TOGETHER
WE GROW

Sustainable growth
for a better future



SUSTAINABLE Development

INNOVATIVE Solutions

STRONG Performance

LASTING Partnerships

TIN THANH DAT JSC

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OUR STORY

2014
Establishment with Capital 500 Mil VND (0.2 M USD)

Oct 2024
New Office

2025
Top 10 green coffee exporter (VICOFA)

2026
New Factory
Top 8 green coffee exporter

PLAN FOR 2026

New factory with capital of **8 mil USD**

Capacity supply of **100k mt** per year

Export revenue of **350 mil USD**

COMPANY STRUCTURE

CHAIRMAN & GENERAL DIRECTOR

- **FINANCING & ACCOUNTING DEPT.** — (4)
- **PROCESSING & WAREHOUSING DEPT.** — (14)
- **DOMESTIC TRADING AND SUSTAINABILITY DEPT.** — (5)
- **INTERNATIONAL TRADING DEPT.** — (3)
- **HUMAN RESOURCES AND ADMIN DEPT.** — (5)

COFFEE LOADING / UNLOADING & HANDLING TEAM — (10-15, on request)

OVERVIEW

At a glance in

2025



300
Mil USD

Processing Capacity
300 MTS/day

Export revenue
more than
85 %

3600+
farmers network

Export coffee to
more than
40 countries

70+ partners

More than
70k mts
buy and sell in 2025

20k+
warehousing

+40 staffs

Storage capacity
15k mts

REVENUE



Revenue by year

In the first years of commercial business, the company's revenue was only about 300 billion VND.

2018 After the processing machine went into operation revenue increased to **800 billion VND (32 M USD)**

2019 **1,379 billion VND (60,5 M USD)**

2020 Increased to **1,860 billion VND (80,5 M USD)**

2021 Despite the impact of the epidemic, revenue reached **2,342 billion VND (100,5 M USD)**

2022 **2,930 billion VND (125 M USD)**

2023 **3,600 billion VND (150 M USD)**

2024 **5,000 billion VND (200 M USD)**

2025 **8,000 billion VND (300 M USD)**

Q2/2026 OVERVIEW

Trust Leads to Success

Key performance highlights and strategic progress during Q2/2026, driving sustainable growth and global success.



REVENUE

$175M

Actual generated

TOTAL OUTPUT

50K Tons

Consolidated volume

EXPORT SHARE

75%

International supply

EXPORT TO

40+ Countries

Global trading partners

TEAM SIZE

44+ Members

Specialists and experts

TARGET REVENUE 2026

$400M

Annual strategic goal

Global Reach

Expanding to 40+ countries worldwide.

Sustainable Growth

Consistent performance today, stronger results tomorrow.

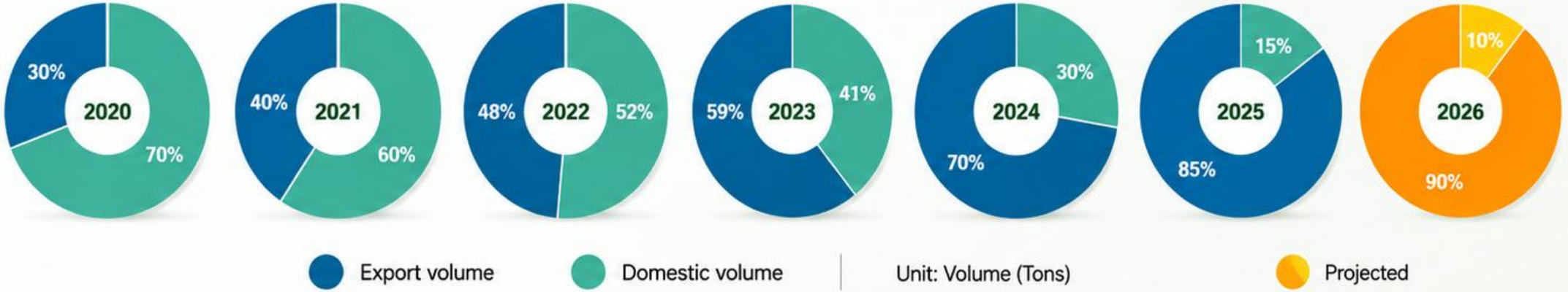
Future Focus

Driving value, building trust, and creating lasting impact.

