every milestone has been built on dedication and an unwavering commitment to quality.

We do more than manufacture beverages — we deliver scalable, innovative solutions that help brands succeed in competitive markets. Every product we create is a promise of quality, sustainability, and long-term partnership.

The future will continue to challenge us, but we are ready. Tan Do will keep innovating, rethinking what is possible, and striving for higher standards — moving forward together with our partners, and contributing to the global presence of Vietnamese beverages.

OUR STRATEGIC VISION

To become a one-stop supplier for international beverage brands



VISION

To become Vietnam's leading beverage manufacturer, delivering the authentic taste and quality of tropical Vietnamese ingredients to every corner of the world.



MISSION

We empower beverage brands with scalable, innovative, and high-quality manufacturing solutions, while committing to sustainable sourcing that supports stable market access for Vietnamese farmers — preserving the true value of natural ingredients and bringing the best of Vietnam's produce to the world.



BUSINESS OVERVIEW

Main Customers:

- Supermarket chains/Retail stores
- F&B/FMCG brands
- Beverage startup companies

Key Markets:

- Asia
- Europe
- America
- Middle East
- Africa



PRODUCTION CAPABILITIES

- Total area of **25,000 m²**
- **7 advanced beverage lines** meeting strict international quality standards
- Capacity **300 20' FCL/month, 200 million units/year**
- Over **300 employees** across all departments

2
FACTORIES

7
PRODUCTION
LINE

200
MILLION
UNITS/YEAR

OVER
300
EMPLOYEES

OUR MANUFACTURING SERVICES



OEM/Private Label

End-to-end beverage development and manufacturing tailored to your brand—offering flexible formulations, full customization, and scalable production across a wide range of drink categories to bring your concept to market efficiently.

Factory Brand Distribution

Empowering global partners with ready-to-market beverage solutions—leveraging our established formulations, consistent quality standards, and scalable production to accelerate your brand's growth across diverse markets.



PRODUCT PORTFOLIO

From refreshing fruit juices to energizing functional drinks, we offer over 500 product variations across 12 major beverage categories — each formulated with premium Vietnamese ingredients and manufactured to international quality standards.



Fruit Juice Drink



Coconut Water



Aloe Vera Drink



Sparkling Drink



Popping Boba



Chia/Basil Seed



Energy Drink



Coffee Drink



Nata De Coco Drink



Tea Drink



Bubble Milk Tea Drink



Milk Drink

BEVERAGE PRODUCTION LINE

QUANG MINH FACTORY

Aluminum Can Production - Lines 1

Product formats: 250ml Stubby, 330ml Standard, 500ml Standard



Compatible Products: Fruit Juice, Smoothies, Coconut Water, Aloe Vera, Coffee Drink, Non-carbonated Energy Drink, Electrolytes Drink, Tea Drink, Milk Drink (Fruit/Nut/Coconut), Matcha Latte

Aluminum Can Production - Lines 2

Product formats: 250ml Slim, 330ml Standard, 500ml Standard



Compatible Products: Fruit Juice, Smoothies, Coconut Water, Aloe Vera, Coffee Drink, Non-carbonated Energy Drinks, Electrolytes Drink, Tea Drink, Milk Tea Drink, Milk Drink (Fruit/Nut/Coconut), Matcha Latte

BEVERAGE PRODUCTION LINE

QUANG MINH FACTORY

PET Bottle Production - Lines 1

Product formats: 1000ml, 1500ml



Compatible Products: Fruit Juice, Aloe Vera, Basil/Chia Seeds Drink, Electrolytes Drink

PET Bottle Production - Lines 2

Product formats: 320ml, 350ml, 500ml



Compatible Products: Fruit Juice, Smoothies, Coconut Water, Aloe Vera, Popping Boba Drink, Nata De Coco Drink, Basil/Chia Seeds Drink, Tea Drink

BEVERAGE PRODUCTION LINE

YEN PHONG FACTORY

Aluminum Can – Line 1 & Line 2

Product formats: 330ml Standard, 330ml Sleek, 500ml Standard



Compatible Products: Fruit Juice, Coconut Water, Aloe Vera, Coffee Drink, Electrolytes Drink, Tea Drink, Milk Tea Drink, Milk Drink (Fruit/Nut/Coconut), Matcha Latte, Non-carbonated Energy Drinks

Aluminum Can – Line 3 (Carbonated / CO2 Only)

Product formats: 250ml Slim, 330ml Sleek, 330ml standard, 500ml Standard



Compatible Products: Sparkling Drink, Prebiotic Soda, Carbonated Energy Drink

BEVERAGE PRODUCTION PROCESS



Water Treatment System

Filtration, reverse osmosis (RO), and UV sterilization to ensure water purity



Prep & Mixing

Ingredient dosing, syrup preparation, and automated mixing & blending systems



Homogenization

Enhances product consistency with a high-pressure homogenizer



Bottling / Filling System

Automatic filling and capping/seaming for PET bottles, cans, and glass bottles



Pasteurization / Sterilization

High-temperature treatment to eliminate microorganisms and extend shelf life



Labelling & Packaging

Sleeve or sticker labelling, coding, and secondary packaging (cartons, shrink wrap)



Quality Control

In-line inspection and microbiological testing to ensure product safety and compliance

PACKING FORMAT & SIZE

Multiple sizes and packing solutions are available to meet your exact requirements

Aluminum Cans



Bottles



Outer Packaging



Box Outer Packaging Example



Tray Outer Packaging Example

You can choose from a wide range of Outer Packaging, with different sizes and designs, as well as custom artwork printing to further customize your beverages.

- Tray and Box outer packaging for both Can and Bottle
- Different sizes of outer packaging (12/24 units per Tray/Box)
- Optional 6-pack plastic wrap for both Can and Bottle

TAN DO FACTORY BRANDS

Explore our portfolio of Tan Do brands, developed through strong R&D expertise and strict quality control.
With a wide range of beverage solutions and ready-to-use formulas, you can streamline product development and accelerate time to market!



OUR DISTRIBUTION NETWORK

FROM VIETNAM TO THE WORLD

We deliver beverages worldwide through a trusted network, efficient logistics, and reliable export operations
Asia - Europe - America - Middle East - Africa



150+ Countries
GLOBAL PRESENCE

300+ Partner Brands
TRUSTED WORLDWIDE

30+ Years
OF EXCELLENCE

TRUSTED BY GLOBAL PARTNERS

A growing global presence built through international trade shows and partnerships with leading retail chains worldwide



INTERNATIONAL CERTIFICATIONS

We have achieved important global standards for both domestic and international markets, including Kosher, Smeta, FDA, EU Organic, BRCGS, FSSC, HACCP, ISO, HALAL, Amfori.



TRADE PROMOTION ACTIVITIES

A growing global presence built through international trade shows and partnerships with leading retail chains worldwide



TRADE PROMOTION ACTIVITIES

A growing global presence built through international trade shows and partnerships with leading retail chains worldwide



TRADE PROMOTION ACTIVITIES

A growing global presence built through international trade shows and partnerships with leading retail chains worldwide



ORGANIZATIONAL CHART



THANK YOU