Vietnam origin. International reach.

A market-led coffee supply partner connecting Vietnam's Central Highlands with customers around the world.



FOUR BLENDS • ARABICA & ROBUSTA • EXPORT-READY FORMATS

WHO WE ARE

Sampan is a Missouri-registered trading company operating from Ho Chi Minh City, Vietnam. Our coffee program pairs established Vietnamese production relationships with practical export coordination and regional market development.

HOW WE WORK

01 Market demand

Listen to overseas buyers and define the right product fit.

02 Vietnam sourcing

Coordinate with producers on blends, formats and quality.

03 Export execution

Prepare documentation and support ongoing distribution.

Co-founded by Evan Clark (market development) and John Burdsall (operations).

Four Vietnamese blends.

Established products. Flexible pathways for Swedish buyers.



PHIN

100% ROBUSTA

Bold, full-bodied

Origin: Dak Lak



INDOCHINE

70% ROBUSTA / 30% ARABICA

Balanced and rounded

Origin: Cau Dat + Dak Lak



MEKONG



DA LAT MIST

AVAILABLE SUPPLY FORMATS

Drip-bag retail packs 100g | Whole bean 250g / 500g / 1kg

Ground coffee 250g / 500g / 1kg

Custom roast, grind, blend and private-label requirements can be assessed with production partners against buyer specifications and minimum quantities.

Built to help your brand grow.

Sampan brings Vietnamese coffee supply, operational follow-through and first-hand experience taking its own coffee into overseas markets.



FOR SWEDEN

Product fit

Robusta / Arabica blends and filter-coffee profiles.

Flexible formats

Retail, office, hospitality or private-label briefs.

Traceable supply

Origin and product records for buyer review.

INTERNATIONAL MARKET EXPERIENCE

POLAND / EU

Coffee shipped to Slovenia and listed for sale on Allegro in Poland.

SOUTH KOREA

Live Coupang listings and repeat orders from a distribution partner.

UNITED KINGDOM

Signed distribution agreement covering the UK and designated European markets.

QUALITY, DOCUMENTATION & TRACEABILITY

Product specifications, origin/traceability records, laboratory testing and HACCP certification documentation can be reviewed for relevant products and production partners. EU-market requirements are checked for each proposed order; no blanket EU certification is claimed.

DISCUSS A SWEDISH SUPPLY PROGRAM

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