OUTPUT MARKET

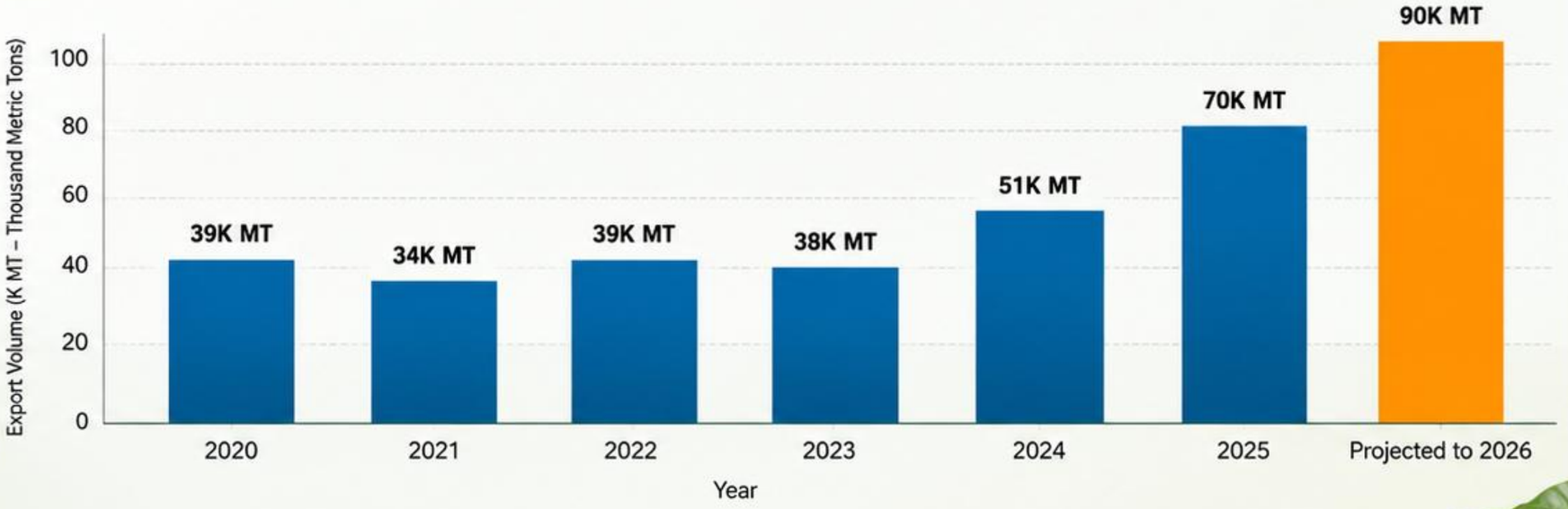
Sustainable growth driven by strong export performance and expanding global presence.

FIGURE 1: MARKET OUTPUT DISTRIBUTION BY VOLUME (2020–2026)



Strong growth in export volume, reaching **90K MT** by **2026.**

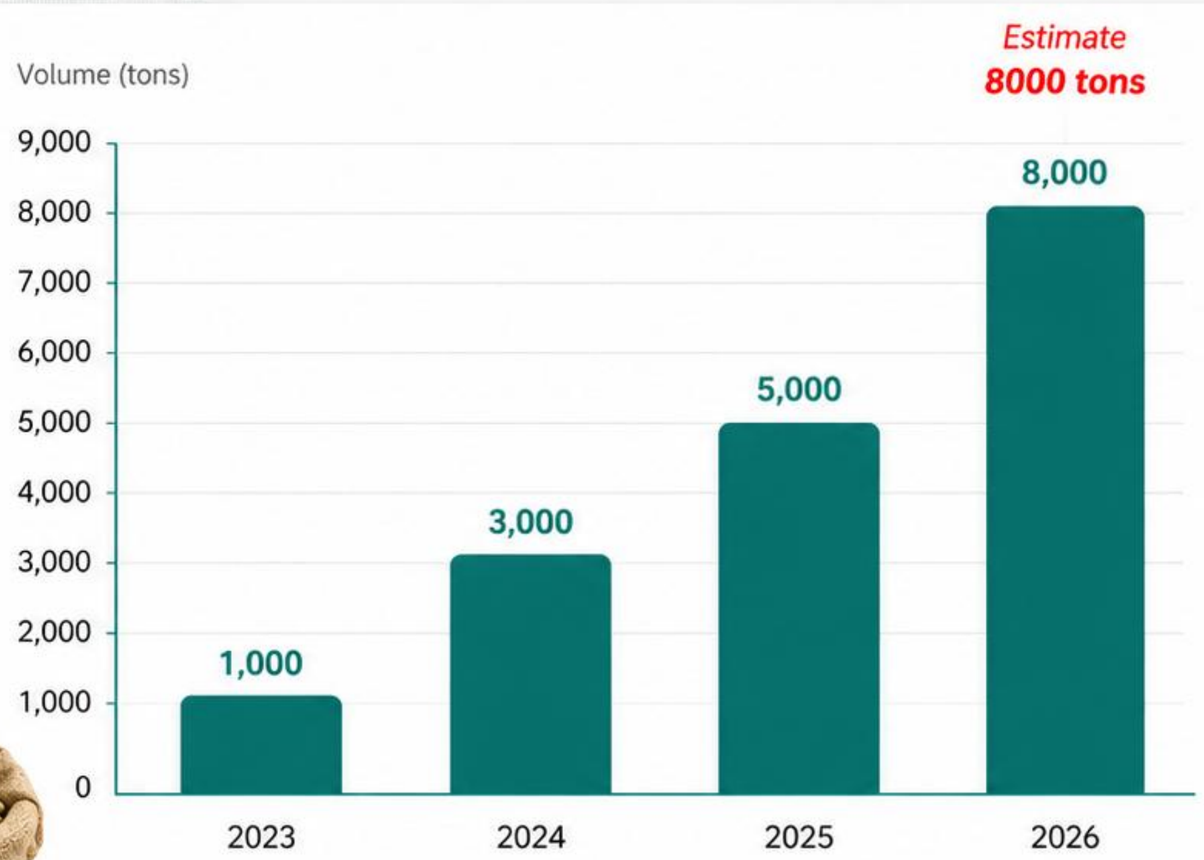
FIGURE 2: TOTAL EXPORT VOLUME TREND (2020 – 2026)



ARABICA EXPORT

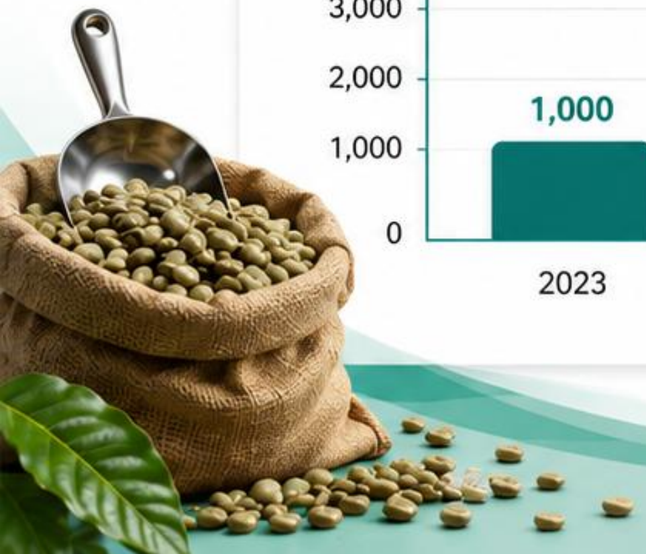
Arabica Vietnam

The export volume of Arabica coffee









PARTNERS

Building strong relationships,
growing together.





Nestlé
MITSUI & CO.
JDE
GROUP SOPEX
COMMODITY TRADERS SINCE 1894
THE J.M.SMUCKER Co
Strauss
SOFCO
Sojitz Foods Corporation
COFCO INTL
TRC
MAY
ofi
make it real
ECOM
SUCAFINA
LouisDreyfus
Commodities
ED&F MAN
Espresso Korea Co.,Ltd.
VIDYA COFFEE
S&D SUCDEN
BONCAFÉ
Big Black Box
Neumann Gruppe
ETG
Amazon

DIFFERENTIATE

What makes us different

Driven by growth, delivered with quality, trusted by the world.



Wide range of products



Diverse coffee products to meet the needs of global markets.

Full year round supplying and shipping



Stable supply all year round with reliable logistics to deliver on time.

100% quality and timely shipment



Strict quality control and efficient processes ensure on-time delivery every time.

GLOBAL QUALITY YOU CAN TRUST

RELIABLE SUPPLY ALL YEAR ROUND

QUALITY GUARANTEED, DELIVERY ASSURED

SUSTAINABLE TODAY, BETTER TOMORROW

OUR PRODUCTS - Robusta

G1
S18

R1, S18 WET POLISH



R1, S18 CLEAN POLISH



R1, S18 2% Black and Broken



G1
S16

R1, S16 WET POLISH



R1, S16 CLEAN POLISH



R1, S16 2% Black and Broken



OUR PRODUCTS – Arabica

VN Arabica S18



VN Arabica S16



LAOS Arabica S18



LAOS Arabica S16



VN Arabica S14



VN Arabica S13



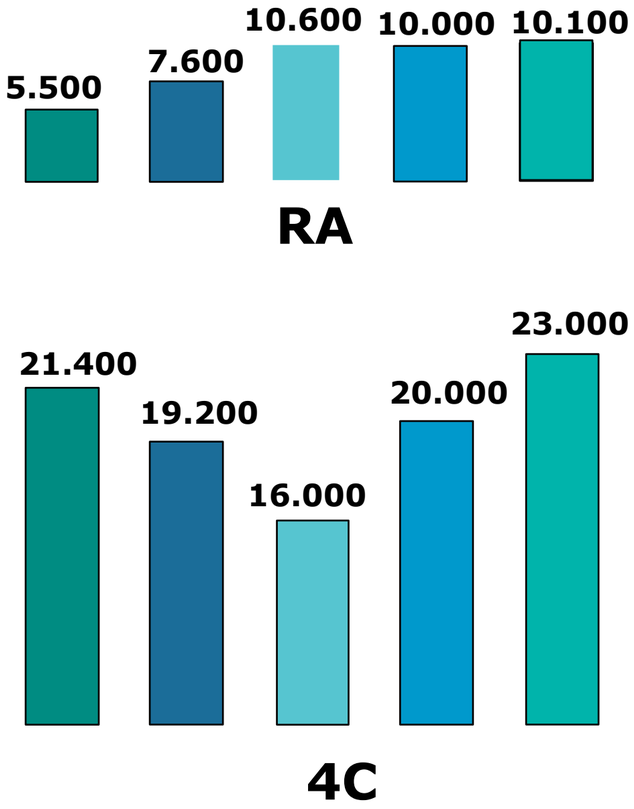
LAOS Arabica S14



LAOS Arabica S13



CERTIFICATIONS



Hold 5 certificates in businesses and coffee exports

2016: Implemented UTZ certification. Successful transition from UTZ certification to **Rainforest Alliance (RA)** certification in 2021: Sustainable Agriculture Standard designed to bring more value to farmers and workers as well as businesses that use certification Rainforest Alliance to provide more sustainable agricultural products and responsible supply chains.

2018: 4C Certification: (Common Code for the Coffee Community) is an independent, stakeholder-oriented, internationally recognized sustainability standard for the entire coffee industry, combating the goal of Connectivity in chain coffee applications.

2018: FDA certification is a particularly important type of certification when individuals and organizations want to successfully transport goods or circulate products to the United States.

2022: HACCP: hazard analysis and critical control point system,this is a system to identify, evaluate and control hazards for all foods.

2024: 20,000 tons of produce were certified under the 4C standard, with a remarkable 15,000 tons meeting the rigorous requirements of the **4C EUDR** certification.

2025: HALAL certification: The products contain Halal ingredients and comply with Islamic Shariah Law; therefore, it is Lawful for Muslim consumption/use.

CAFECONTROL

RAINFOREST ALLIANCE CERTIFICATE

Tin Thanh Dat Joint Stock Company

Certificate Holder address: 570 Pham Van Dong, Thong Nhat Ward, Gia Lai Province, Viet Nam

Certificate Holder ID: **RA_00003212104**

Is in conformance with the Rainforest Alliance Sustainable Agriculture Standard

Standard version:	Farm Requirements, version 1.4
Start date:	15-Oct-23
Issue date:	5-Dec-25
Expiration date:	14-Oct-26
Certificate code:	**RA-CFC-2023-21/2025**
Certification option Farming*:	Group of Farms
Certification option Supply Chain*:	Single Site

Certifier: LE HONG VINH

***CAFECONTROL** is authorized by the Rainforest Alliance and has an accredited quality management system according to **ISO17065**.*
Address: 228A Pasteur, Xuan Hoa Ward, Ho Chi Minh City, Vietnam
**See certificate annex for crop volume/site information*

This certificate is provided subject to the terms and conditions of the Rainforest Alliance 2020 Certification Program. Unauthorized modification, reproduction or use is prohibited. The status and scope of this certificate is valid only as of the start date above.

BM/10.1/RA-14 (Ver. 5.0 – 1/7/2025)

4C Attestation for deforestation-free coffee

Report Number: 4CEUDR_0000379

Certificate Holder: Tin Thanh Dat Joint Stock Company

570 Pham Van Dong Street
Thong Nhat Ward
600000 Gia Lai
Vietnam

This attestation for deforestation-free coffee is based on the results of the evaluation of the geo data provided by **Tin Thanh Dat Joint Stock Company** and the corresponding EUDR Compliance report **4CEUDR_0000379** with the issue date **27.05.2026**. The evaluation is based on best available information according to the requirements of the Regulation (EU) 2023/1115 of the European Parliament and of the Council of 31 May 2023 (EUDR) on the making available on the European Union market and the export from the European Union of certain commodities and products associated with deforestation and forest degradation, Article 2, Article 3 (a), Article 9 and Article 10.

4C Unit Number: 40018-75-1
4C Certificate Number: VSCB-40018-75-1-0327
Report Number: 4CEUDR_0000379

27.05.2026, 4C Services

4C Services GmbH disclaims all liability for the relevance, accuracy, currency, and completeness of the data provided by **Tin Thanh Dat Joint Stock Company** or for any assessments, decisions, reports, or documentation made by the user with its assistance. It is noted that interpretations by authorities, courts, or official application guidelines may deviate from the understanding upon which the "EUDR Compliance Report", on which this attestation is based, was developed. Additionally, no advices of the potential and existing limitations in utilizing satellite imagery for efficient and automated risk assessment.
As provided data maybe incorrect and the accuracy of satellite image analysis is limited, a guarantee on the correctness of the analysis cannot be provided.
For more detailed information please contact 4C via info@4c-services.org.

2022

CERTIFICATE OF REGISTRATION

This certifies that:

Tin Thanh Dat Joint Stock Company
570 Pham Van Dong Street
Dong Da Ward
Pleiku, Gia Lai
Vietnam

is registered with the U.S. Food and Drug Administration pursuant to the Federal Food Drug and Cosmetic Act, as amended by the Bioterrorism Act of 2002 and the FDA Food Safety Modernization Act, such registration having been verified as currently effective on the date hereof by Registrar Corp:

U.S. FDA Registration No.:	**11649123420**
U.S. Agent for FDA Communications:	**Registrar Corp** 144 Research Drive, Hampton, Virginia, 23666, USA Telephone: +1-757-224-0177 • Fax: +1-757-224-0179

This certificate affirms that the above stated facility is registered with the U.S. Food and Drug Administration pursuant to the Federal Food Drug and Cosmetic Act, as amended by the Bioterrorism Act of 2002 and the FDA Food Safety Modernization Act, such registration having been verified as effective by Registrar Corp as of the date hereof, and Registrar Corp will confirm that such registration remains effective upon request and presentation of this certificate until December 31, 2022, unless such registration has been terminated after issuance of this certificate. Registrar Corp makes no other representations or warranties, nor does this certificate make any representations or warranties to any person or entity other than the named certificate holder, for whose sole benefit it is issued. Registrar Corp assumes no liability to any person or entity in connection with the foregoing. The U.S. Food and Drug Administration does not issue a certificate of registration, nor does the U.S. Food and Drug Administration recognize a certificate of registration. Registrar Corp is not affiliated with the U.S. Food and Drug Administration.

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info@registrarcorp.com • www.registrarcorp.com

David Lennarz
Executive Director
Registrar Corp
Dated: October 6, 2021

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VSCB

VSCB CERTIFICATION BODY

CERTIFICATION

TIN THANH DAT JOINT STOCK COMPANY

Address: 570 Pham Van Dong, Dong Da Ward, Pleiku City, Gia Lai Province, Vietnam

VSCB Certification Body certify that the hazard analysis and critical control points - HACCP Systems of the above organisation has been audited and found to be in accordance with the requirements of the management system standard detailed below

STANDARD

HACCP CODEX 2020
(CXC 1-1969, Rev.5-2020)

SCOPE OF SUPPLY

Processing of Roasted Coffee

Date of first certification: 22 - 07 - 2024
Validity of certificate starts: 22 - 07 - 2024
Validity of certificate ends: 21 - 07 - 2027

Certificate No: 059/ISO/HACCP-2024
Certificate issued on: 22 - 07 - 2024

VSCB CERTIFICATION BODY

BACH THANH TUẤN

VSCB Certification Body

"Certificate Today, Value Tomorrow"

VI/H7QL-BM/37-03

www.vscb.org

International Halal Certification — شهادة الحلال العالمية

HALAL CERTIFICATE

Company Name:	**TIN THANH DAT JOINT STOCK COMPANY**
Office Address:	**570 Pham Van Dong Street, Dong Da Ward, Pleiku City, Gia Lai Province, Viet Nam**
Site Address:	**Same as Above**
Scope:	**Production of Coffee Bean**
Category:	**C IV**

International Halal Certification certifies that the following products of the above mentioned organization were audited at the above mentioned site and found in compliance with Islamic Shariah guidelines, requirements of **UAE.S 2055-1:2015 Halal Food Standard & GSO 2055-1:2015 Halal Food Standard.** The products contain Halal ingredients and comply with Islamic Shariah Law; therefore, it is Lawful for Muslim consumption/use.

Products:
COFFEE BEAN
Brand/ Trade Mark:
TIN THANH DAT JOINT STOCK

Certificate Number: **CR/IHC/TTD/06/25/HC**
Certificate Issue Date: **10-June-2025** Expiry Date: **09-June-2026**

This Halal Certificate is issued for the above mentioned period and **shall not be used as a Shipment Certificate.** This certificate is valid subject to the continual satisfactory operation of the organization's Halal System and product's Halal status. The Certificate can be Verified by scanning the following **QR code** or by tracking the **Certificate number** from this verification link: http://international-halal.com/Verify-Certificate . Further clarifications regarding the scope of this certificate may be obtained by consulting International Halal Certification.

Mufti Zeeshan Abdul Aziz
Chief Executive Officer

Mufti Zubair Saleem
Certification Manager

Tel: +971 50 428 7547 | Info@international-halal.com | www.international-halal.com
Unit # 101, Building A2, Dubai Silicon Oasis (DSO) (FZA) Dubai, United Arab Emirates

TIN THANH DAT
COFFEE

TIN THANH DAT

COFFEE PROCESSING FACTORY – GIA LAI, VIETNAM



IDEAL LOCATION:

Our factory located in Pleiku city, Gia Lai province, in the central highland of Vietnam which is ideal for sourcing the best bean from farmers.

The coffee bean factory is located in the heart of Gia Lai province, known for producing some of the finest coffee beans in Vietnam.

The close proximity to the source of raw materials allows for quick and efficient procurement of the highest quality coffee beans directly from our farmer network.

STRICT QUALITY CONTROL:

We established and applied strict quality management to ensure best quality satisfaction to our partners.

The company's commitment to quality and prestige is evident in every step of the coffee-making process, ensuring that every cup of coffee produced is a testament to the success of the company.

MODERN MACHINERY:

The factory is well-equipped with modern machinery from destoner, grading, to color sorter and wet-polished that can meet every unique demand of each buyer.
The color sorter uses advanced algorithms to sort the coffee beans based on color and remove any beans that do not meet the desired quality standards.
The graders use precision technology to grade the beans according to their sizes, ensuring consistency in the final product.

SUSTAINABLY SOURCED | PREMIUM QUALITY | RELIABLE PARTNER | GLOBAL STANDARDS





- **Factory Location: Tra Da Industrial Park**
- **Production Capacity: 500 MT/day**



DỰ ÁN NHÀ MÁY CHẾ BIẾN CÀ PHÊ TÍN THÀNH ĐẠT

OUR SUSTAINABILITY APPROACH

Committed to creating long-term value for people, the planet, and our partners through responsible practices and sustainable growth.



CREATING STANDARD

Create value and balance stakeholder interests by good corporate governance, compliance with applicable laws and regulations, and product quality and safety.

TAKING CARE OF PEOPLE

Recognise people as the driving force behind our business; respect their human and labour rights; provide a safe and healthy work environment and offer opportunities to grow and excel.

MANAGING OUR ENVIRONMENTAL IMPACT

Mitigate our environmental impact by monitoring and optimising resource efficiency, applying responsible agricultural practices and minimising waste generation.

CONNECTING SUPPLY AND DEMAND RESPONSIBLY

Manage our supply chain in an efficient and sustainable way; mitigate possible environmental and social risks including biodiversity and deforestation.

BUILDING STRONG COMMUNITIES

Have a positive impact on communities where we work and live; empower underprivileged people through stakeholder engagement, partnerships and programmes.

RESPONSIBLE GOVERNANCE | PEOPLE FIRST | PROTECTING THE PLANET | RESPONSIBLE PARTNERSHIPS | STRONGER TOGETHER

Sustainability:

Sustainability is a core value for Tin Thanh Dat JSC.
Our robust corporate governance keeps our people and products safe, and helps us to balance our shareholders' needs.

Innovation:

Encouraging creativity and experimentation.
Embracing diversity of thought and perspectives.
Promoting a growth mindset that values learning from failure.
Fostering collaboration and cross-functional teamwork.

Empowering:

Conclude with a call to action, inviting employees to embrace their role as empowered leaders and change agents within the organization. Reinforce the idea that empowerment is not just a value but a mindset that drives success and innovation.

Teamwork:

By articulating teamwork as both a company value and mission, you can inspire employees to work together effectively, leverage their collective strengths, and drive positive outcomes for the organization.





CORE VALUE

TIN THANH DAT JSC

OTHER ACTIVITIES

Beyond our business, we actively engage in community support, education and sustainable agriculture











TIN THANH DAT JSC

INTERNATIONAL TRADE FAIRS

Connecting Vietnam's finest coffee with global partners.

GLOBAL NETWORKING | STRONG PARTNERSHIPS | SUSTAINABLE GROWTH











MEET GLOBAL PARTNERS | EXPAND MARKETS | SHOWCASE VIETNAMESE QUALITY | PROMOTE SUSTAINABLE COFFEE

TIN THANH DAT JSC

INTERNATIONAL TRADE FAIRS

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GLOBAL NETWORKING | STRONG PARTNERSHIPS | SUSTAINABLE GROWTH











MEET GLOBAL PARTNERS | EXPAND MARKETS | SHOWCASE VIETNAMESE QUALITY | PROMOTE SUSTAINABLE COFFEE

TIN THANH DAT JSC

THANK YOU

Sustainable Development for a Better Future

